

May 13 2026

Quinyx Unlocked

Automation & Compliance Made Easy. Unlocking the Power of Historical Data



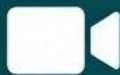
Good to know



You're in listen-only mode — we can't see you or hear you



Have a question or feedback? Drop it in the chat
We'll address it live or follow up by email afterward



This session is being recorded — we'll share the replay



Want to go deeper? Check out additional documentation in HelpDocs



Our speaker



Oliver Söderstrom

Project Manager
AI Algorithm team



Leads AI product development for workforce optimization at Quinyx



Connects AI capabilities to customer needs and real operational challenges



Helps improve scheduling and planning through smarter, data-driven tools

The Quinyx logo is located in the top left corner. It consists of a stylized orange square icon followed by the word "Quinyx" in a white, sans-serif font.

QUINYX PRODUCT

Smart Plan

Could your past schedules are the best
teacher *for your next schedule?*

TODAY

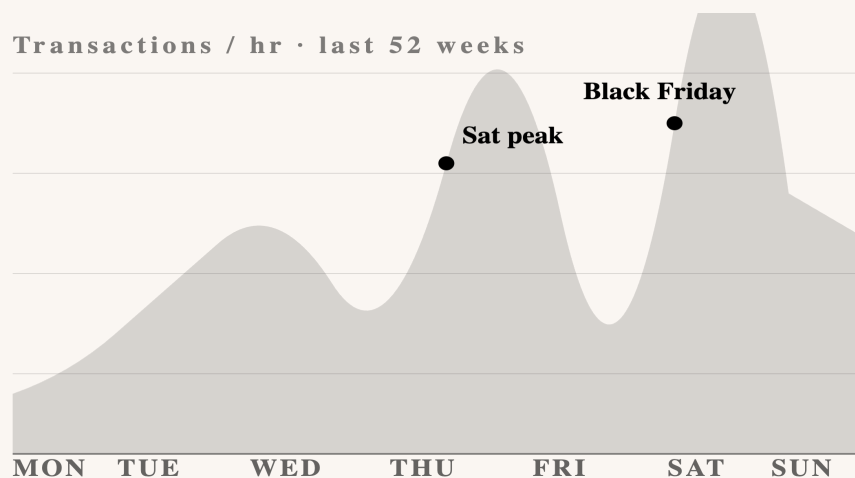
Planning from demand history.

We've always used **demand history** to forecast and plan, sales, footfall, transactions, calls.

That's what Demand Forecasting and Auto-Scheduling run on today. It tells us, in aggregate, **how much labour you'll need** at each hour of each day, at each location.

It's a strong signal and allows for clear schedule optimisation.

DEMAND FORECASTING · AUTO-SCHEDULING



BUT ALSO

The second history.

Every shift you've published, every swap, every override - a second dataset, just as rich, that we've been leaving on the table.

	MON	TUE	WED	THU	FRI	SAT	SUN
A. Sandström	06-14	06-14	Off	06-14	06-14	→ M.O.	Off
M. Olsson	10-18	Off	10-18	10-18	10-20 OT	← A.S.	10-18
L. Berg	14-22	14-22	14-22	Off	14-22	14-22	Off
J. Park	Off	16-22	16-22	16-22	16-22	14-22 OT	16-22

SOURCE: EVERY STORE, EVERY WEEK, SINCE YOU WENT LIVE

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Three signals hiding in your schedule.

01

Overtime

Where the demand forecast quietly fell short.

02

Preferences

What people actually worked, not what they said they could.

03

Shift types

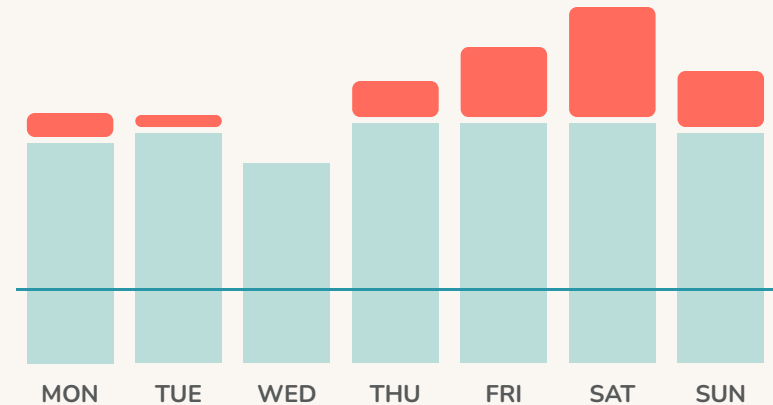
How the operation really runs, compressed into a few templates.

01 OVERTIME

Overtime hides understaffing.

When the forecast under-calls demand, the gap shows up as overtime, last-minute call-ins and burnout.

Historical overtime is a direct read on where capacity plans have been chronically too low.

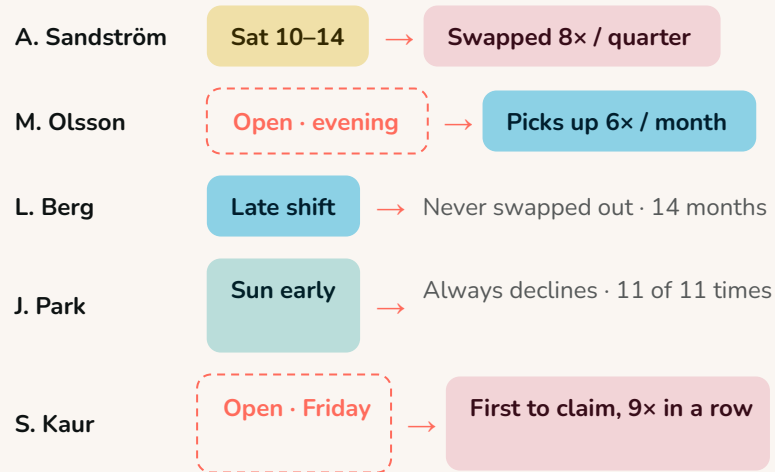


02 PREFERENCES

Preferences hide in history.

Stated availability is one thing. What people actually worked is another.

Who picks up open shifts, who swaps out of Saturday mornings, who takes the late shift, the real preference signal is already in your data.



03 SHIFT TYPES

Shift types encode the operating model.

The shift templates that recur across a site are a compressed description of how the operation runs.

Better encoded in the patterns than in any written job spec.

SAMPLE · ONE MID-SIZE RETAIL SITE

06-14	Open · floor lead Cash open Delivery in Key-holder	284× / quarter
10-18	Day · sales floor POS Customer service	612× / quarter
14-22	Close · cash-out Cash close Restock Key-holder	318× / quarter
Sat 10-16	Weekend peak POS Fitting rooms Restock	96× / quarter

SECTION TWO

Smart Plan

A new Quinyx capability. Machine learning trained on each customer's own scheduling history — predicting **who should work, when and where.**

THE PRODUCT

What Smart Plan does.

01

Learns from your scheduling history.

Trained per-customer, scoped to your org. Your data, your model — no cross-customer pooling.

02

Predicts who, when and where.

Goes beyond *how many* — recommends specific people for specific shifts, with reasons.

03

Optimizes for contract hours, not just demand.

Fulfilment of contract hours runs alongside coverage — closing a chronic blind spot in pure demand-driven plans.

04

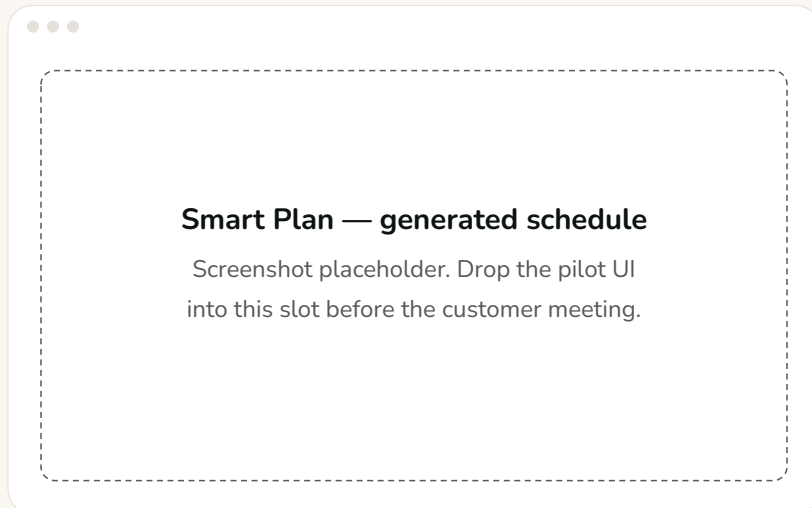
Respects revealed preferences by default.

Honours the patterns we see in your history — who picks what, who swaps what — without managers having to ask.

TRANSPARENCY

Inside a recommendation.

Every generated shift comes with a **why this person, why this shift** panel. Managers stay in charge — the model just shows its work.



MOCK COPY · PILOT SCREENSHOT PENDING

WHY MAYA FOR SAT 10–18?

- 1 Claims every other Saturday open shift**
 9 of last 11 weekends — first to accept the open shift, on average within 2h of posting.
- 2 Closes her contract-hour gap**
 Currently 4h under contract this fortnight. This shift brings her to 100%.
- 3 Holds key-holder skill required for cash-close**
 One of three on this team certified for the close shift template.

FIT

Where Smart Plan fits in the Quinyx stack.

BEST PAIRED

With Auto-Scheduling and Demand Forecasting.

Highest-fidelity output. You get both the demand signal *and* the schedule-history signal feeding the same plan.

Forecast tells us *how much actual future demand*.

Smart Plan tells us *who, when, where*.

Auto-Scheduling stays the engine for optimising additional demand.

ALSO STANDALONE

For customers without rich demand history.

Schedule history alone delivers meaningful uplift — which lowers the barrier for customers not yet on Auto-Scheduling or Demand Forecasting.

Useful from day one — your history is already there.

An on-ramp to AS, not a replacement.

AS doesn't go away. It gets a smarter input.

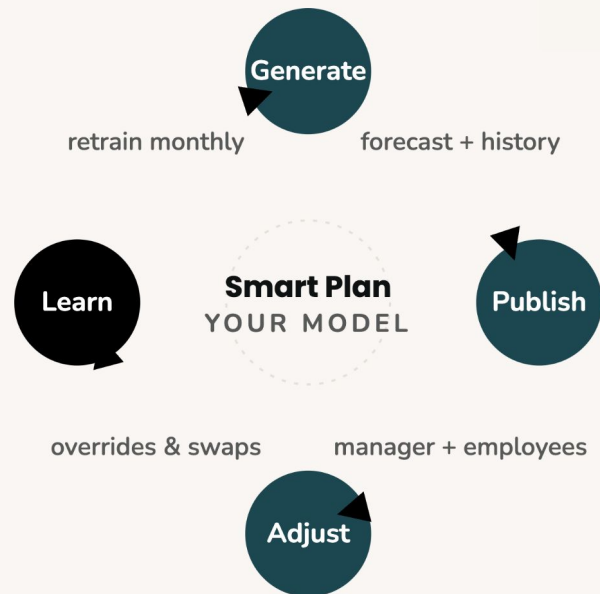
CONTINUOUS LEARNING

The learning loop.

The model gets better the more it's used.

Every manager override, every swap, every accepted or declined open shift becomes a training signal. The schedule that comes out next month reflects what you fixed last month.

You've already been training the model. Smart Plan is what lets you benefit from it.



FOR MULTI-SITE RETAIL

What changes for you.

Fewer chronic coverage gaps and less unplanned overtime.

The same overtime patterns that reveal under-staffing are the ones the model now plans around — before the gap shows up on the floor.

Contract-hour fulfilment.

Fewer comp / legal exceptions per pay period.

Higher preference-honour rate.

Managers don't have to ask. The plan already knows.

Less manual rework.

Managers spend less time polishing the schedule.

A long-term plan you can trust.

It reflects how your operation really runs, not how an aggregated benchmark suggests it should.

BEFORE YOU ASK

Practical questions.

Whose data is the model trained on?

Yours, and only yours. The model is per-customer, scoped to your org. No cross-customer pooling, ever.

Can managers override?

Always. Every schedule is a suggestion — and every change quietly feeds back into the next training cycle.

What if our history is messy?

Messy is fine. The model learns from worked shifts history, and is contract and compliance aware - messy is the problem it should solve.

MORE IN THE PILOT KICKOFF PACKET

How much onboarding effort?

Minimal. We already have the scheduling history, that's what the model trains on. No new data pipeline to set up.

Can we see why it suggested someone?

Not in phase one. Initially we will focus on creating as good of a schedule as possible. We are looking into refining it with reasoning in the future.

Does this replace AS or Demand Forecasting?

No. It supplements them. AS optimises based on Demand Forecast. Smart Plan adds the schedule-history signal. Can be used with or without Auto Schedule.

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HOW TO ENGAGE

Pilot and roadmap.

NOW · Q2 2026

Pilot partner selection.

Customers with ≥ 18 months of Quinyx scheduling history. Limited cohort, hand-paired with our product team.

END OF Q2

Pilot kickoff.

Model trained on your history. First Smart Plan schedule land in your RC environment for feedback.

Q3 2026

Pilot in flight.

Side-by-side measurement against your current process. Changes in scheduling patterns feed the next training run.

Q4 → GA target

General availability.

Rollout window set by pilot learnings.

INTERESTED?

Talk to your Customer Success Manager, we'll add your name to the pilot shortlist this quarter.

Pilot opens · end of Q2

THANK YOU

Your schedule has been writing the playbook **all along.** *Smart Plan reads it.*

What if your past schedules were the best teacher for your next schedule? That was the opening question. We think the answer is yes — and the proof will be in your pilot.

WEBINAR SERIES

Smarter workforce management

Save the date: 10 June

16:00 CEST · 10:00 EDT

Quinyx

WHAT YOU'LL TAKE AWAY



Stay agile

Respond quickly to a shifting market



Improve efficiency

Across your entire operation



Support your workforce

More predictable, balanced shifts

Thank you.