

myconnect[®]
a really smart move

PARTNERS IN DIVERSIFICATION

ANDREW LARTER
JANUARY 2020

MY
LOCAL
BROKER

The fastest growing, highest rated and most trusted utility connections service in Australia!



Worked with over 2000 partners in 2018



4.7 star Google rating (300+ reviews)



Connected over 100,000 new movers throughout 2019



Completed connections in every serviceable state and territory in Australia



Partnered with over 12 fantastic supply retailers to ensure complete choice for tenants

"Servicing our valued partners and home movers for over a decade"

Who we are

Hasan Ulker

Owner
Director - Sales
hulker@myconnect.com.au



Robert Dybala

Owner
Director - Operations
rdybala@myconnect.com.au



Mike Barrett

CEO
Commerical Director
mike@myconnect.com.au



Andrew Larter

National Manager
andrew@myconnect.com.au



+ Our Team

70 staff

including 40+ Customer Service and Support team



Our Mission

“To work as an extension of your business, providing a value add service to your clients and creating a positive reflection on your business.”

Our Goal

“To deliver a service to help deliver you a client for life.”

myconnectplus+

MyConnect have launched a service exclusively for Home Buyers!

What is MyConnectPlus?

Smart. Simple. Personal.

A premium connection service for home buyers. Our specialist team consults with your client to find the right utility plan for their budget and lifestyle.

We work with the top utility suppliers to ensure your client's electricity, gas, phone, internet and pay tv are connected when they move.

Why you should use MyConnectPlus?

We service the unique needs of the Home Buyer. The MyConnectPlus team guides your client through their options, offering greater choice, convenience and a personalised approach.

What's different?



Dedicated team

We have a specialist team that offers personalised service to Home Buyers exclusively. Available six days a week.



Tailored plans

Our consultative approach allows your client to find the right utility plan for their budget and lifestyle.



Choice

We work with a number of leading suppliers to provide your client with a choice of different rates and plans.

Our Range of Partners

We are partnered with the best in the business. At MyConnect, we build long lasting relationships with top tier companies so that your clients can connect with the supplier of their choice.

We make it our business to ensure your clients are satisfied.



ActewAGL



EnergyAustralia

Simplyenergy

momentum
energy

tango
energy

synergy

OPTUS

dodo



BELONG

TRG

foxtel

Europcar

+ more

Qualifying your client

"Thank you again (insert name) for allowing me to assist with your new home finance/purchase. As part of our extended services, to make your upcoming move into your home easier, we'd love to recommend you to our service partner MyConnectPlus.

MyConnectPlus provide a completely FREE utility connection service and in one phone call they will organise all of your utility connections, from your choice of a wide range of providers."

- A "MyConnectPlus will be in touch soon to discuss your requirements."
- B "Would you like to take advantage of this complimentary service?"

To help promote digitally (via email etc) to your clients, please use the My Local Broker/MyConnectPlus service blurbs and flyer provided.



MY
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BROKER

Qualified?

How to apply

Via our unique Chief integration, once you hit 'send' (refer screen images) we will be sent your clients details.

You can view this applications progress at anytime by logging into:

<https://myconnect2-secure-force.com/#login>

Username
(your email address)

Password
(firstname123)
"you can update this at anytime"

Your dedicated MyConnectPlus representative is **Andrew Larter** and he can be contacted at anytime on:

andrew@myconnect.com.au or 0498 777 057

Proudly partnered with
myconnectplus+

How to qualify

With options to promote the service as A) an extension of your own (opt out) or B) as an option for your client (opt in) we have you covered.

We can provide dialogue and also workflows can be set up within Chief for ease of use.

MY LOCAL BROKER

EDIT BROKER TOOLS
Deal: Deal - MyConnect Demonstration Deal copy

Purpose

Purchase a property Amount: \$0

Construction Amount: \$0

Renovations Amount: \$0

Investment purposes Amount: \$0

Purchase a motor vehicle, boat, trailer etc. Amount: \$0

Refinance Amount: \$0

Debt consolidation Amount: \$0

Other purpose Amount: \$0

Other purpose(s) being

Total amount of credit sought Amount: \$0

Client is purchasing a property. Have you discussed a complimentary UTILITY CONNECTION/RELOCATION SERVICE?

Client wants to hear more Client declined the offer Not discussed at this stage

myconnect

ⓘ Possible adverse changes to financial situation
Do the applicant(s) plan or anticipate changes to their future financial circumstances that could ADVERSELY impact their ability to repay the loan?

Yes No

ⓘ Possible beneficial changes to financial situation
Do the applicant(s) plan or anticipate changes to their future financial circumstances that could POSITIVELY impact their ability to repay the loan?

My Connect - Send Form

Clients

Client #1

NAME	PHONE	EMAIL	ADDRESS
MLB Support Test User	61 03 9020 1850	support@mylocalbroker.com.au	134-150 Buckhurst St, SOUTH MELBOURNE VIC 3205, Australia

Info

Information

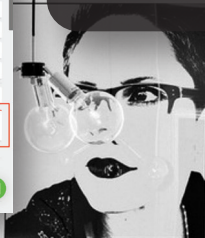
MANAGING AGENT ID	MANAGING BROKER ID	INDICATION ADDRESS
Scott McTeare MYAD006336	MYCT0287591	N/A

+ CHOOSE ADDRESS

CANCEL SEND

Ease of applying

We provide complete integration with Chief meaning push button application and customised workflows.



MOVIE

BONNERS KORBOR

Our Rewards Program

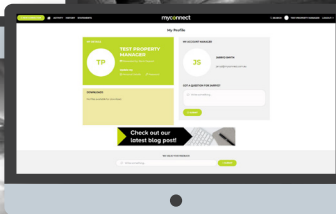
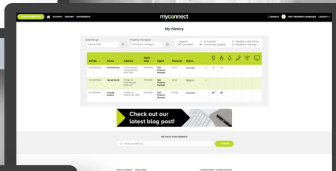
We provide payments for each utility your clients connect. These are paid monthly, for the previous months connected utilities.

Reward Proposal

Utility	Reward *Per connection
Electricity	\$48
Gas	\$40
Phone	\$32
Internet	\$32
Pay TV	\$32

Portal & Reporting

We provide you with a fully transparent and customised portal where you can send, view and track applications, along with Reward information.



A man with short brown hair, wearing black-rimmed glasses and a blue and white checkered button-down shirt, is smiling slightly and looking towards the camera. He is positioned in the foreground of a bright, modern living room. The room features a white sofa with black and white striped pillows, a black coffee table, and a white coffee table. In the background, there is a dining table with chairs, a bookshelf, and a large window with a black floor lamp. The overall aesthetic is clean and contemporary.

Your MyConnect Contact

Your MyConnect National Manager is Andrew Larter. For assistance or more information, he can be contacted on:

andrew@myconnect.com.au
or **0498 777 057** at any time.