

DISTRIBUTOR IDENTIFICATION FORM

A. PROSPECTIVE DISTRIBUTOR'S DETAILS

[illegible][illegible]

QUESTION	YES	NO
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1. Has the Prospective Distributor acted in line and behaved in accordance with Botle Buhle Brand's Vision, Purpose and Values? ☐ ☐

If no please give reason _____

1. Has the Prospective Distributor fulfilled the obligations of the Prospective Distributor role? ☐ ☐

1. Has the Prospective Distributor achieved monthly team sales of R320 000 per month for 3 consecutive months?	<input type="checkbox"/>	<input type="checkbox"/>
2. Has the Prospective Distributor retained per team at least 3 active managers with 25 active consultants?	<input type="checkbox"/>	<input type="checkbox"/>
3. Has each Prospective Distributor's team achieved monthly sales of R80 000 or more for 3 consecutive months?	<input type="checkbox"/>	<input type="checkbox"/>

1. Has the Prospective Distributor attended or hosted a Manager and Consultant team meetings?	<input type="checkbox"/>	<input type="checkbox"/>
2. Has the Prospective Distributor attended or hosted one on one meetings with consultants and managers?	<input type="checkbox"/>	<input type="checkbox"/>
3. Has the Prospective Distributor attended or hosted Manager team meetings co-hosted by their distributor?	<input type="checkbox"/>	<input type="checkbox"/>
4. Has the Prospective Distributor attended Support Office meetings?	<input type="checkbox"/>	<input type="checkbox"/>

1. Has the Prospective Distributor submitted weekly reports on time and correctly?	<input type="checkbox"/>	<input type="checkbox"/>
2. Has the Prospective Distributor made payments due every month on time and in full?	<input type="checkbox"/>	<input type="checkbox"/>
3. Is the Prospective Distributor account paid up to date with no owing balances?	<input type="checkbox"/>	<input type="checkbox"/>
4. Has the Prospective Distributor placed orders behalf of his or her team correctly?	<input type="checkbox"/>	<input type="checkbox"/>
5. Has the Prospective Distributor invoiced Managers and Consultants out correctly?	<input type="checkbox"/>	<input type="checkbox"/>
6. Had the Prospective Distributor managed their returns and breakages?	<input type="checkbox"/>	<input type="checkbox"/>
7. Has the Prospective Distributor fulfilled the Prospective Distributor administration responsibilities?	<input type="checkbox"/>	<input type="checkbox"/>
8. Does the Prospective Distributor have space to store stock safely?	<input type="checkbox"/>	<input type="checkbox"/>

DISTRIBUTOR'S SIGNATURE _____

DATE _____

SUPPORT OFFICE SIGNATURE											
DATE				D	D	M	M	Y	Y	Y	Y