

Walmart.ca Content Guide – Music

This Content Guide is written to inform and aid our partners with the standards and practices for preparing quality, ready-to-publish product content. Please adhere to all aspects of this Style Guide and remember that you are responsible for complying with all terms and conditions you agreed to when originally registering on the Walmart Canada Vendor Information Portal.

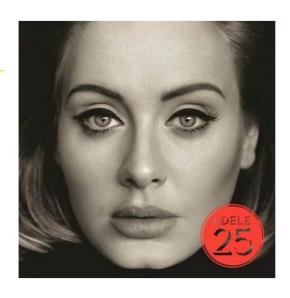
OVERVIEW:

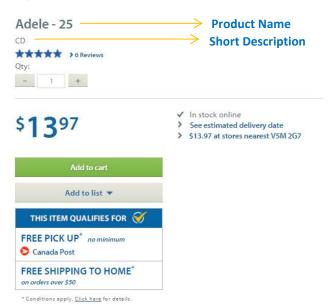
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1. Anatomy: Product Information Page (PIP)





Product Control Product Produc

Description & Features

"25", the new album from Adele, features the single, "Hello" and marks the first new music from Adele since the 2012 single "Skyfall." Adele says of her new album, "My last record was a break-up record and if I had to label this one I would call it a make-up record. I'm making up with myself. Making up for lost time. Making up for everything I ever did and never did... '25' is about getting to know who I've become without realising."



2. OVERVIEW

The product page is the equivalent of your product packaging, and the most important part of the conversion funnel. Product content is extremely important in helping our customers make confident, informed purchase decisions, as well as driving the searchability of products.

1. Brand Voice

The Walmart Brand Voice is defined as clear, relevant, informative, straightforward and positive. We strive to deliver a friendly, straightforward tone and a voice that doesn't insult or mislead our online customers. As a partner, you should always write in a way that is honest, understandable and informative - but don't forget to remain true to your brand. In general, you should: Use an active voice.

2. Say more with fewer words.

3. Focus on product featured

Ensure that the Product Description focuses on the product featured, not an entire brand, and highlights key differentiating characteristics of that product.

3. SEO

SEO, or Search Engine Optimization, is an important part of product content. It helps your products rank higher on external search engines, like Google, Yahoo! and Bing.

How to Optimize Your Product Descriptions:

- 1. Provide unique, relevant content that is truly useful to the user.
- **2.** Repeat the product name in the product description.
- 3. Do not provide the same copy to multiple online retailers it needs to be unique to Walmart.
- 4. Always build detailed descriptions, as if you are speaking to someone who is completely unfamiliar with this commodity.
- 5. Don't use industry terminology; use simple language, which customers are more likely to search the web for.
- **6.** Do not add filler, fluffy or spammy content.



4. Copy Guidelines

Well-written product descriptions and features create excitement about your product and provide the customer confidence in their purchase decision. The product name is an important feature and allows customers to recognize and associate with your product; and is extremely important for the success of both internal and external search results.

* YOU ARE RESPONSIBLE FOR ENSURING THE ACCURACY AND PROPER VALIDATION OF ANY PRODUCT OR PERFORMANCE CLAIM INCLUDED IN A PRODUCT DESCRIPTION OR FEATURE.

PRODUCT NAME Character limit: 50-70	SHORT DESCRIPTION Character limit: 25-300	PRODUCT DESCRIPTION Min Characters: 150 Format: 1-2 sentences
Title of the product to be displayed on the product details page. Artist Name + Title + {feature}	Short description of the product to be displayed on the product details page. Format Type	Overview of the key selling points of the item, marketing content, and highlights in paragraph form. For SEO purposes, repeat the product name and relevant keywords here.
{optional}	· ormac rype	
Examples:	Example:	Example:
Adele - 25 Justin Bieber - Purpose (Limited Edition) (Walmart Exclusive)	CD Vinyl CD + DVD 2CDs	Justin Bieber - Purpose (Limited Edition) CD includes 20 tracks with 2 exclusive songs, 5 exclusive photos & special blue cover - Only at Walmart. The highly anticipated album features the hit singles "What Do You Mean," and "Where Are U Now," and draws influence from an array of genres and collaborations.



5. Imagery Specifications

Mandatory Images:

• (1) Primary Image should always be a direct front view of product

Image Requirements:

- Background: seamless white background (255/255/255 RGB)
- Pixels: Min. 750x750; Max. 2000x2000; 300 dpi

PRIMARY Examples:

