



Master Introducer (ie. Aggregator or business accredited with RedZed)		Business Name(Who you work for)			
		•			
Title	First Name L	_ast Name	D.O.B//		
Address					
Postal Addı (If different from	ressabove)				
Email Address		Mobile Phone Number			
Office Phor	ne Number	Office Fax Number			
Preferred Sporting Code		Team			
Licensing	J Details (Please select option that applies to you)				
Option 1	I am an Authorised Credit Representative ("ACF	R") of the Master Introducer			
	I have been appointed as an ACR of the Master In	troducers Australian Credit Licence ("AC	L")		
	ACR number				
Option 2	I am an ACR of an entity other than the Master Introducer				
	I have been appointed as an ACR of	(ACL	lolder)		
	ACR number				
	The above ACL holder is accredited with the Mass	ter Introducer Yes	No		
Option 3	I hold my own Australian Credit Licence				
	I am the Director of on entity that holds an ACL				
	Entity	(ACL H	lolder)		
	ACL number				
Option 4	I am a Representative (employee) operating und	ler an entity that has an ACL			
	As an employee, I am a Representative of	(ACL H	Holder)		
	ACL number				
	The above ACL holder is accredited with the Mas	ter Introducer Yes	No		

2

Your Professional Indemnity ("PI") Insu	rance Policy			
I am covered under the Master Introducer	's Insurance Policy			
I am covered under another Insurance Pol	icy			
I have my own Insurance Policy				
Anti-Money Laundering & Counter Terr	orism Funding ("AML/CTF") Training			
I have completed AML/CTF Training and a (certificate of course completion must be < 2yrs o	ttached a copy of my completion certificate (mandatory)			
Master Introducer Declaration				
We acknowledge the abovementioned are acci	redited by us and are duly licenced to engage in credit activities as either:			
a. an Authorised Credit Representative of	us, or			
<b>b.</b> a Representative/Authorised Credit Representative of a licensee other than us				
They are authorised to settle loan applications	with RedZed under our Master Introducer Agreement.			
We confirm:				
We hold evidence of their Professional Inde	We hold evidence of their Professional Indemnity Insurance cover			
<ul> <li>All the details provided as part of this appli has been satisfactorily verified</li> </ul>	cation are true and correct, and the identity of the applicant			
Signed for and on behalf of the Master Introduc	cer by a Duly authorised officer;			
Name	Signature Date//			
Office Use Only By Accreditation Team				
Online Training Modules Completed	BDM Delivered Training Completed//			
	Confirmed via: Salesforce entry			
	Group training list			
Accreditation Officer Name				
Signature				



# Introducer Agreement

By signing this form I agree to comply with the obligations imposed on an Accredited Introducer under the Master Introducer Agreement between the Master Introducer and RedZed Lending Solutions Pty Ltd ABN 31 123 588 527 ("Lender") and the terms and conditions set out below:

#### **Refer Applications**

You are authorised on a non-exclusive basis to refer Applications to the Lender.

# **Independent Contractor**

You are an independent contractor and not the agent of the Lender.

#### Not Bind the Lender

You are unable to bind the Lender in any way, and must not purport to do so.

### No obligation to approve

The Lender is under no obligation to consider or approve any application or to provide any product to an applicant

# **Termination**

If you cease to be affiliated with the Master Introducer this agreement will automatically terminate otherwise we may terminate this agreement by notice in writing to you. You acknowledge that the Lender has not represented that the authorisation will continue for any period of time, and the ability to refer applications is at the absolute discretion of the Lender.

#### **Variations**

The Lender may vary any term of this agreement at any time by notice in writing to you, so long as no variation affects the parties' rights and obligations in respect of Applications referred prior to the date of the variation.

# Australian Credit License (ACL)

You must hold an Australian Credit License (ACL) and be duly authorized as either a representative or credit representative of this ACL, or be authorized as a representative or credit representative of another ACL holder, and must only engage in

credit activities with the Lender whilst these authorizations are in effect and must notify the Lender if any of these authorisations are cancelled or withdrawn.

# **3rd Party Referrer**

You are responsible for the conduct of any Third Party Referrer whose services you engage to generate referrals .

# Accurate & Complete Information

You must ensure any information provided to the Lender in relation to applications is accurate and complete and not known to be false, misleading, or forged. You agree to not engage in any misleading or deceptive conduct or make any representations to any Applicant as to the likelihood of the success of an application.

# Products

You must not make any warranty or representation in relation to any products or other services provided by the Lender.

# Comply with procedures and accreditation requirements

You must introduce applications in accordance with procedures specified by the Lender from time to time and attend accreditation training as required by the Lender from time to time.

# Lender's advertising material

You must not use any advertising or promotional material that names the Lender in any way, without the prior written consent of the Lender which consent will not be unreasonably withheld.

# Professional indemnity insurance

You must take out and maintain professional indemnity insurance of not less than \$2 million on terms acceptable whilst accredited with the lender and during any period trail commission is payable.

# **Information regarding Applications**

Upon request by the Lender, you must provide any reasonable information requested by the Lender regarding all the circumstances which relate to the referral of an applicant including advertising, meeting, diary notes, documents, and the personnel involved. The Lender may require this information in relation to a complaint or issue with an applicant or as part of its due diligence or compliance checking of the introduction process. This may include viewing these documents at your premises.

# **Retain Applicant files**

You must ensure that all original files relating to an applicant, including without limitation, financial documentation and privacy consents, are retained for a period of at least seven (7) years from the date a loan made pursuant to an application is settled.

#### No churn unless benefit

You must not do anything which would encourage any applicant to refinance any loan unless there is a clear benefit to the applicant

#### **Identify Applicants**

You must properly identify each applicant and must comply with the Lender's identification procedures

# Adverse information or circumstances

If prior to a product being provided by the Lender to an applicant, you become aware of any information or circumstances which would adversely affect the Lender's decision to provide the product, you must promptly inform the Lender.

# Privacy

You must at all times comply with the Australian Privacy Principles and the Privacy Act.

# Indemnity

You irrevocably indemnify the Lender and Perpetual Trustee Company Limited (ACN 000 001 007) against any and all loss or damage suffered, incurred or made on or against the Lender as a consequence of failing to comply with provisions of the Master Introducer agreement, this agreement, or any applicable legislation including the National Credit Code and the Privacy Act except to the extent that such loss or damage is caused or contributed to by the Lender, its directors, officers, employees, agents or contractors.

# Costs

Each party must pay its own costs in relation to the negotiation, preparation, execution, and performance of this agreement.

# Assignmen

You must not mortgage, charge, transfer, assign or deal in any other way with any right or liability under this agreement without the prior consent of the Lender.

# Governing Law and jurisdiction

This agreement is governed by and construed under the law in the State of Victoria.

# Severability

Any provision of this agreement which is invalid in any jurisdiction is invalid in that jurisdiction to that extent, without invalidating or affecting the remaining provisions of this agreement or the validity of that provision in any other jurisdiction.



# Introducer Agreement (Continued)

# Introducer acting as trustee

If you enter into this agreement as trustee of a trust, you and your successors as trustee of the trust will be liable under this agreement in your own right and as trustee of the trust. Nothing releases you from any liability in your personal capacity. You warrant that at the date of this agreement:

- all the powers and discretions conferred by the deed establishing the trust are capable of being validly exercised by you as trustee and have not been varied or revoked an the trust is a valid and subsisting trust;
- b. you are the sole trustee of the trust and have full and unfettered power under the terms of the deed establishing the trust to enter into and be bound by this agreement on behalf of the trust and that this agreement is being executed and entered into as part of the due and proper administration of the trust and for benefit of the beneficiaries of the trust; and
- c. no restriction on your right of indemnity out of or lien over the trust's assets exists or will be created or permitted to exist and that right will have priority over the right of the beneficiaries to the trust's assets.

# Confidentiality

Each party:

- a. acknowledges that all confidential information is passed to and received by it in the strictest confidence;
- **b.** must use any confidential Information only for the purposes of carrying out its obligations under this agreement
- c. must not disclose any confidential information to any person except as specifically permitted by this agreement including on a confidential basis to its related companies and their officers, directors, employees, outside agents or consultants as required for the purposes of this agreement or as required by law, regulation, a regulatory body or the rules of a stock exchange;
- d. must take reasonable efforts to ensure that any person who has access to any confidential Information does not make any unauthorised use, modification, reproduction or disclosure of that information;
- must notify the other party as soon as practicable after it becomes aware of a breach of its obligations under this clause;
- f. must comply with any of the other party's reasonable requests or directions arising directly from or in connection with the exercise of the functions of the Privacy Commissioner under the Privacy Act, or any other relevant laws, or otherwise, including, without limitation, the issuing of any guideline concerning the handling of personal information;
- g. must co-operate with the other party in any reasonable action which the other party may take to protect the confidentiality of confidential information; and
- acknowledges that its rights and obligations under this clause survive termination of this agreement for whatever reason.

# **Privacy**

I also agree that the Lender and its related bodies corporate (the "Parties") may exchange with each other any information about me including any information provided by me in this document and any other personal information I provide to any of them or which they otherwise lawfully obtain about me.

If any of the Parties engages anyone ("Service Provider") to do something on its behalf (e.g. a mailing house or data processor) then I agree that the Parties and the Service Provider may exchange with each other any information provided above.

I agree that the Lender may give any information referred to above to any credit reporting agencies for the purposes of obtaining a commercial credit report about me and to entities other than the Parties and the Service Providers where it is required or allowed by law.

I agree that any information referred to above can be used by the Parties and any Service Provider for the purposes of deciding whether to grant me accreditation and for planning and research purposes.

I understand that I can access most personal information that the Parties hold about me (sometimes there may be a reason why that is not possible in which case I will be told why).

To find out what personal information the Lender holds aboutyou please contact the Lender on 1300 722 462.

I understand that if I fail to provide any of the information requested by the Lender or do not agree to any of the possible exchanges or uses detailed above, my accreditation may not be approved by the Lender.

# **Design and Distribution Obligations**

In connection with all loan products for which there is a TMD in place, you must:

- a. Collect and keep written and accurate records of:
  - i the number (if any) of the complaints in connection with the loan product;
  - all information required to be provided to the Lender by sub clauses (b) and (c) below;
  - iii the dates of providing any reports to the Lender as required by sub clauses (b) and (c) below;
- b. Within 10 Business Days of the conclusion of a Complaints Reporting Period report to the Lender in writing (in the form the Lender requires) the number of complaints you received in connection with a loan product and written details of each complaint;
- c. Within 10 Business Days of becoming aware of a Significant dealing in the loan product and that the dealing is not consistent with the TMD for that product report the dealing in writing to the Lender;
- **d.** If directed by the Lender, not engage in retail distribution conduct in connection with these loans; and
- **e.** Generally comply with the requirements of Part 7.8A of the Corporations Act as these apply to it.

**Complaints Reporting Period** means every 6 months or as otherwise advised by the Lender.

**Significant** in the context of a dealing for a product for which there is a TMD is to be assessed taking into account the proportion of customers purchasing the product who are not in the target market, the actual or potential harm to those customers and the nature and extent of the inconsistency of distribution with the TMD.

**TMD** means a Target Market Determination issued by the Lender for and on behalf of Perpetual Trustee Company Limited ABN 42 000 001 007 and located at www.redzed.com/TMD as amended from time to time.

Name of Introducer Seeking Accreditation	
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Signature	/Date/
(must be a wet signature)	

