

Walmart.ca Content Guide - Automotive

This Content Guide is written to inform and aid our partners with the standards and practices for preparing quality, ready-to-publish product content. Please adhere to all aspects of this Style Guide and remember that you are responsible for complying with all terms and conditions you agreed to when originally registering on the Walmart Canada Vendor Information Portal.

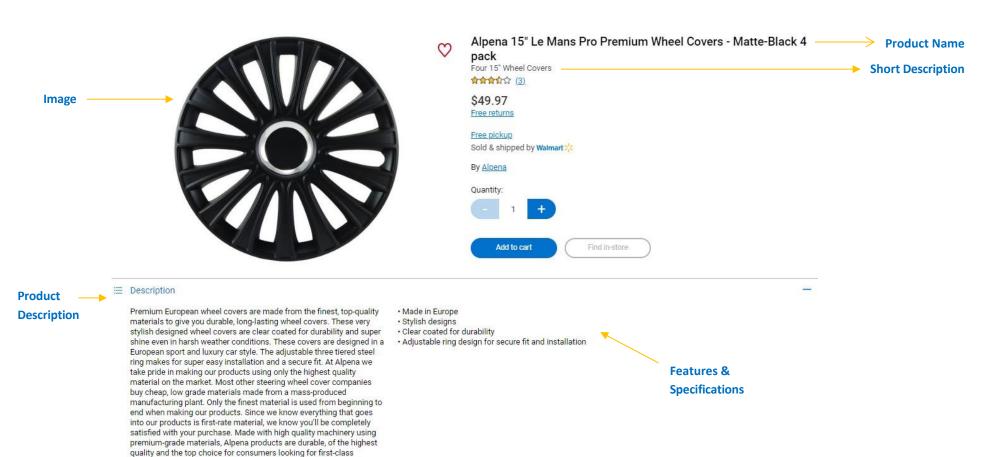
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1. Anatomy: Product Information Page (PIP)

products. With Alpena, you get superior products for your money.





2. GENERAL OVERVIEW

The product page is the equivalent of your product packaging, and the most important part of the conversion funnel. Product content is extremely important in helping our customers make confident, informed purchase decisions, as well as driving the searchability of products.

Brand Voice

The Walmart Brand Voice is defined as clear, relevant, informative, straightforward and positive. We strive to deliver a friendly, straightforward tone and a voice that doesn't insult or mislead our online customers. As a partner, you should always write in a way that is honest, understandable and informative - but don't forget to remain true to your brand. In general, you should:

- 1. Use an active voice
- 2. Say more with fewer words
- 3. Focus on the product featured, highlighting key differentiating characteristics

3. SEO

SEO, or Search Engine Optimization, is an important part of product content. It helps your products rank higher on external search engines, like Google, Yahoo! and Bing.

How to Optimize Your Product Descriptions:

- 1. Provide unique, relevant content that is truly useful to the user.
- 2. Repeat the product name in the product description.
- 3. Do not provide the same copy to multiple online retailers it needs to be unique to Walmart.
- 4. Always build detailed descriptions, as if you are speaking to someone who is completely unfamiliar with this commodity.
- 5. Don't use industry terminology; use simple language, which customers are more likely to search the web for.
- **6.** Do not add filler, fluffy or spammy content.



4. Content Standards – Tires for Cars, SUV, Trucks

Well-written product descriptions and features create excitement about your product and provide the customer confidence in their purchase decision. The product name is an important feature and allows customers to recognize and associate with your product; and is extremely important for the success of both internal and external search results. The short description is also key in helping customers compare sizing options of multiple items from a product results page. You cannot use any other third party trademarks for which you do not have rights to use in the product description.

* YOU ARE RESPONSIBLE FOR ENSURING THE ACCURACY AND PROPER VALIDATION OF ANY PRODUCT OR PERFORMANCE CLAIM INCLUDED IN A PRODUCT DESCRIPTION OR FEATURE.

PRODUCT NAME Recommended Characters: 45 Maximum Characters: 120	SHORT DESCRIPTION Character limit: <30	PRODUCT DESCRIPTION Min Characters: 100 Maximum Characters: 4,000 Format: 2-5 sentences	FEATURES & SPECIFICATIONS Max Characters: 200/bullet point Format: 5-15 bullet points
Product title to be displayed on product details page. {optional values}	List full tire specifications (as seen on side wall of tire)	Overview of the key selling points of the item, marketing content, and highlights in paragraph form. Explain each feature while relating product functions to real life (what this function means	Complete description that will be displayed on the item page as a bulleted list. Enter the item's key features, benefits, and other notables, each on its own line.
Brand + Series + Season/Use + Product Type	Tire Type + Tire Width/Aspect Ratio + Construction + Rim Radius + Load Index + Speed Rating	to customers). For SEO purposes, repeat the product name, full tire specifications & relevant keywords.	
Examples:	Example:	Example:	Example:
Weathermaxx Arctic Winter Tire Goodyear Wrangler SilentArmor All Terrain Tire	P 225/65R17 102 Q	Weathermaxx Arctic 225/65R17 102 Q Winter Tire features a V-shaped directional studdable tread design, which provides optimal driving performance on icy and snowy roads. Made with Kevlar for rugged toughness and a smooth quiet ride. A rugged wheel guard helps to protect against accidental curb damage.	 Low contact stress in tire footprint V-shape tread design increases traction on icy and snowy roads Made with Kevlar for toughness and for low noise High stability on uneven surfaces Ideal for passenger vehicles Tire size: 225/65R17 Load index: 102 Speed rating: Q



Imagery Specifications – Tires for Cars, SUV, Trucks

Mandatory Images:	Image Requirements:	
 (1) Primary Image should be a ¼ view of product. Preferred orientation as illustrated below. Tire should be fitted with rim. (2-3) Alternative Images should include images of treads, full side view, lifestyle image. 	 Background: seamless white background (255/255/255 RGB) Pixels: Min. 750x750; Max. 2000x2000; 300 dpi 	

Primary Image Example:



Alternative Image Examples:









Key Attributes – Tires for Cars, SUV, Trucks

Attributes are a key factor on Walmart.ca that help our customers find the items they are looking for and thus it is the responsibility of our vendor partners to populate where applicable. Below are key attributes which are recommended to be filled out for Tires and Wheels & RIms:

Tires:	Wheels & Rims:	
 Tire Season Tire Size Tire Type (i.e, Sedan Tires, SUV Tires, Truck Tires, etc) 	Wheel Diameter (inch)Material	





5. Content Standards – Automotive Parts & Accessories (Filters, Batteries, Lighting, Wipers, etc.)

Well-written product descriptions and features create excitement about your product and provide the customer confidence in their purchase decision. The product name is an important feature and allows customers to recognize and associate with your product; and is extremely important for the success of both internal and external search results. The short description is also key in helping customers compare sizing options of multiple items from a product results page. You cannot use any other third party trademarks for which you do not have rights to use in the product description.

* YOU ARE RESPONSIBLE FOR ENSURING THE ACCURACY AND PROPER VALIDATION OF ANY PRODUCT OR PERFORMANCE CLAIM INCLUDED IN A PRODUCT DESCRIPTION OR FEATURE.

PRODUCT NAME Recommended Characters: 45 Maximum Characters: 120	SHORT DESCRIPTION Character limit: <30	PRODUCT DESCRIPTION Minimum Characters: 100 Maximum Characters: 4,000 Format: 2-5 sentences	FEATURES & SPECIFICATIONS Max Characters: 200/bullet point Format: 5-15 bullet points
Product title to be displayed on product details page. {optional values}	Defining product characteristics/specification. If multi-pack, list quantity	Overview of the key selling points of the item, marketing content, and highlights in paragraph form. Explain each feature while relating product functions to real life (what this function means	Complete description that will be displayed on the item page as a bulleted list. Enter the item's key features, benefits, and other notables, each on its own line.
Brand + Sub Brand/Product Line or Series/Model Number+ { Important Features} + Product Type	Product Characteristics + {Quantity if Multi-Pack}	to customers). For SEO purposes, repeat the product name, specifications & relevant keywords.	
Examples:	Examples:	Example:	Example:
Sylvania 74 Long Life Headlights	14V, 1.4 W. Pack of 2.	FRAM® Ultra Synthetic™ Oil Filter's dual layered, synthetic and cellulose media is reinforced with	Engineered for use with Synthetic oil Proven protection for up to 24,000 kms
Pioneer TS-G6845R Car Speaker	4", 210 W Max Power, 30 W Nominal	a metal screen for longer drain intervals and traps 99% of dirt. The silicone anti-drainback	 99% dirt-trapping efficiency* SureGrip® anti-slip texture makes
Rain-X Quantum 26" Wiper Blade	Water-repelling coating repels	valve is designed to hold oil in the filter to ensure safe start-up and engine protection for up	changing FRAM® filters quick and easy • Increased cartridge filter coverage
FRAM Ultra Synthetic XG6607 Oil Filter	rain. Pack of 2.	to 24,000 km.	
	Protection for up to 24,000 km		



Imagery Specifications – Automotive Parts & Accessories (Filters, Batteries, Lighting, Wipers, etc.)

N	landatory Images:	Image Requirements:	
•	(1) Primary Image should be direct view of product in package. If no recognizable consumer facing package exists, product image should be used. (2-4) Alternative Images should include product (out of package) in various angles; back package; sides of package; lifestyle image.	 Background: seamless white background (255/255/255 RGB) Pixels: Min. 750x750; Max. 2000x2000; 300 dpi 	
D	imanu Imaga Evamplasi	Alternative Image Examples:	

Primary Image Examples:



















6. Content Enrichment Tips

Here is a tip to help you fill out the attributes during content enrichment:

• Model Number Attribute **MUST** be your **Manufacturing Part #** - If this is not completed correctly your products will not show up in our parts finder.

