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graph TD
    subgraph Demand Planning
        Start([Start]) --> Forecast[Forecast Orders and Place Order Suggestions]
        Forecast --> Forward[Forward projection sheet to management]
        Forward --> Review[Management to Review and Approve Order suggestions]
        Review --> Approved[Approved Orders Sent to procurement]
    end

    subgraph Procurement_Demand_Clerks
        Approved --> Allocated[Orders allocated and communicated to demand Clerks via Trello Cards]
        Allocated --> DemandClerks[-Demand Clerks Place Orders - Orders Sent to supplier by email]
        DemandClerks --> DailyPurchase[Daily Purchase Order follow up by procurement]
        DailyPurchase --> SuggestedChanges{Suggested Changes to Initial PO?}
        SuggestedChanges -- Yes --> ProcurementUpdate[Procurement team Update/ Change/ Move Orders with Suppliers]
        ProcurementUpdate --> WeeklyDeliverySchedule[Weekly Delivery schedule sent out to QA, Warehouse, Operations]
        ProcurementUpdate --> ChangesSage[Changes to the Initial PO to be updated on Sage]
    end

    subgraph Demand_Clerk
        ChangesSage --> VerifyDelivery[Verify Delivery Note and Invoice against Purchase Order]
    end

    subgraph Warehouse
        SuggestedChanges -- No --> AwaitOrder[Await Order]
        AwaitOrder --> WeeklyDeliveryScheduleOut[Weekly Delivery schedule sent out to QA, Warehouse]
        WeeklyDeliveryScheduleOut --> PrepareResources[Prepare and allocate resources man power, equipment and documentation, location for incoming Stock]
        PrepareResources --> ReceiveOrder[Receive Order]
        ReceiveOrder --> SignOff[Sign off receiving register]
        SignOff --> StockCount[Perform a stock count]
        StockCount --> Corresponds{Does the delivered stock correspond with the invoice?}
        Corresponds -- Yes --> AcceptStock[Accept the stock & Place Quarantine tape on Pallets - Update Quality status to Quarintined]
        Corresponds -- No --> BankDefect[Bank Defect from A-type defect to C-type]
    end

    subgraph Quality
        WeeklyDeliveryScheduleOut --> PrepareSpecs[Prepare Quality Spec- sheets]
        PrepareSpecs --> SelectSamples[Select Samples]
        SelectSamples --> PerformQualityChecks[Perform Quality Checks]
        PerformQualityChecks --> BankDefect
        BankDefect --> TypeADefect{Type A Defect?}
        TypeADefect -- Yes --> IndicateAlert[Indicate Order as an Alert]
        IndicateAlert --> ReleaseSales[Release Stock for Sales]
        TypeADefect -- No --> SendCheckheets[Send quality check sheets to Technical head team]
        SendCheckheets --> TechnicalText[Technical Quality Text]
        TechnicalText --> MeetsStandards{Stock meets B&B quality standards?}
        MeetsStandards -- Yes --> ReleaseSales
        MeetsStandards -- No --> RejectStock[Reject Stock]
        RejectStock --> UpdateReject[Update Quality status to Reject on Excel Workbook to - REJECT]
        UpdateReject --> PerformRTS[Perform RTS and request Credit Note]
        PerformRTS --> End([End])
    end

    subgraph Technical
        ReleaseSales --> UpdateReleased[Update Quality status on Excel workbook to - RELEASED]
        UpdateReleased --> CaptureInvoice[Capture invoice onto Sage]
    end

    subgraph Inventory_Clerks
        CaptureInvoice --> End
    end

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Proposed Foreign Purchase
Order Process

