

Walmart.ca Content Requirement Guide – Health & Beauty

This Content Style Guide was created to inform and aid our Grocery partners with the standards and practices for preparing quality, ready-to-publish product content on Walmart.ca. Please adhere to all aspects of this Style Guide and remember that you are responsible for complying with all terms and conditions agreed to you originally registered on the Walmart Canada Vendor Information Portal. You are contractually responsible for ensuring the accuracy and proper validation of any product or performance claim included in a product description or features. All product claims advertised on the product information pages and shelf pages must be substantiated on the packaging. All content must be completely bilingual (English and French), including all upper case/lower case conventions, unit of measure and punctuation conventions. All content must comply with all standards and regulations across all markets in Canada, including (but not limited to): all food and drug regulations; and marketing and advertising regulations. All product images and content must always be updated to reflect any product and product information changes.

OVERVIEW:

- 1. Anatomy: Product Information Page (PIP)
- 2. **Convenience Items** First Aid, Incontinence, Pill Dispensers, Sexual Wellness, Hands & Feet, Feminine Care, Men's Grooming, Oral Care, Women's Hair Removal, Skin Care, Most Bath, Body and Personal Care Products*, Cotton Balls
 - Copy Standards
 - Imagery Specifications
- 3. **Health Items** Diabetic Care, Pain Relievers, Laxatives, Digestion & Nausea, Skin Problem Solvers, Vitamins & Supplements, Sleeping Aids, Cold, Cough & Flu, Ear Care, Diet & Fitness, Vision Centre
 - o Copy Standards
 - o <u>Imagery Specifications</u>
- 4. **Inspirational Items** Cosmetics, Hair Colour, Fragrances, Luxury/Indulgent Personal Care Products (as Identified by Category Manager)*
 - Copy Standards
 - Imagery Specifications
- 5. **Technical Items** Hair Tools, Mirrors, Home Health Care, Massage & Spa, Electric Shavers & Trimmers, Electric Tooth Brushes, Epilators, Facial Tools
 - Copy Standards
 - Imagery Specifications



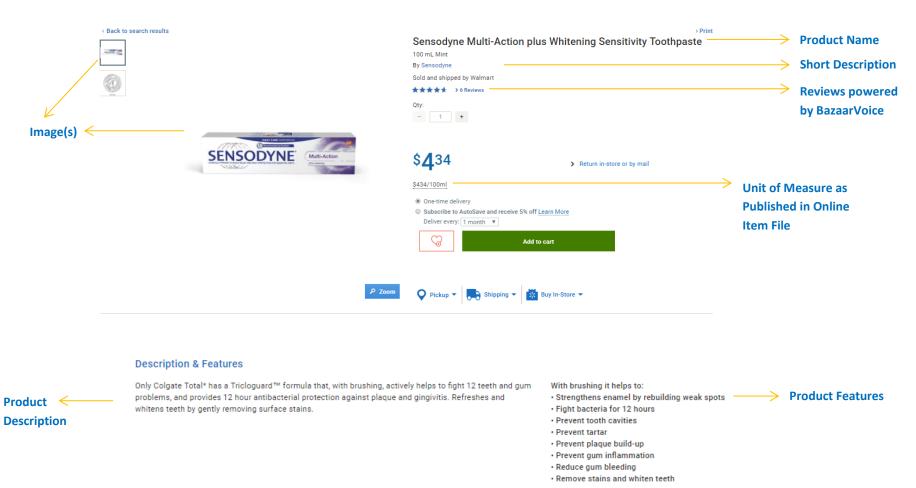
6. Seasonal Gift Sets

- o Copy Standards
- o <u>Imagery Specifications</u>

^{*}Some personal care products may be considered luxury/indulgent products, and may qualify as **#4 Inspirational Items** rather than **#2 Convenience Items**. Work with the Category Manager to identify which products/brands should be considered.



1. Anatomy: Product Information Page (PIP)





Specifications

Available for Shipping to Yes

Canada Post

Product Type Whitening

Brand Colgate

Product Identifiers

Walmart Item # 30876511

Model # 313628

SKU 10308180

UPC 5800031157

Specifications based on product attributes



2. Content Standards – Convenience Items (First Aid, Incontinence, Pill Dispensers, Sexual Wellness, Hands & Feet, Feminine Care, Men's Grooming, Oral Care, Women's Hair Removal, Skin Care, Bath & Body Care, Hair Care, Cotton Balls)

Well-written product descriptions and features create excitement about your product and provide the customer confidence in their purchase decision. The product name is an important feature and allows customers to recognize and associate with your product; and is extremely important for the success of both internal and external search results. The short description is also key in helping customers compare sizing options of multiple items from a product results page. You cannot use any other third party trademarks for which you do not have rights to use in the product description.

* YOU ARE RESPONSIBLE FOR ENSURING THE ACCURACY AND PROPER VALIDATION OF ANY PRODUCT OR PERFORMANCE CLAIM INCLUDED IN A PRODUCT DESCRIPTION OR FEATURE.

PRODUCT NAME Max Characters: 50	SHORT DESCRIPTION Max Characters: 25
Title of the product to be displayed on the product details page.	Abbreviated list of key item features.
Brand + {Special Feature} +Flavour/Scent/Type + Item Type	{Pack #} + Amount, Weight or Volume + Flavour/Scent/Type
{optional values}	{if applicable}
Examples:	Examples:
Colgate Cavity Protection Regular Toothpaste	375 mL
Pantene Pro-V Fine Hair Volume Shampoo	20 Bandages
Band Aid Brand Hello Kitty Bandages	6 x 375 mL, Refreshing Mint



PRODUCT DESCRIPTION

Max Characters: 300 Format: 1-2 sentences

Example:

Colgate Total*Advanced Health* does more than just protect, it actually helps improve mouth health. Use Colgate Total* Advanced Health* Enamel Strength to help protect your smile from acid wear for a full 12 hours.

Additional Instructions:

- The product description references distinguishing features. Be sure to use the full product name once in the product description for clarity and better SEO value. Do not overuse the full product name or brand name in the description.
- Additional branding information may be provided for Walmart Canada private branded products. Review additional documents for further information.
- Don't put 2 spaces after a sentence. Only put 1.
- Always use title case for the product name.
- Always use sentence case for all other sentences (don't capitalize the first letter of random words and nouns).
- Avoid using unrealistic words, such as "tonight", as a customer should expect a time lapse between ordering and fulfillment. Example:
 - WRONG: Start brightening your smile tonight with this whitening toothpaste.
- Use periods and shorter sentences MORE than commas and longer sentences.



PRODUCT FEATURES

Max Characters: 100 per bullet point Max: 4 bullet points

• Special feature that differentiates this product

Examples:

- Helps rebuild enamel strength for strong healthy white teeth
- Suitable for people with sensitive teeth
- Enriched with vitamin E for a healthy shine
- 12 hour protection
- Waterproof



Imagery Specifications – Convenience Items

Mandatory Images:

(1) Primary Image should always be a direct front view of product (DO NOT ROTATE PRODUCT)

Image Requirements:

- Background: seamless white background (255/255/255 RGB)
- Pixels: Min. 750x750; Max. 2000x2000; 300 dpi

General Imagery Examples:









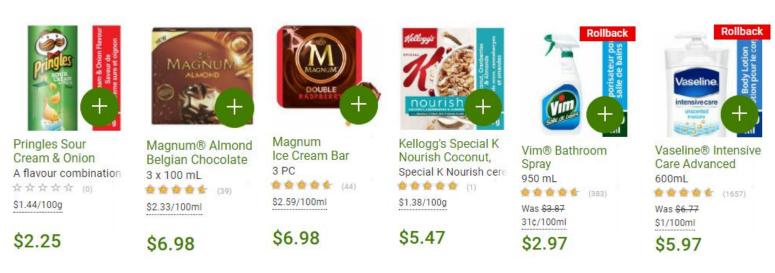


Mobile Ready "Hero" Images

Some suppliers have chosen to implement mobile ready "hero" images in an effort to optimize the mobile device shopping experience. We currently neither encourage nor discourage their use for national branded products. However, there are several considerations that must be made:

- Mobile ready hero images must follow the current inclusive design toolkit as provided by the University of Cambridge (http://ecommerce.inclusivedesigntoolkit.com/)
- All hero images must be completely bilingual (English and French in one image)
- The timing of transition from standard packaging images to hero images must be documented by the supplier; along with the unit sales impact before and after the change. Walmart.ca may request for this information at any time. Transition from one hero image format to another will require the same documentation as well
- In the current online grocery experience, the Stock-Up button obscures the size/pack count area on the bottom right hand corner. Suppliers must follow the short description standard in the Style Guide to provide clarity to customers. The Stock-Up button is expected to be rolled out for the rest of Walmart.ca
- Product information may be obscured by badges normally applied on the images (i.e. the Rollback or Clearance badges) during the course of selling
- The content strategy team may request to switch all images back to standard packaging images, or to a specific hero image format, at any time

Below are examples of the Stock-Up button and the Rollback badge obscuring the mobile ready hero images.





3. Content Standards – Health Items (Diabetic Care, Pain Relievers, Laxatives, Digestion & Nausea, Skin Problem Solvers, Vitamins & Supplements, Sleeping Aids, Cold, Cough & Flu, Ear Care, Diet & Fitness, Vision Centre)

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PRODUCT NAME Max Characters: 50	SHORT DESCRIPTION Max Characters: 25
Title of the product to be displayed on the product details page	Abbreviated list of key item features.
Brand + {Special Feature} +{Flavour} + Item Type + ,{Serving Amount}	{Pack #} + Amount, Weight or Volume
{optional values}	
Examples:	Examples:
Webber Naturals Magnesium Tablets, 500mg	60 Tablets
Centrum Select Essentials Adults 50+ Multivitamin Tablets	Pack of 4
Redu Foutures Cooking & Cuarum When Ductain	6 x 375 mL
Body Fortress Cookies & Cream Whey Protein Powder	907 g
Opti Free Pure Moist Disinfecting Solution	2 x 300 mL



PRODUCT DESCRIPTION

Max Characters: 300 Format: 1-2 sentences

Example:

Calcium Magnesium Citrate with Vitamin D3 helps improve the ratio between calcium and magnesium that may become unbalanced in a diet that emphasizes calcium-rich and magnesium-poor foods. Vitamin D enhances absorption of calcium while magnesium works with calcium to support bones, joints, muscles, and nerves.

Additional Instructions:

- The product description references distinguishing features. Be sure to use the full product name once in the product description for clarity and better SEO value. Do not overuse the full product name or brand name in the description.
- Additional branding information may be provided for Walmart Canada private branded products. Review additional documents for further information.
- Don't put 2 spaces after a sentence. Only put 1.
- Always use title case for the product name.
- Always use sentence case for all other sentences (don't capitalize the first letter of random words and nouns).
- Avoid using unrealistic words, such as "tonight", as a customer should expect a time lapse between ordering and fulfillment. Example:
 - **OVER ONG: Stop cold symptoms and get a good night's rest tonight.**
- Use periods and shorter sentences MORE than commas and longer sentences.



PRODUCT FEATURES

Max Characters: 100 per bullet point Max: 4 bullet points

• Special feature that differentiates this product

Examples:

- For effective relief of: headaches, aches and pain
- Easy-to-swallow sweet-coated tablets
- Three antibiotics combined: polymyxin B, bacitracin zinc, and gramicidin
- Odorless
- Decongestant



Imagery Specifications – Health Items

Overview Imagery

- Mandatory: The primary image should always be a front view
- Mandatory: Alternative Image nutritional label
- Background is always a seamless white background (255/255/255 RGB)
- Image pixel requirements: Minimum 750x750; Maximum 2000x2000; 300 dpi

General Imagery Examples:













Servings Per Conta	IIIei 50		
Amount Per Servin	g	2011	
Calories 150		Calories from	n Fat 20
	% DV		% DV
Total Fat 2g	3%	Potassium 220mg	6%
Saturated Fat 1g	5%	Total Carb. 7g	2%
Trans Fat Og		Dietary Fiber 0g	0%
Cholesterol 80mg	27%	Sugars 2g	
Sodium 150mg	6%	Protein 26g	52%
Vitamin A	0% •	Vitamin C	0%
Calcium	10% •	Iron	<2%
calorie needs:	be higher or Calories:	lower depending on y 2,000	our 2,500
Total Fat Sat Fat Cholesterol	Less than Less than Less than	20g	80g 25g 300mg
Sodium Potassium Total Carbohydrate	Less than		2,400mg 3,500mg 375g

Whey Protein Concentrate Typica Amino Acid Profile mg per serving	
L-Alanine	
Total BCAAs 6250 mg	
L-VALINE	

		per/per	
	Units / Unitis		
ENERGY/ÉNERGIE		152	
ENERGY/ÉNERGIE	N	640	
PROTEIN/PROTÉINES.		5.9	14
FAT/LIPIDES		5.9	14
FAT/LIPIDES		0.97	2.3
UNOLENIC ACID/ACIDE LINOLÉNIQUE POLYUNSATURATES/POLYINSATURÉS MONDUNSATURATES/MONDINSATURÉS		0.17	0.4
POLYUNSATURATES/POLYINSATURÉS		1.4	3.3
MONOUNSATURATES/MONOINSATURÉS		3	7
SATURATES/SATURÉS		0.63	1.5
SATURATES/SATURÉS CHOLESTEROL/CHOLESTÉROL	mg	42	10
CARBOHYDRATE/GLUCIDES		19	45
DIETARY FIBRE/FIBRES ALIMENTAIRES Sodium		1.27	3
SODIUM	- ng	84	200
POTASSIUM	mg	194	460
CALCIUM Phosphorus/Phosphore	- mg	148	350
PHOSPHORUS/PHOSPHORE	me	127	300
MAGNESIUM/MAGNÉSIUM	me	42	100
RON/FER	my	1.9	4.5
ZINC	me	1.9	45
00INF/100F	me	0.016	0.038
ATAMIN A / VITAMINE A*	BAI	422	1000
VITAMIN D/VITAMINE D			80
ATTAMIN D/YTTAMINE D	83/58	13	30
			60
ATAMIN K/VITAMINE K.	me	0.014	0.032
THAMINE RIBOFLAVIN/RIBOFLAVINE		0.16	0.38
RIBOELAVIN / RIBOELAVINE	- 100	0.18	0.43
			5
PANTOTHENIC ACID/ACIDE PANTOTHÉNIQU	me .	1.06	25
VITAMIN BS./VITAMINE BS.		03	0.7
FOLIC ACID/ACIDE FOLIQUE	me	0.051	0.12
VITAMIN B12/VITAMINE B12	- 70	0.0000	0.0021
MANGANESE/MANGANÈSE	-	0.3	0.7
DOPPER/CUMRE		0.21	
SELENUM /SÉLÉNUM	-3	0.0076	
CHLORIDE/CHLORURE			
DVITIN /DIGITINE		0.022	0.075
BIOTIN/BIOTINE CHROMIUM / CHROME		0.032	0.073
MOLYBOENUM / MOLYBOÈNE	-	0.008	0.019
MOLTBUENUM / MOLTBUENE	- reg	23	55
LHUUNE *50% AS BETA-CAROTENE / 50 % SOUS FO	mg.	45	20

Per bag (33 g) / Par s	sac (33 g)	
Amount Teneur	% Dail	y Value
Calories / Calories	100	
Fat / Lipides 2.5 g	10000	4 %
Saturated / saturés + Trans / trans 0 g	2.0 g	11 %
Cholesterol / Choles	stérol 10 mg	4 %
Sodium / Sodium 15	5 mg	1 %
Potassium / Potass	ium 60 mg	2 %
Carbohydrate / Glud	cides 16 g	5 %
Fibre / Fibres 8 g		33 %
Sugars / Sucres 2 (3	
Protein / Protéines	10 g	
Vitamin A / Vitamine	A	0 %
Vitamin C / Vitamine	С	2 %
Calcium / Calcium		20 %
Iron / Fer		4 %

Beta Carotene Warmin E 60- a tocophery's a Warmin C iascorbic acid Foliate (folia cid) Vatarrin B; (flushmin monor Watarrin B; (flushmin monor Watarrin B; (pyridosime flyd) Foliate (foliate flyd) Foliate (foliate flyd) Foliate (foliate flyd) Minerals Minerals	30 meg/1000 L1 1800 meg/1000 L1 1800 meg/1000 L1 1800 meg/3000 L1 1800 meg/300 meg/300 L1 1800 meg/300 meg/300 L1 1800 meg/300 me
lodine gotassium ioddel ron (lernous furnarate) Magnesium (magnesium on Copper (cupric solitate) Mangarises (mangarises su Potassium (potassium chior Curomum (citronium chior Molybdenum (sodium moly Seleraum (sodium selenate) Zinc (zinc soide)	150 m 4 m 150 m
OTHER INGREDIENTS	
	ntes erecta) 500 m 600 m
ADULT DOSAGE (50+): ONE OR AFTER TAKING OTHER M • Store at room temperatur • Protect from moisture • Bottle mouth sealed for p • Child resistant cap	e (15"-30"C)



4. Content Standards – Inspirational Items (Cosmetics, Hair Colour, Fragrances, Luxury Personal Care Products)

Well-written product descriptions and features create excitement about your product and provide the customer confidence in their purchase decision. The product name is an important feature and allows customers to recognize and associate with your product; and is extremely important for the success of both internal and external search results. The short description is also key in helping customers compare sizing options of multiple items from a product results page. You cannot use any other third party trademarks for which you do not have rights to use in the product description.

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PRODUCT NAME Max Characters: 50	SHORT DESCRIPTION Max Characters: 25
Title of the product to be displayed on the product details page.	List the KEY feature/benefit.
Brand + {Special Feature/Sub Brand} +Flavour/Scent/Type + Item Type	{Pack #} + Amount, Weight or Volume + Flavour/Scent/Colour/Benefit {if not grouped}
{optional values}	{if applicable}
Examples:	Examples:
Lacoste Touch of Pink Eau de Toilette Spray for Women Perfume	50 mL, Touch of Pink
e.l.f Cream Eyeliner	Coffee Brown
Flower Win Some Rouge Crème Blush	Multiple Colours
Maybelline New York Fit Me Blush	Multiple Colours
NYC New York Color City Proof Eye Shadow	24Hr Waterproof



PRODUCT DESCRIPTION

Max Characters: 300 Format: 1-2 sentences

Example:

New Lash Sensational Mascara from Maybelline New York. Our first volume fanning brush with 10 layers of bristles captures reveals and unfolds every last lash. Liquid Ink formula coats from all sides. For a sensational full fan look.

Additional Instructions:

- The product description references distinguishing features. Be sure to use the full product name once in the product description for clarity and better SEO value. Do not overuse the full product name or brand name in the description.
- Additional branding information may be provided for Walmart Canada private branded products. Review additional documents for further information.
- Don't put 2 spaces after a sentence. Only put 1.
- Always use title case for the product name.
- Always use sentence case for all other sentences (don't capitalize the first letter of random words and nouns).
- Avoid using unrealistic words, such as "tonight", as a customer should expect a time lapse between ordering and fulfillment.
- Use periods and shorter sentences MORE than commas and longer sentences.



PRODUCT FEATURES

Max Characters: 100 per bullet point Max: 4 bullet points

• Special feature that differentiates this product

Examples:

- Formaldehyde-free
- 16 hour all-day wear
- Woodsy with citrus notes
- Angled applicator for precise lines
- 90% grey hair coverage



Imagery Specifications – Inspirational Items

Mandatory Images:

- (1) Primary Image should always be a direct front view of product (DO NOT ROTATE PRODUCT)
- (2) Alternate Image should be an alternate view of the package (back, side, angled)
- (3) Alternate Image should be a lifestyle image

Image Requirements:

Background: seamless white background (255/255/255 RGB)

Pixels: Min. 750x750; Max. 2000x2000; 300 dpi

Primary Image Examples:









Alternate Image Examples:











5. Content Standards – Technical Items (Hair Tools, Mirrors, Home Health Care, Massage & Spa, Electric Shavers & Trimmers, Electric Tooth Brushes, Epilators, Facial Tools)

Well-written product descriptions and features create excitement about your product and provide the customer confidence in their purchase decision. The product name is an important feature and allows customers to recognize and associate with your product; and is extremely important for the success of both internal and external search results. The short description is also key in helping customers compare sizing options of multiple items from a product results page. You cannot use any other third party trademarks for which you do not have rights to use in the product description.

* YOU ARE RESPONSIBLE FOR ENSURING THE ACCURACY AND PROPER VALIDATION OF ANY PRODUCT OR PERFORMANCE CLAIM INCLUDED IN A PRODUCT DESCRIPTION OR FEATURE.

PRODUCT NAME Max Characters: 45	SHORT DESCRIPTION Max Characters: 25
Title of the product to be displayed on the product details page. Brand + {Special Feature/Sub Brand} +Flavour/Scent/Type + Item Type	List the KEY feature.
{optional values}	{if applicable}
Examples:	Examples:
Conair Infiniti Pro Curl Secret Curling Iron	400 Degree Heat
Kiss Tornado 360 Hair Dryer	3x Super Fast Hair Drying
HoMedics SoundSpa Portable Sound Machine	6 Natural Nature Sounds



PRODUCT DESCRIPTION

Max Characters: 300 Format: 1-2 sentences

Example:

The ic0907 foot and body massager from iComfort offers a powerful, quick and deep massage.

Its powerful vibration action uses multiple reflexology pressure points. The infrared heat helps to relieve tired and aching feet, while its wireless remote control makes its use even more convenient. The iComfort foot massager can be used for your feet, calves, thighs or lower back.

Additional Instructions:

- The product description references distinguishing features. Be sure to use the full product name once in the product description for clarity and better SEO value. Do not overuse the full product name or brand name in the description.
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- Don't put 2 spaces after a sentence. Only put 1.
- Always use title case for the product name.
- Always use sentence case for all other sentences (don't capitalize the first letter of random words and nouns).
- Avoid using unrealistic words, such as "tonight", as a customer should expect a time lapse between ordering and fulfillment.
- Use periods and shorter sentences MORE than commas and longer sentences.



PRODUCT FEATURES

Max Characters: 100 per bullet point Max: 4 bullet points

• Special feature that differentiates this product

Examples:

- 1 ½" tapered wand
- 10 temperature settings
- Automatic shut-off
- Waterproof
- Infrared technology



Imagery Specifications – Technical Items

Mandatory Images:

- (1) Primary Image should always be a direct view of product (DO NOT ROTATE PRODUCT)
- (2) Alternate Image different view of product
- (3) Alternate Images should show packaging front, back and side views, one view per image.

Primary Image Examples:



Image Requirements:

- Background: seamless white background (255/255/255 RGB)
- Pixels: Min. 750x750; Max. 2000x2000; 300 dpi

Alternate Image Examples:









6. Content Standards - Seasonal Gift Sets

Well-written product descriptions and features create excitement about your product and provide the customer confidence in their purchase decision. The product name is an important feature and allows customers to recognize and associate with your product; and is extremely important for the success of both internal and external search results. The short description is also key in helping customers compare sizing options of multiple items from a product results page. You cannot use any other third party trademarks for which you do not have rights to use in the product description.

YOU ARE RESPONSIBLE FOR ENSURING THE ACCURACY AND PROPER VALIDATION OF ANY PRODUCT OR PERFORMANCE CLAIM INCLUDED IN A PRODUCT DESCRIPTION OR FEATURE.

PRODUCT NAME Max Characters: 45	SHORT DESCRIPTION Max Characters: 25	PRODUCT DESCRIPTION Max Characters: 300 Format: 1-2 sentences	FEATURES & SPECIFICATIONS Max Characters: 200/bullet Format: Bullet Point
Title of the product to be displayed on the product details page	# of items in Set	Marketing copy that references one distinguishing. Be sure to repeat your product type and brand in this paragraph at least 1 time for better SEO.	Within features & specifications, please list ALL items found within the gift set, and include net weight (g) or volume (ml) when available.
Brand + {Special Feature} + Type + Gift Set			
{optional values}	{if applicable}		
Examples:	Examples:	Example: Get your beauty fix on! We're	Example: 10 Pieces set includes: • 1 walk the line liquid liner (5 ml)
Axe Back-to-School Essentials Bath & Body Gift Set	5 Piece Gift Set	bringing you 12 Days of Beauty to count down to the holidays. Open one day at a time or if you can't wait	 1 fierce effects daring lip gloss (5 ml) 1 sheer envy colour correcting
Vaseline Lip Therapy Gift Set	3 Piece Gift Set	and need to open all at once we totally understand. Enjoy the best of	primer (10 ml) • 1 take me out eyeliner (5 ml)
Armor All Complete Car Care Gift Set	4 Piece Gift Set	Hard Candy's favourite mini beauty treats inside. Not opening all those doors at once has never been so hard!	 2 eye def glitter eye shadows (2x 8 g) 2 glow all the way face and body luminizers (2x 15ml) 2 plumping serum lip glosses (2 x 10 ml)



Imagery Specifications – Seasonal Gift Sets

Mandatory Images:

- (1) Primary Image should always be a direct front view of product (DO NOT ROTATE PRODUCT)
- (2) Alternate Image Image of set items outside of box
- (3) Alternate Image Backview of packaging
- (4) Alternate Image Backview of set, outside of the box
- (5) Alternate Image Carrying case or bag (if part of assortment)

Image Requirements:

- Background: seamless white background (255/255/255 RGB)
- Pixels: Min. 750x750; Max. 2000x2000; 300 dpi

Primary Image must be Front View in packaging

Secondary Image must be product out of packaging to avoid customer confusion





Examples of alternate images:







