

GROWTH RECIPE AND PAYMENT ADVICE FOR NAMIBIA MANAGERS WHO IMPORT STOCK

1. The growth recipe is based on the South African growth recipe.
2. The percentages earned are based on profit calculations.

GROWTH RECIPE

Growth Recipe	South Africa / Namibia				
	Criteria	Team Discount	Earnings		
Consultant					
Compensation	0-999	17%			
	1,000-1,999	23%			
	>2,000	27%			
Prospective Manager Criteria					
Compensation		30%	3%		
Manager					
Compensation -BBB Home,Beauty and Orijins	0-34,999	27%	0%	Team Discount	Earnings
	35,000-39,999	30%	3%	29,13%	2,13%
	40,000-64,999	39%	12%	38,13%	11,13%
	> 65,000	42%	15%	41,13%	14,13%
Fashion	0-34,999	27%	0%		
	35,000-39,999	30%	3%	29,13%	2,13%
	>40000	35%	8%	34,02%	7,02%

Sales Tools		
	Team Discount	Earnings
Consultant	10%	
Manager	14,13%	4,13%

3. The team discount percentages are lower than SA due to the 1.5% difference in VAT.

PAYMENT FORM FOR NAMIBIAN MANAGER

PAYMENT FORM				
MANAGER NAME:	EXAMPLE			
DELIVERY MONTH:	Apr-25			
PAYMENT MONTH:	Apr-25			
PROMOTED-OUT MANAGER NAME:	EXAMPLE			
	BBH Products	Puer Products	Fashion Products	N.B.
GROSS SALES	R54 249	R25 392	R18 208	Discount % based on Grand Total Sales
Sub TOTAL	R79 641		R18 208	
GRAND TOTAL	R97 849			
	Discount %	Amount	Discount %	Amount
DISCOUNT	42%	R33 449	35%	R6 373
TO PAY		R46 192		R11 835
SALES TOOLS SALES		R1 960		
SALES TOOLS DISCOUNT	15%	R294		
TOTAL TO PAY		R59 693		
PREVIOUS BALANCES		R0		
FULL TOTAL TO PAY		R59 693		
AMOUNT PAID	DATE	METHOD OF PAYMENT	BALANCE	
			59 693	

4. The total amount payable is R59,693. This amount is inclusive of VAT and the VAT amount is required to be paid to NamRA.

MANAGER STATEMENT RECEIVED FROM BBB

**BOTLE BUHLE
BRANDS**

Bottle Buhle Brands (Pty) Ltd
Company reg: 1996/13551/07
208 Boundary Park
Corner of Epsom Avenue & Malibongwe Dr, Northriding
Johannesburg 2162

+27 10 442 0222
info@bbb.co.za
<https://bbb.co.za/>

STATEMENT OF ACCOUNT

Distributor Name: [REDACTED]
Account Number: [REDACTED]
Company VAT Number:
Contact Person:
Contact Email: ivouazu@gmail.com

Statement Date:
from: 01/04/2025
To: 15/04/2025

Date Issued
15/04/2025

DATE	TYPE	REFERENCE	BRAND	BALANCE
01/04/2025	Opening Balance			R 0.00
	Balance Due Now			R 0.00
	Invoices Due Next Month			R 51,254.88
14/04/2025	Invoice	INV/2025/04/1245	Puer Fashion	R 10,065.99
14/04/2025	Invoice	INV/2025/04/1253	Puer Beauty	R 6,681.64
14/04/2025	Invoice	INV/2025/04/1270	Sales Tools	R 1,397.79
14/04/2025	Invoice	INV/2025/04/1271	BB Home	R 14,253.36
14/04/2025	Invoice	INV/2025/04/1277	BB Home	R 12,731.28
14/04/2025	Invoice	INV/2025/04/1298	Orijins H & W	R 6,124.82
	Total Account			R 51,254.88

Bank: FNB Current Account
Account Name: Bottle Buhle Brands (Pty) Ltd
Account Number: 62618187282
Branch Code: 254-605
Reference : NMA005

- Please email proof of payment to: debtors@bbb.co.za
- Payment to be made no later than the 15 th of the current month.

5. The amount payable to BBB is R51,254.88 which is exclusive of VAT as the invoices are zero rated.