MY LOCAL BROKER

REMUNERATION SCHEDULE

(Chattel Finance & Personal Lending)

NOTE: All commission rates exclude GST unless stated

BANK	COMMISSION DE	ΓAILS	TRAIL	CLAWBACKS		
ALLIANZ				NIL	NIL	
	Insurance	New Business	Renewal			
	Motor	5%	5%			
	Home	14%	14%			
	Caravan and Trailer	5%	5%			
	Landlords	14%	14%			
	Business Pack	10%	10%			
	Office Pack	10%	10%			
	Trades Pack	10%	10%			
	Commercial Motor	10%	10%			
	Farm Pack	10%	10%			
AMB (Australian Military Bank	Brokers may charge a r respect to settle persor					
AMFIN	50% of the value of the		NIL	100% 0-12 months		
	transaction					
FIRSTMAC	Upfront Commission - 1.80%			NIL	100% 0-6 months 50% 6-12 months	
HONEY INSURANCE	Insurance Product Ty	pe New Business	s Renewal	NIL	Clawback is pro-rata based	
	Home & Contents Police		\$0	1	number of days usage	
	Landlord Only	\$150	\$0	1		
		· ·		-		
	Home Only & Conten	ts \$150 each	\$0			

REMUNERATION SCHEDULE (Chattel Finance & Personal Lending)

BANK	COMMISSION DETAILS	TRAIL	CLAWBACKS
LATITUDE	Personal Loans	NIL	
FINANCIAL SERVICES	2.5% Approved amount		100% 0 - 120 days
(Formerly GE Money)	Motor		
Personal Loans & Motor	Commission base on Latitude asset rate table		100% 0-90 days
	Brokerage Fee for the above		ProRata 90-180 days
	Net Agreement Fire and ANAFY		
	Net Amount Financed (NAF)		
	<\$20K 15% of NAF capped at \$900		
	>\$20K Capped at \$1500		
	>320K Capped at 31300		
	Latitude Low Rate Personal Loan (LLRP)		
	1.5% + VBI up to a maximum of \$1300		100% 0 – 120 days
	1.5% · VB/ up to a maximum of \$1550		·
LIBERTY	Brokerage up to \$1000 incl GST + commission above NAF varying	NIL	100% - within 12 months
MOTOR VEHICLE	0% - 5 %		
MACQUARIE	Referrer Initial Fees	NIL	100% - within 12 months
Consumer Lending	Car Loan(Secured) Tier 1 = Upfront 1.00% Car Loan(Secured) Tier		
	2 = Upfront 1.50%		
	Home Owner Options (Unsecured) = Upfront 1.50% Lifestyle		
	Choice (Unsecured) = Upfront 1.50%		
	An additional fee of up to 4% of the amount borrowed or \$800,		
	whichever is the lower ,may be charged to the borrower in		
	addition to the above commission.		
MACQUARIE LEASING	Consumer:	NIL	
	Maximum Origination Fee: 8% of NAF		
	Commercial:		
	Maximum Origination Fee: \$990		
	Brokerage: 4%		
MONEY PLACE	Unsecured Personal Loans 1.5% (incl GST)	NIL	
	Brokerage fee : \$5,000 to \$20,000 = \$990		
	\$20,000 to \$40,000 = \$1,690		
	\$40,000 to \$80,000 = \$1,990		
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BANK	COMMISS	SION DETA	AILS			TRAIL	CLAWBACKS
NOW Finance		- William 270 Co a maximum of 2.270				NIL	
	Amount of C	Amount of Credit		ker Fee (Max)			
	\$5,000 - \$7,9	\$5,000 - \$7,999		\$550			
	\$8,000 - \$9,9	99	\$880				
	\$10,000 - \$1	\$10,000 - \$19,999					
	\$20,000 - \$5	\$20,000 - \$50,000 \$1,650					
	\$50,000 +		\$1,990				
PEPPER ASSET	Chattel Fina	Personal Loans - 1.80% Chattel Finance Consumer:					100% within 6 months 50% with 6-12 months
			on customer ra	tes listed prov	ride		
			of approx. 5%. e up to \$990 ca	n be charged.			
		New	Used	Used	Used		
			0.5yrs	6.9yrs	+10 yrs	╛	
	Tier A 90%	6.99%	7.74%	9.99%	10.99%	_	
	Tier B 85%	8.24%	9.24%	11.24%	11.99%	_	
	Tier C 80%	11.74%	12.49%	13.24%	13.74%	_	
	Marine and	Marine and Motorbike					
		New	Used	Used	Used		
	Tier A 90%	7.99%	0.5yrs 8.49%	6.9yrs 10.49%	+10 yrs 11.49%	-	
	Tier B 85%	8.99%	9.99%	11.99%	12.99%	_	
	Tier C 80%	13.74%	15.34%	15.74%	16.74%		
		Motor Vehicles					
		New	Used 0.5yrs	Used 6.9yrs	Used +10 yrs		
	Tier A 90%	6.99%	7.74%	9.49%	10.49%	_	
	Tier B 85%	8.24%	9.24%	10.74%	11.49%		
	Tier C 80%	11.74%	12.49%	12.74%	13.24%]	
PLENTI	Personal loan	S					
(Incl of GST)	- Ori	gination Fee	s:				1000/ 0 C Maratha
	(1) 10% (2) 990	Maximum – must not exceed highest of (1) 10% of N.A.F; or (2) 990 Commission 1.5%; N.A.F					100% 0-6 Months 50% 6-12 Months
	Classic Car Lo	Classic Car Loans					
						NIL	1000/ 0 C Maratha
	Maximum – N	Maximum – Must not exceed highest of (1) 8% of N.A.F; or				"	100% 0-6 Months 50% 6-12 Months
	Commis	Commission 0.75% of N.A.F					
		Renewable Energy Loans - Origination Fees					100% 0-6 Months 50% 6-12 Months
	Maximum – r (1) 10% (2) 990		eed highest of				30% 0-12 IVIORUIS

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BANK	COMMISSION DETAILS	TRAIL	CLAWBACKS	
ST GEORGE EQUIPMENT FINANCE (WA Only)	Add on Brokerage up to 3.00% is p Add 0.50% if brokerage to be char Max. Brokerage is 4.00% Brokerage is paid upon settlemer	NIL	0-12 months 100%	
WISR	BROKER ORIGINATION FEE	LOAN PROCEEDS		0-6 months – 100%
Inclusive GST	\$990	\$5,000 - \$19,999		6-12 months – 50% Clawback will only apply to
	\$2000	\$20,000 - above		all loans settled on or after 1
	Personal Loans 1% up to a maximu Secured Vehicle Loans 1.5% inc. G	NIL	July 2023.	