

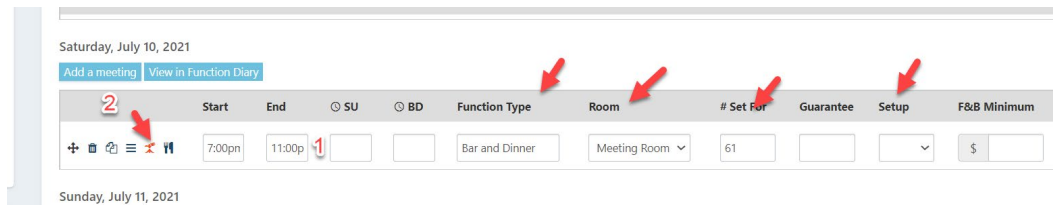
There is a video on entering a catering only group or a rooms with catering group in the Help tools (click the Lifering icon in the top menu bar when logged into STS Cloud). There is also a video on detailing your functions with menus and notes, also in help under bookings.

In a group, you will use the Functions/Catering tab to:

1. Block the room
2. Forecast your sales
3. Detail the function and add your menu items, and notes for the BEO

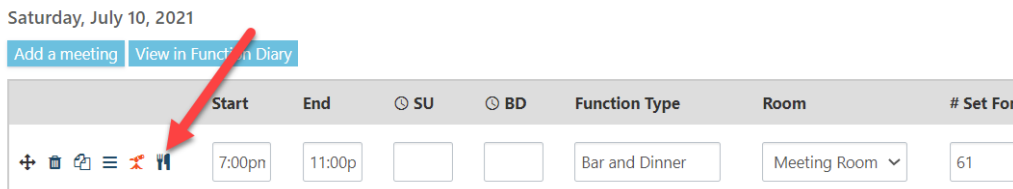
BLOCK YOUR MEETING ROOM AND FORECAST YOUR SALES:

1. Block the room - times, setup, function type, room etc. - one line of info
 - a. SU – Set up – number of minutes before the start time
 - b. BD – Breakdown – number of minutes after end time
2. (Setup and Breakdown will appear in gray on the Function Diary at the front and back end of the meeting room blocked as a buffer)
3. Forecast the Revenue - Click the Telescope icon, and enter a forecasted sale and save (this information is used on all Catering reports)



TIME TO DETAIL YOUR EVENT TO CREATE YOUR BEO:

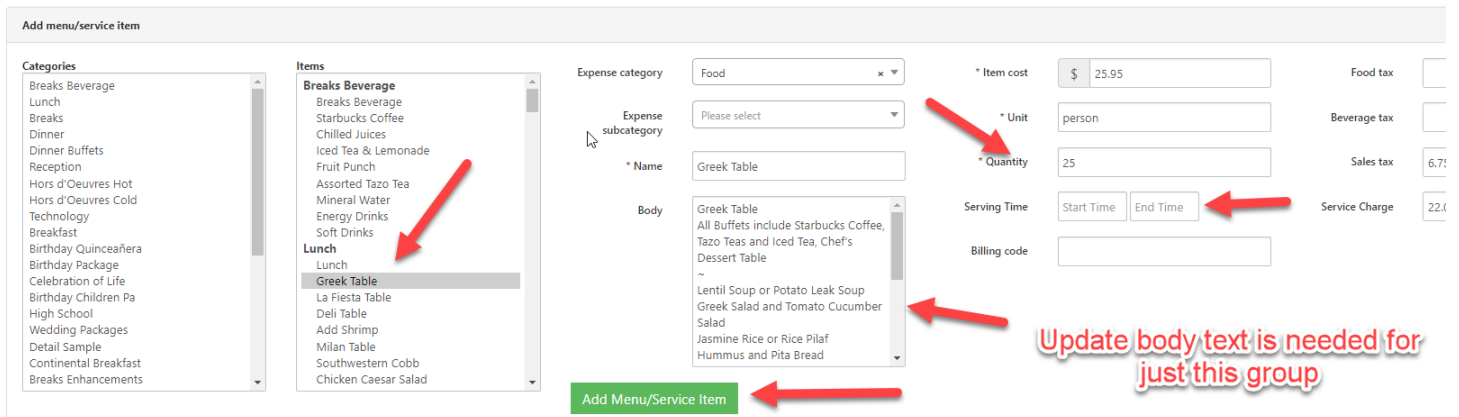
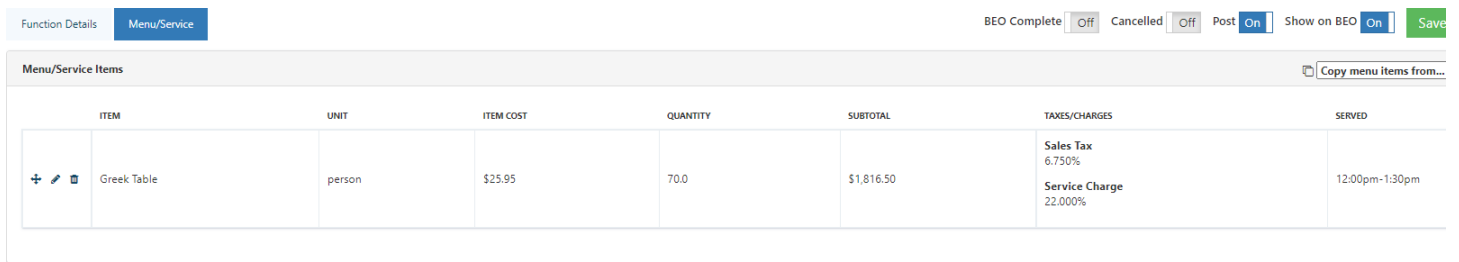
1. Detailing - click the knife/fork icon to open the catering module for the group. Note that all your edits and updates to menus, notes, etc. should always be performed in this area, to easily just use Open PDF on a BEO to show the most current and up to date information.



2. Menu Items and BEO Notes - When the Catering module opens, there are two tabs
 - Menu Service - this tab is where you add the menu items you set up in STS
 - Function Details - this tab is where you enter notes for your BEO to print in Setup, AV, Menu and the other sections of the BEO



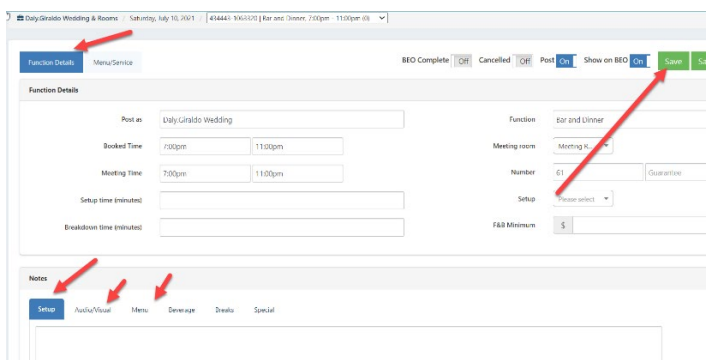
Once items are in the system, simply click the item you want, and you will then be able to enter the quantity, service times, and also update or customize the menu item for just the group you are working on. Click the Add menu item button to add the chargeable items to the function



Once you Add, menu items will list above for that function, and denote the tax and service charges that will apply to the item

3. Function Details

Click the Function Details, and add notes to the sections of the BEO you want to show them on. Enter the notes in the sections, and be sure to click save



Once you add menus and notes, click the group name in top left in blue to return to the main booking screen

Click Agreements/Documents

Click Open PDF next to your BEO to view the output.

Note - we do not recommend any View/Modify on the BEO - make ALL changes in the area noted above and then simply re-open the pdf for the latest update.

| SELECT | TITLE | ACTIONS |
|--------------------------|-----------------------------------------|----------------------------------------|
| <input type="checkbox"/> | BEO Version 2 Menu on Right | Open PDF Open Function PDF View/Modify |
| <input type="checkbox"/> | BEO with Estimated Charges Menu on Left | Open PDF Open Function PDF View/Modify |
| <input type="checkbox"/> | BEO with Package Pricing - Menu on Left | Open PDF Open Function PDF View/Modify |
| <input type="checkbox"/> | Catering Function Contract | Open PDF View/Modify |

USING BEO COMPLETE TO UPDATE ACTUAL REVENUES FOR ALL REPORTS:

The BEO Complete feature is used to update the final information on the revenue for a group, and the Catering reports will derive the actual revenues once the BEO Complete is turned on.

Once a group has finished their event, users should review the final head counts, and make any edits to the menu item quantities, etc., or add any last-minute menu items to the events.

Once items are finalized, you will need to mark the BEO's Completed. The BEO Complete button should be turned in if working within the menu module of your booking for each function.

| ITEM | UNIT | PRICE | QUANTITY | SUBTOTAL | TAXES/CHARGES | SERVED |
|---------------------|------|----------|----------|----------|----------------------------------------|---------------|
| Meeting Room Rental | day | \$750.00 | 1.0 | \$750.00 | Sales Tax 6.750% | |
| Projector | each | \$250.00 | 1.0 | \$250.00 | Food Tax 5.000% Beverage Tax 5.000% | |
| Screen | each | \$150.00 | 1.0 | \$150.00 | Food Tax 5.000% Beverage Tax 5.000% | |
| Fruit Parfaits | each | \$3.50 | 40.0 | \$140.00 | Food Tax 5.000% Service Charge | 8:00am-9:00am |

You can also finalize your menu counts and related updated in the Menu module of the group and then return to the main booking screen by clicking the blue link to the group in the upper left of the screen.

Select the function, make menu edits and save, then switch to next function, etc. Once updated, click the group name in blue to return to the group main screen

| ITEM | UNIT | ITEM COST | | SUBTOTAL |
|---------------------|------|-----------|-----|----------|
| Meeting Room Rental | day | \$750.00 | | \$750.00 |
| Projector | each | \$250.00 | 1.0 | \$250.00 |

Once back in the group, click the green Mark BEO Complete button on the Function/Catering tab and this will update all the group's functions at once.

If all events were detailed in the knife fork icon, then using this bulk marks all BEO's completed

Mark all meeting BEOs complete

| Start | End | SU | BD | Function Type | Room | # Set For | Guarantee | Setup | F&B Minimum |
|--------|--------|----|----|-----------------|---------------|-----------|-----------|-------|-------------|
| 8:00am | 11:00a | 30 | 30 | General Session | Bamboo Ballro | 70 | | Cresc | \$ |
| 12:00p | 1:30pm | | | Lunch | Bamboo Ballro | 70 | | Roun | \$ |

EDITING FINAL COUNTS AFTER TURNING ON BEO COMPLETE:

If you marked a BEO complete, but need to make an update to adjust the menu counts, etc., simply turn Off BEO Complete and Click Save. This will allow you to edit menus, and once updated, turn BEO Complete back on and click Save. This will update the new actuals for your reporting.