

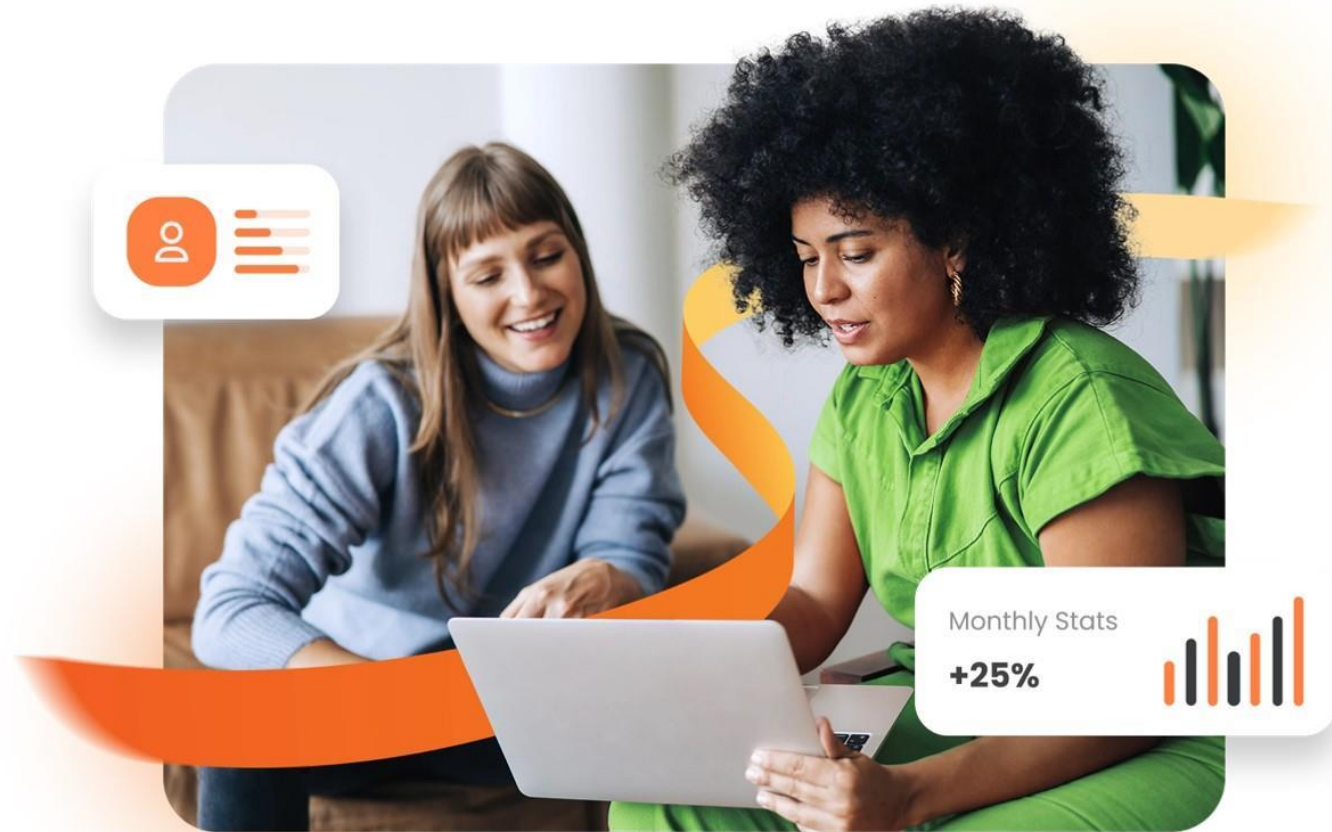


Marketplace

2023 (FY24) Roadmap Reflection &
2024 (FY25) Q1 Roadmap Update

Created by Abi Briggs - Product Manager

Date: March 2024





Introduction

Please use this roadmap as a statement of intent, rather than a commitment of delivery.

Whilst we strive to deliver according to this roadmap, dates and features may change dependent on many factors, both internal and external. Roadmaps evolve in response to customer input, market shifts and development constraints.

This summary is a point-in-time snapshot of our current goals.

Any references to the development, release, and timing of any features or functionality described for these products remains at Advanced's sole discretion. Product capabilities, timeframes and features are subject to change and should not be viewed as Advanced's commitments.

Financial Year Definitions: Where we reference financial years, please see below dates for clarity on Advanced FY start and end dates

FY24: March 2023 – February 2024

FY25: March 2024 – February 2025



Agenda

- 01** Reflection: Our Roadmap vision at the beginning of 2023 (FY24)
- 02** Reflection: A lookback at what we released in 2023 (FY24)
- 03** Our 2024 (FY25) Roadmap Vision – Q1 Update
- 04** Functionality Releases 2024 Q1

2023 (FY24) Roadmap Vision



Now

Next

Future

ENHANCED UX & GUIDED BUYING

Sustainability & Buyer attribute tagging

Visibility & management of sustainable suppliers / items in the marketplace, incl buyers assigning attributes

Multi Factor Authentication

Roll-out of MFA for users logging into Marketplace directly.

Supplier Export enhancements

Addition of sustainability/attribute tags to exports, and additional general export enhancements

Item categorisation enhancements

Enhancements to item categorisation – use of other categorisation schemas such as UNSPSC

Insights – Pricing / Product Visibility

Enhancements to Insights: price change history analysis, and product visibility

ENHANCED UX & GUIDED BUYING

Multi Factor Authentication

2nd phase of multi factor authentication work – applicable to punchout users

Sustainability enhancements

Further enhancements based on feedback after the initial release

Search enhancements

Continued enhancements to search – search algorithm, Free Format search & catalogue search prompts for Amazon items

Delivery Charge/Min Order Information

Enhancements to delivery / min order charge information

Payments

Optional payment methods – card/virtual card AFTER PO approval when the supplier receives PO

ENHANCED UX, GUIDED BUYING & INSIGHTS

Price Promotions

Enhanced features to support price promotions

‘Similar item’ ML product data analysis

ML driven analysis of items in the marketplace to identify similar products to provide enhanced Insights

Integrations

To wider Advanced Spend Management suite – Supplier Risk Management, Contract Management, Spend Analytics

Price approval enhancements

Enhancements to price approvals process based ideas submitted into the Ideas portal

SECURITY, MAINTENANCE & ACCESSIBILITY

2023 (FY24) Roadmap – What was delivered?



Now

Next

Future

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Sustainability & Buyer attribute tagging

Visibility & management of sustainable suppliers / items in the marketplace, incl buyers assigning attributes

Released

Multi Factor Authentication

Roll-out of MFA for users logging into Marketplace directly.

Released

Supplier Export enhancements

Addition of sustainability/attribute tags to exports, and additional general export enhancements

Released

Item categorisation enhancements

Enhancements to item categorisation – use of other categorisation schemas such as UNSPSC

In progress

Insights – Pricing / Product Visibility

Enhancements to Insights: price change history analysis, and product visibility

In progress

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SECURITY, MAINTENANCE & ACCESSIBILITY

A look at what we released in 2023(FY24)



Search Enhancements

Addressing customer feedback on our Search functionality, by introducing the ability to search **by catalogue number** and **manufacturer part number** as its own separate search query. [Show me](#)

Multi-Factor Authentication

Introduced Multi-Factor Authentication (MFA) to users logging in with an email and password. Further enhancing account security by ensuring an extra layer of protection, and complying with best practice security

Nov: Price Trends Insights

Providing insights to buyers and suppliers on price trends across multiple items . Currently available to customers involved in an Early Adopter (EA) so that we can get feedback before General Release.

MARCH 2023

New Feature

NOV 2023

New Feature

JAN 2023

In Early Adopter

MAY 2023

New Feature

Sustainability

Helping customers to understand their ESG spend by enabling the visibility & management of sustainable suppliers and items in the marketplace

NOV 2023

Sustainability Phase 2

Addressing customer feedback following the initial release of sustainability. Plus, the introduction of sustainability Insights allowing customers to view ESG spend, and the sustainable items offered by suppliers

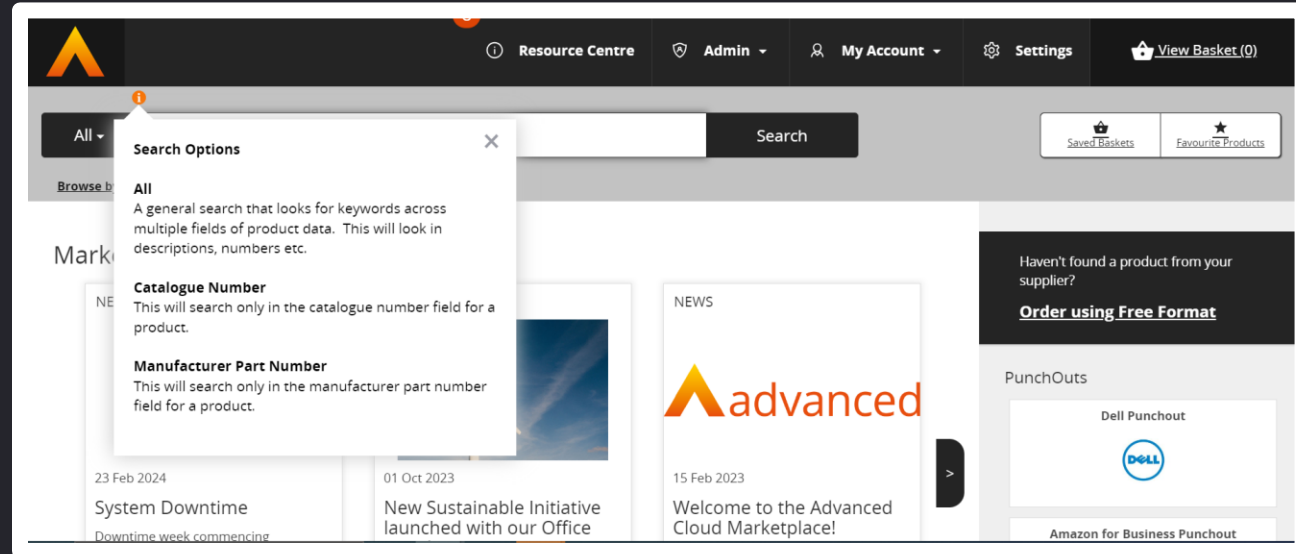
SECURITY, MAINTENANCE & ACCESSIBILITY

March 2023: Search Enhancements

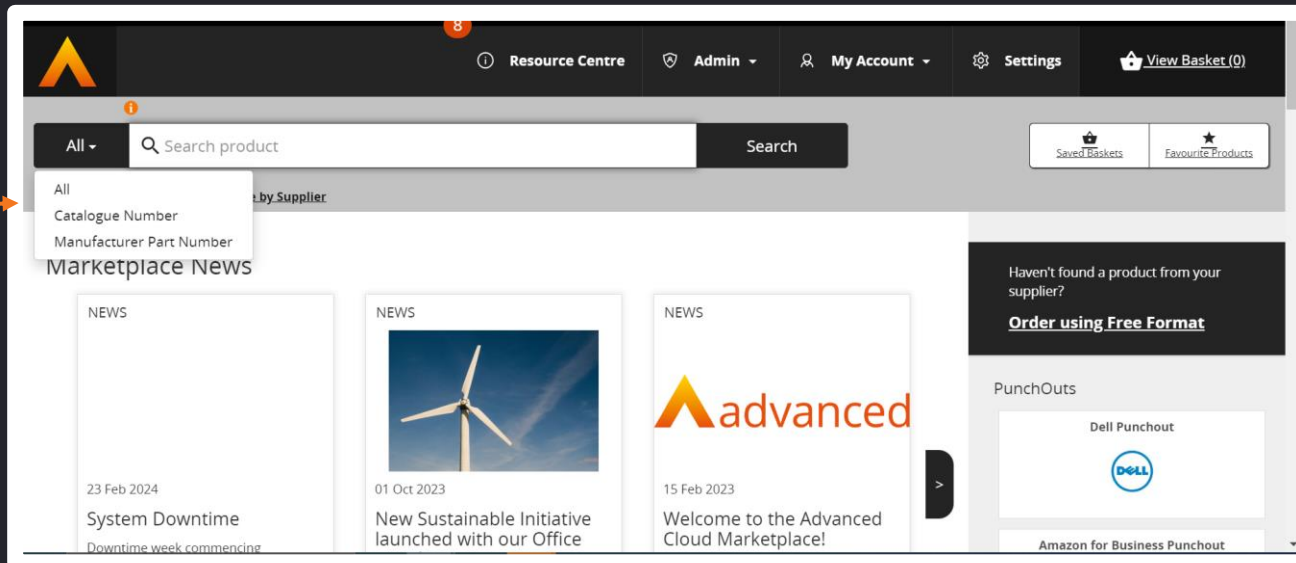


Simplifying the search experience

Simplifying the process of finding items the users know and need with the introduction to search by the *catalogue number* or the *manufacturer part number*.



Users have the option to select Catalogue Number or Manufacturer part number, enter their search term. Our search will only look for that search term in those specific fields. Whereas our general search looks for that keyword across multiple data attributes.



March 2023: Sustainability

New Feature



Helping customers to understand **ESG spend** by enabling the visibility & management of sustainable suppliers / items in the marketplace

Introduction of the Attribute Hierarchy editor allowing suppliers and buyers to tag products as Social and Sustainable

Items tagged would be flagged in the search results as social and sustainable, allowing your users to make informed sustainability choices when purchasing products

The screenshot shows the 'Sustainability' section of a software interface. On the left is a dark sidebar menu with options: Home, Orders, Quotes, Catalogue Management, Image File Upload, Image Upload Status, Attribute Editor (marked as 'New'), Catalogue Exports, and Contract Module. The main content area is titled 'Sustainability' and includes a search bar for attributes, a tree view showing 'Global Attributes' and 'Suppliers', and a list of attributes with tags. The attributes listed are: ACT Label (PRODUCT TAG), ASTM D5526 (PRODUCT TAG), BIFMA Level1 (PRODUCT TAG, SUPPLIER TAG), and BIFMA Level2 (PRODUCT TAG, SUPPLIER TAG). The footer of the interface shows the 'advanced' logo and a 'Website' link.

The screenshot shows a product search result for 'Washing Liquid 5Ltr'. The product is displayed with the 'advanced' logo. The supplier is 'Demo supplier for Demo Buyer', the catalogue number is 'GA100-055RTF', and the manufacturer part number is 'GA100-055RTE'. The product is marked as 'No delivery charges' and a 'Social & Sustainable Item'. The unit price is £ 0.01, the pack size is 1, and the minimum quantity is 1. There is a 'Complete' checkbox, a 'Quantity' input field, and an 'Add to basket' button.

Sep – Nov 2023: Sustainability Phase 2



Phase 2 of sustainability

- Enabling suppliers to **upload documents** against Supplier attributes to provide evidence of certification to buyers
- **Search filters** for social and sustainability items allowing users to filter out non substantiable items
- Introduction of sustainability **insight reports**:
 - Allowing buyers and suppliers to understand the adoption of items tagged as sustainable
 - Understanding your ESG spend through new Insights reports which provides a drill down on which ESG vs Non ESG items have been purchased

Type: **SUPPLIER TAG**

Description

BREEAM (BRE Environmental Assessment Method) is an e [More info »](#)

My Organization has this. ⓘ

No file chosen

Refine

★ Preferred

🖼️ With image

📄 Contracted

Hide POA prices

🌱 Social & Sustainable

Refine or exclude products by keywords...

Supplier Insights

ESG Dashboard

ESG Vs Non-ESG Catalogue Orders 1 Year

	Count	Amount
ESG Orders ⓘ	63	1962.00
Non-ESG Orders ⓘ	95	2650.00

Product Level Attributes ⓘ

Total Catalogue Items	Items with Attributes	% of Items with Attributes
10	4	40%

Product Attribute Usage ⓘ

No. of Attributes	No. of Buyers
11	5

Global OrgLevel Attributes ⓘ

2

Nov 2023: Multi-Factor Authentication

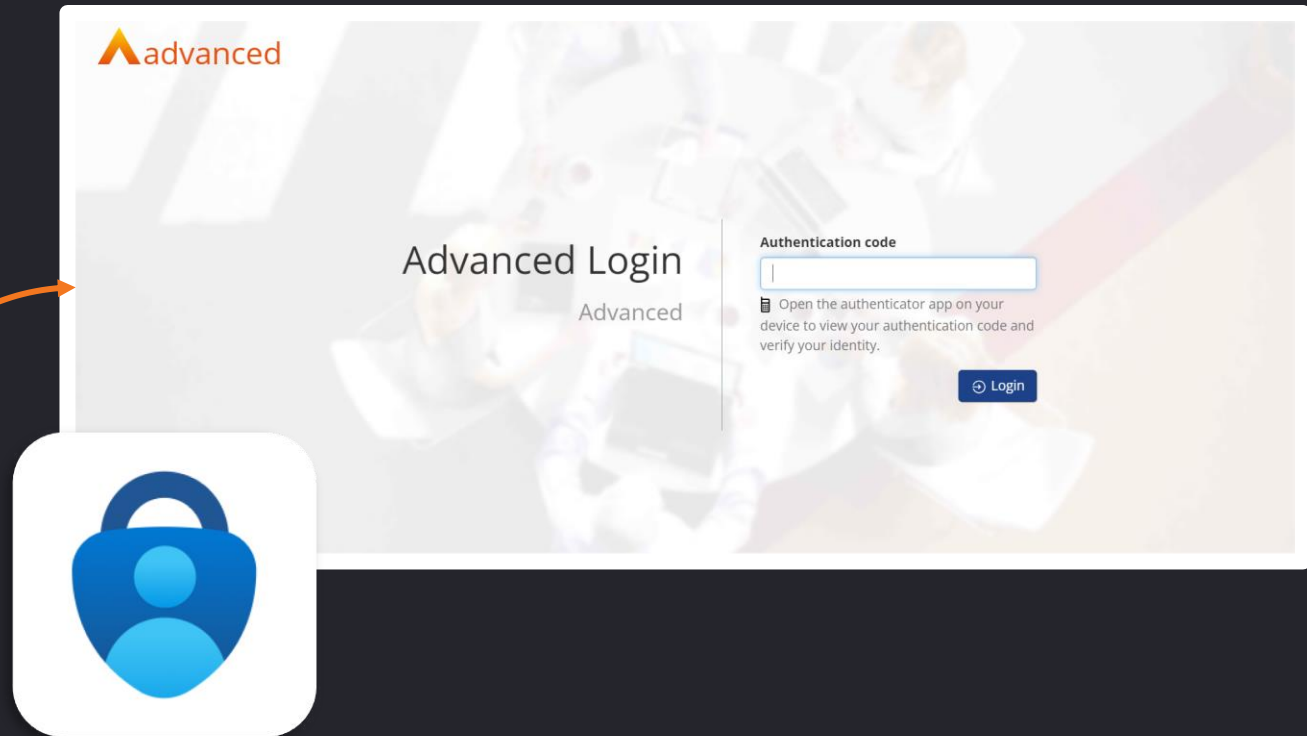
New Feature



Driving Best practice secure solutions

Introduction of **Multi-Factor authentication** for users who login to the application via a username and password.

Further enhancing account security by ensuring an extra layer of protection, and complying with best practice security



Feb 2024: Price Trends Insights Report

In Early Adopter



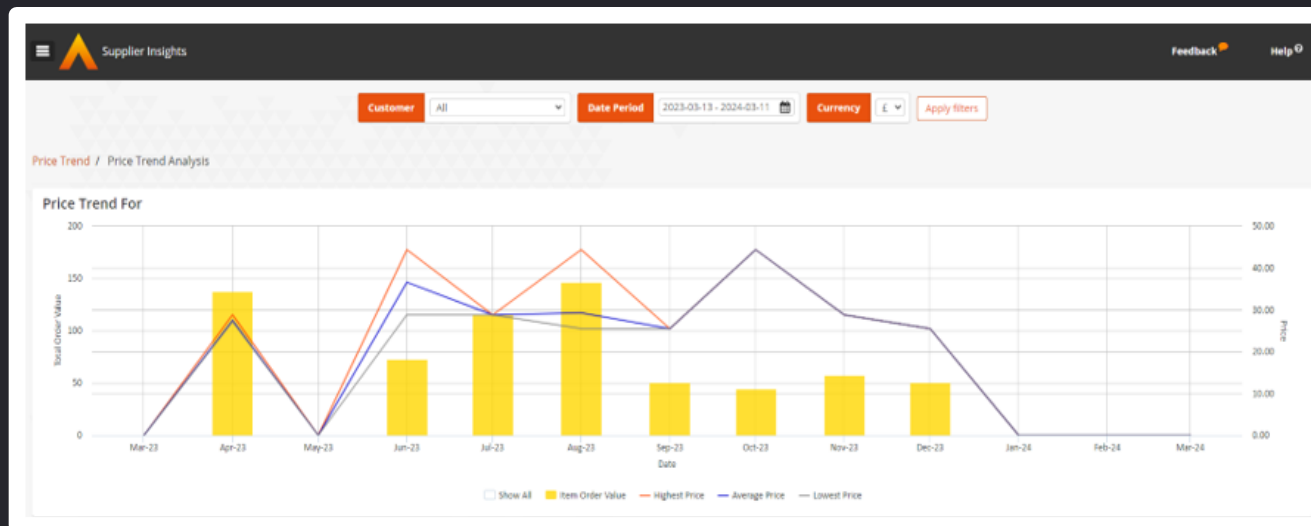
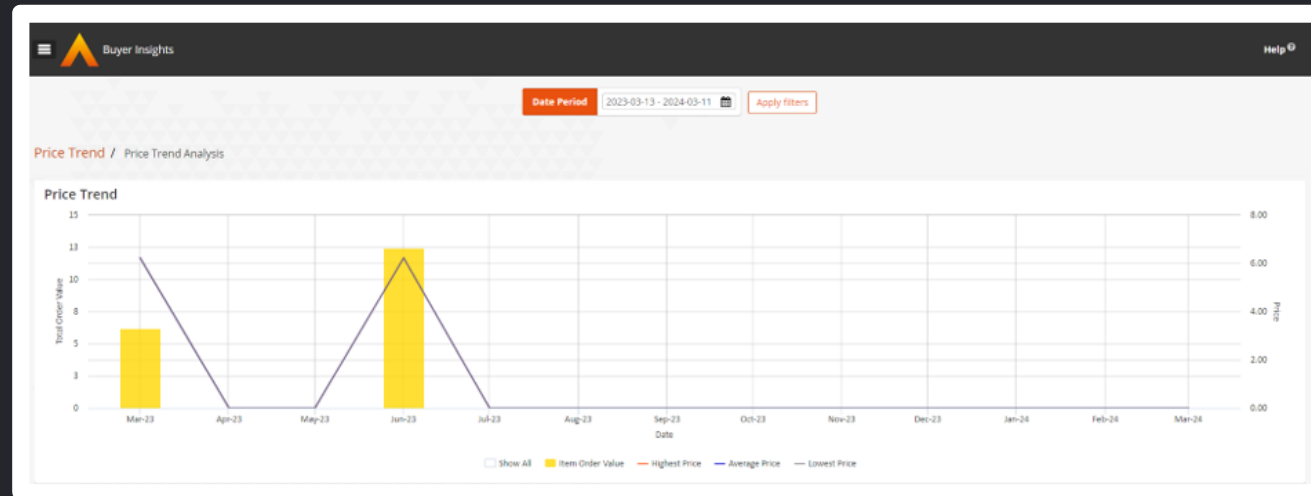
Understanding price trends

Providing **insights** to buyers and suppliers on **price trends** across the items being sold

Buyers can view how the price has changed for an item helping to understand if there is a trending increase or decrease

Suppliers can too look at their items being sold and how the price has changed for their customers they trade with.

Currently only available to customers involved in an Early Adopter (EA). Rollout to all customers expected 2024 Q1.



Roadmap: Now, Next, Future

The following roadmap section will be updated at the beginning of each of our Financial Year Quarters to accurately reflect the status of our Roadmap progress and future intent.

Now represents items that are being worked on actively by our development teams. It will remain in Now until it is released, so you may see the same item in Now in next quarters update.

Next represents items that are being designed, reviewed or waiting for the development team to start work on once the Now items are completed. Items in here may change between roadmap updates, for instance if a feature is deemed to require more research and exploration, it could be moved back to Future.

Future represents items that are not in the active delivery pipeline, but are items that have been added as roadmap candidates based on customer feedback, market research, regulatory requirements etc. If a Future item is determined to be a valuable addition to the product and aligns with the product vision, it will move to Next, otherwise it may either stay in Future or be removed entirely.



2024 (FY25) Roadmap Vision: Q1 Update



Now

Next

Future

ENHANCED UX & GUIDED BUYING & INSIGHTS

Categorisation Enhancements Phase 2: Search & Insights

Enabling the categorisation of items using the globally recognised schema UNSPSC. Phase 1 will:

- Enable users to search and filter the catalogue by UNSPSC categories
- Report on spend data in Insights using UNSPSC categories

Categorisation Enhancements Phase 3: Item Visibility

Control product visibility via the UNSPSC schema categories.

Insights: Price Trends

Enhancements to Insights Reports: introducing price change history analysis for both buyers and suppliers, to gain insight on the price trends of items

Search enhancements

Investigation into enhancing the search algorithm to allow your users to find the items they need

ENHANCED UX & GUIDED BUYING

Delivery Charge/Minimum Order Information

Improving accuracy of purchase orders by ensuring POs are adhering to the applicable delivery charge and minimum orders when

Insights: Product Visibility

Enhancements to Insights Reports: introducing product visibility reports to gain insight on which items are visible to your purchasers

Insights: Off Catalogue Orders

Enhancements to Insights Reports: further insight into off catalogue spend by providing clarity on orders placed via Free Format, eServices, eOligos, Punchout

Phase 2 of User Authentication (MFA)

Further enhancing user authentication adopting Advanced Single-Sign on. Enabling seamless authentication into other OneAdvanced products.

ENHANCED UX, GUIDED BUYING & INSIGHTS

Price Promotions

Enhanced features to support price promotions

'Similar item' ML product data analysis

ML driven analysis of items in the marketplace to identify similar products to provide enhanced Insights

Price approval enhancements

Enhancements to the price approvals process addressing the feedback raised by our customers

Free Format Module

Enhancements to the price approvals process addressing the feedback raised by our customers

Integrations

Integrations with the wider Advanced Spend Management Suite

Payments

Optional payment methods – card/virtual card AFTER PO approval when the supplier receives PO

SECURITY, MAINTENANCE & ACCESSIBILITY

Statement of intent not commitment of deliverable, content and priority can change without notice

Releases to come in 2024 Q1 (March to May)



Categorisation

Phase 1: UNSPSC Migration to v26

Unlocking categorisation:

The first phase will provide the migration of UNSPSC to v26 ensuring we are on the most up to date schemas provided by UNSPSC

MARCH 2023

Categorisation

Phase 3: Insights Reports

New : Insight reports to assist with UNSPSC visibility and usage tracking,

Update: existing reports to allow spend insights using UNSPSC categories

MAY 2024

MAY 2024

Categorisation

Phase 2: Search by UNSPSC

Enhancing the experience for purchasers to find and refine the search for products. Features delivered will be:

- **Refine** the search by UNSPSC
- **Browse** by UNSPSC category
- **View** UNSPSC category on product page

MAY 2024

Price Trend Insights

Rollout of the **price trends insights report** to all customers following resolving technical requirements and addressing any feedback from the customer beta