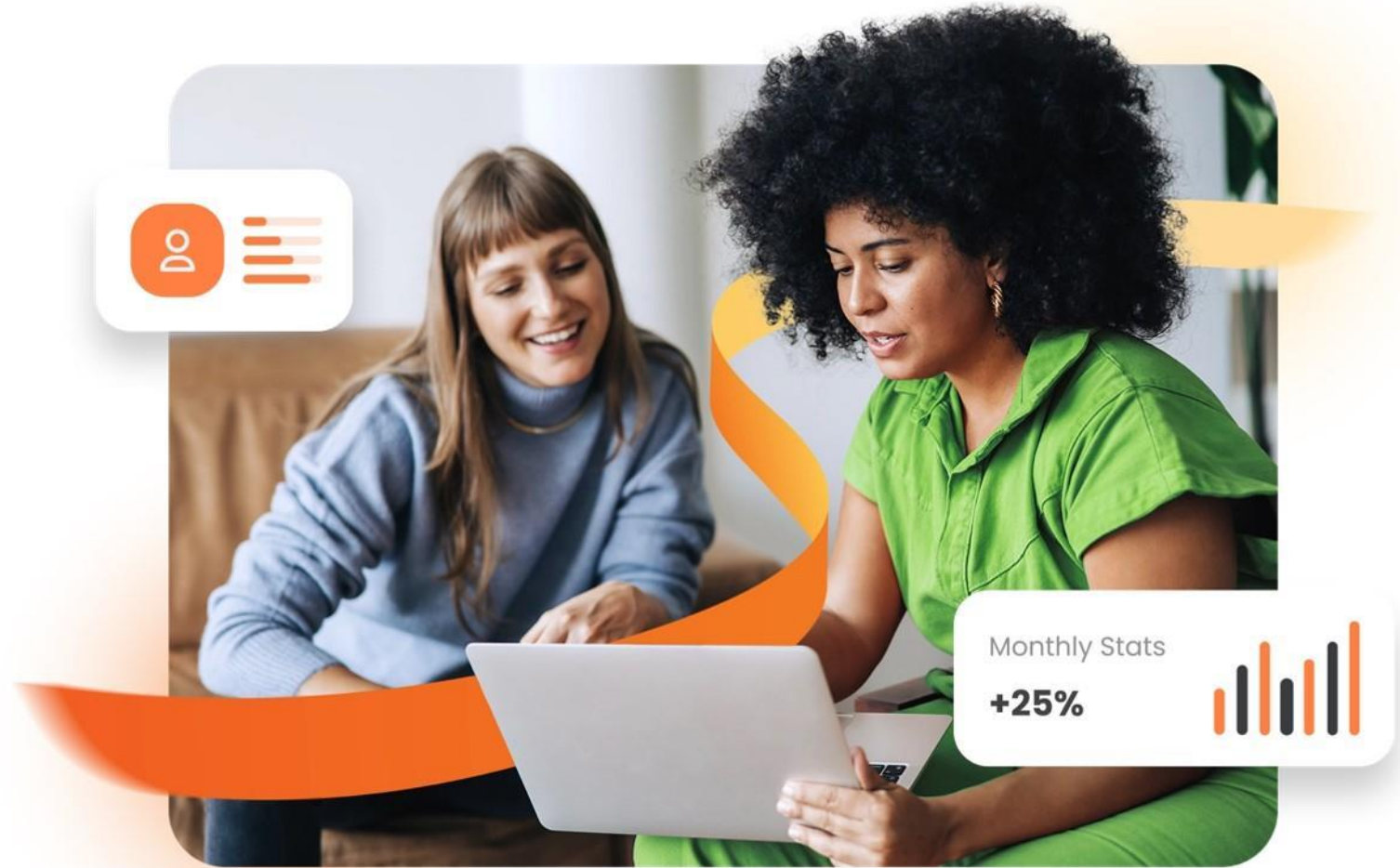


Purchasing

FY25 Q2 Roadmap Update

Presented by Abigail Briggs



Purchasing Product Team



Abi Briggs
Product Manager



Gary Leach
Product Owner

Also joining us today..



Shaza Abdel Aziz

Head of Customer experience – Spend
and Governance



Matt Howe

Customer Success Manager



Sidonie Magnus

Senior Customer Success Manager

Agenda



01 Roadmap Overview

High-level summary of product features and improvements in Q1 and Planned deliverables for Q2

02 Deep Dive into key features

Presentation of new features, the functionality and the benefits

03 Get Involved

Sharing how you can get involved with our research and other initiatives

04 Q&A

01

Roadmap Update

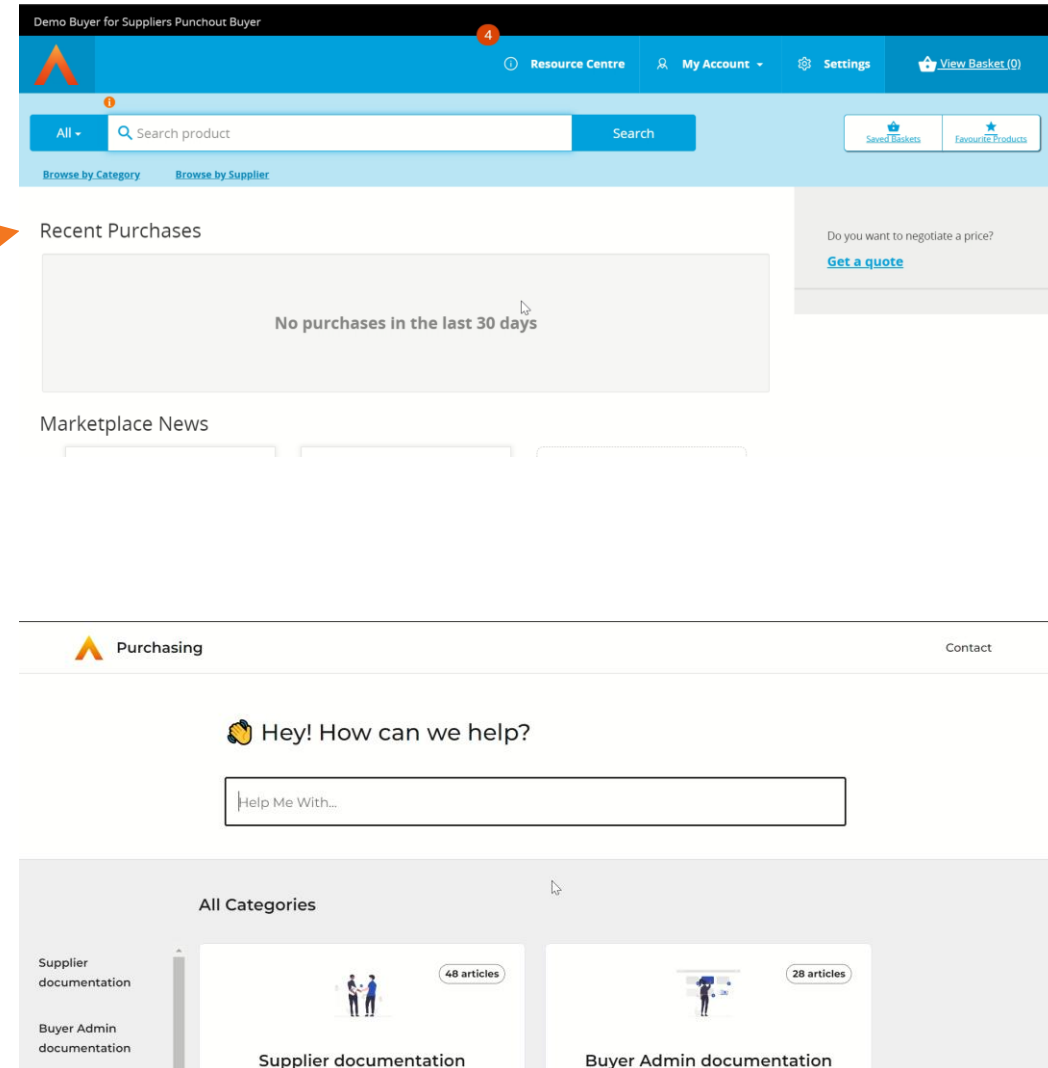


Where to find roadmap updates

- A roadmap update webinar will be **scheduled every quarter**. Following each webinar you can find the recording and slides published in the Help articles from the resource centre.

Access it via the **Resource Centre** > **Help Centre** and search for roadmap

Or if you are within our help articles area, navigate to the **Release and Product Roadmap** area



Roadmap: Now, Next, Future

The roadmap vision is **updated** every quarter to reflect the status of our Roadmap progress and future intent.

Now

Items that are being worked on **actively** by our development teams.

They remain here until it is released, possibly appearing in multiple quarterly updates.

Next

Items that are being researched, designed, reviewed, and **awaiting prioritization**.

These may change between updates.

Future

Items which are being considered based on feedback, research, and market requirements.

Valuable items may move to Next, otherwise it may either stay in Future or be removed entirely.

What was our focus the last quarter?

March-May (Q1)



Purchasing Roadmap Vision Update (March 2024)

Now Next Future

ENHANCED UX & GUIDED BUYING & INSIGHTS

Categorisation Enhancements: Search
Enhancing the categorisation of items using the industry recognised schema. Enable users to search and filter the catalogue by UNSPSC categories

Categorisation Enhancements: Supplier Insights
Understand your adoption and compliance to the version of UNSPSC used in Purchasing marketplace

Categorisation Enhancements: Controlling Item Visibility
Control product visibility via the UNSPSC schema categories.

Insights: Price Trends
Enhancements to Insights Reports: introducing price change history analysis for both buyers and suppliers, to gain insight on the price trends of items

Search
Investigation into enhancing the search algorithm to allow your users to find the items they need

ENHANCED UX, GUIDED BUYING & INSIGHTS

Delivery Charge/Minimum Order Information
Improving accuracy of purchase orders by ensuring POs are adhering to the applicable delivery charge and minimum orders when

Insights: Product Visibility
Enhancements to Insights Reports: introducing product visibility reports to gain insight on which items are visible to your purchasers

Insights: Off Catalogue Orders
Enhancements to Insights Reports: further insight into off catalogue spend by providing clarity on orders placed via Free Format, eServices, eOligos, Punchout

Phase 2 of User Authentication (MFA)
Further enhancing user authentication adopting OneAdvanced Single-Sign on. Enabling seamless authentication into other OneAdvanced products.

ENHANCED UX, GUIDED BUYING & INSIGHTS

Price Promotions
Enhanced features to support price promotions

'Similar item' ML product data analysis
ML driven analysis of items in the marketplace to identify similar products to provide enhanced Insights

Price approval enhancements
Enhancements to the price approvals process addressing the feedback raised by our customers

Free Format Module
Enhancements to the price approvals process addressing the feedback raised by our customers

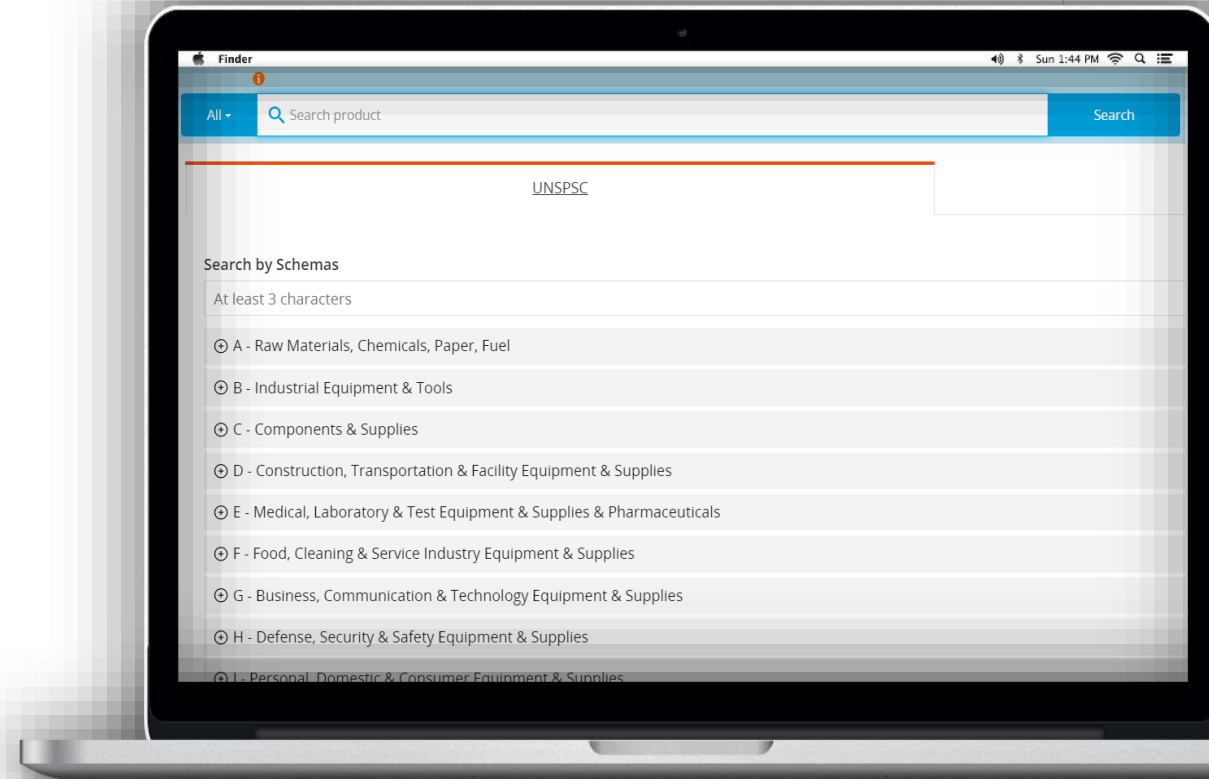
Integrations
Integrations with the wider OneAdvanced supplier and contract management suite

Payments
Optional payment methods – card/virtual card AFTER PO approval when the supplier receives

SECURITY, MAINTENANCE & ACCESSIBILITY

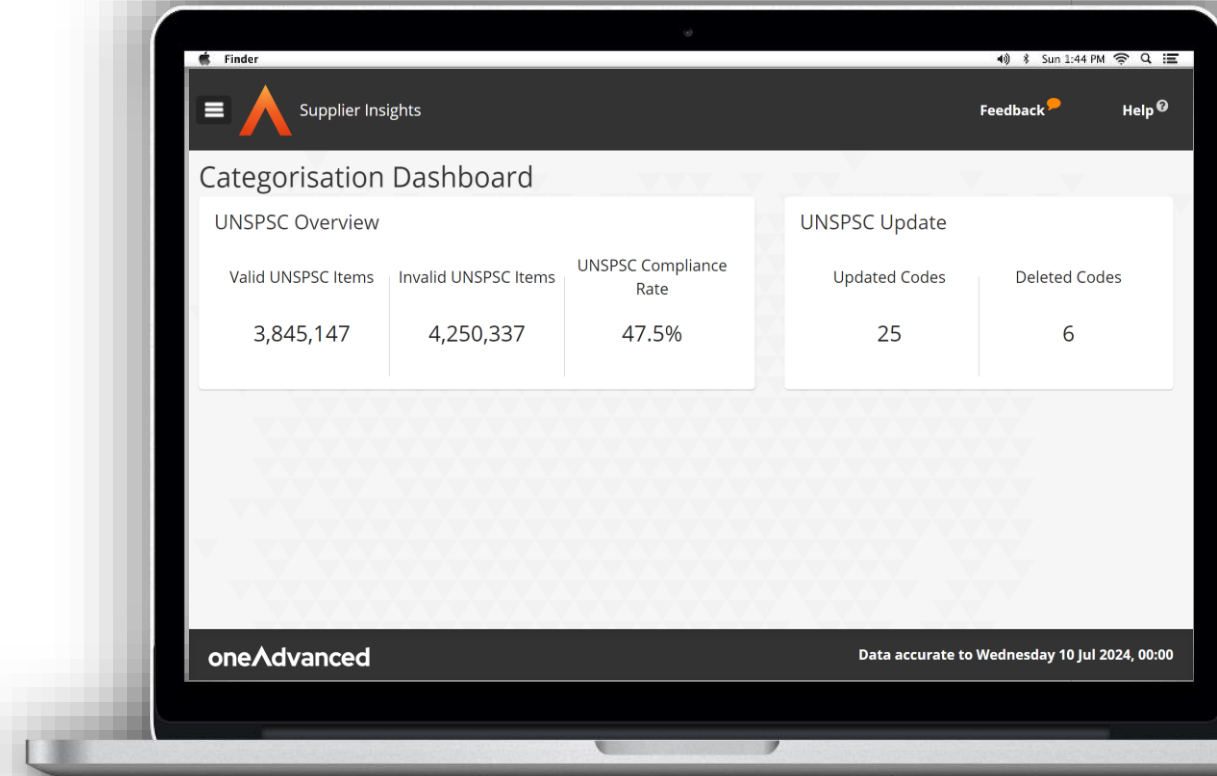
Categorisation: Search

- Helping users find their products easier by enhancing the categorisation of items when users are searching for items.
- Search using a categorisation schema such as UNSPSC or eClass (NHS)
- Products automatically categorised in the search
- Enhancing the experience for purchasers to find and refine the search for products.
 - **Refine** the search by UNSPSC or eclass category
 - **Browse** by UNSPSC or eclass category
 - **View** UNSPSC or eClass category on product page



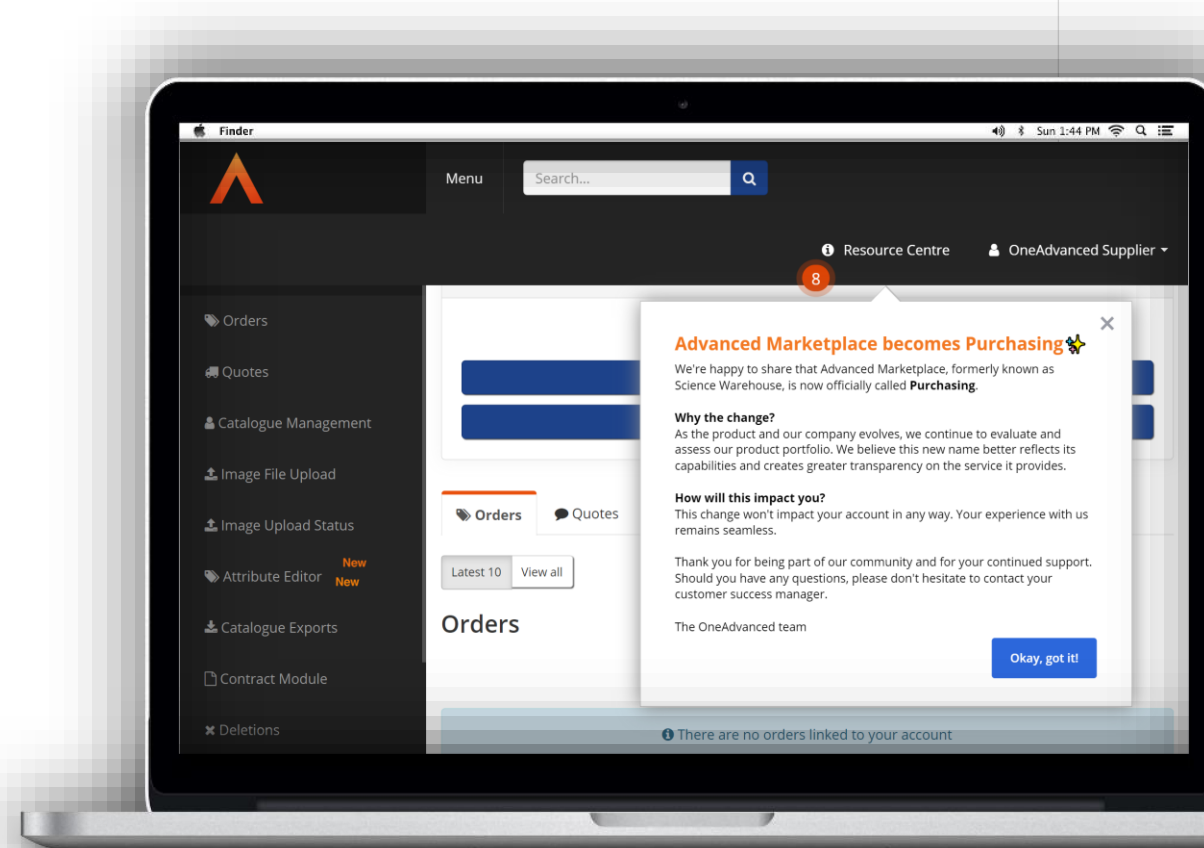
Supplier Insights: UNSPSC Tracking

- Understand your **adoption** and **compliance** to the **version** of **UNSPSC** used in Purchasing marketplace
- New supplier insights will provide
 - Visibility of the compliance to the v26 UNSPSC schema, identifying those that are not
 - For future upgrades of schemas, insight into the codes which have been updated or removed



Rebranding: OneAdvanced & Purchasing

- OneAdvanced relaunched in 2024
- We realigned many of our product names to what they do or what action a customer takes, to support our revised sector offering to the market..
- Advanced Marketplace became Purchasing
- Rebrand of the product to update any existing references to the Advanced & Marketplace brand (Logos, emails)

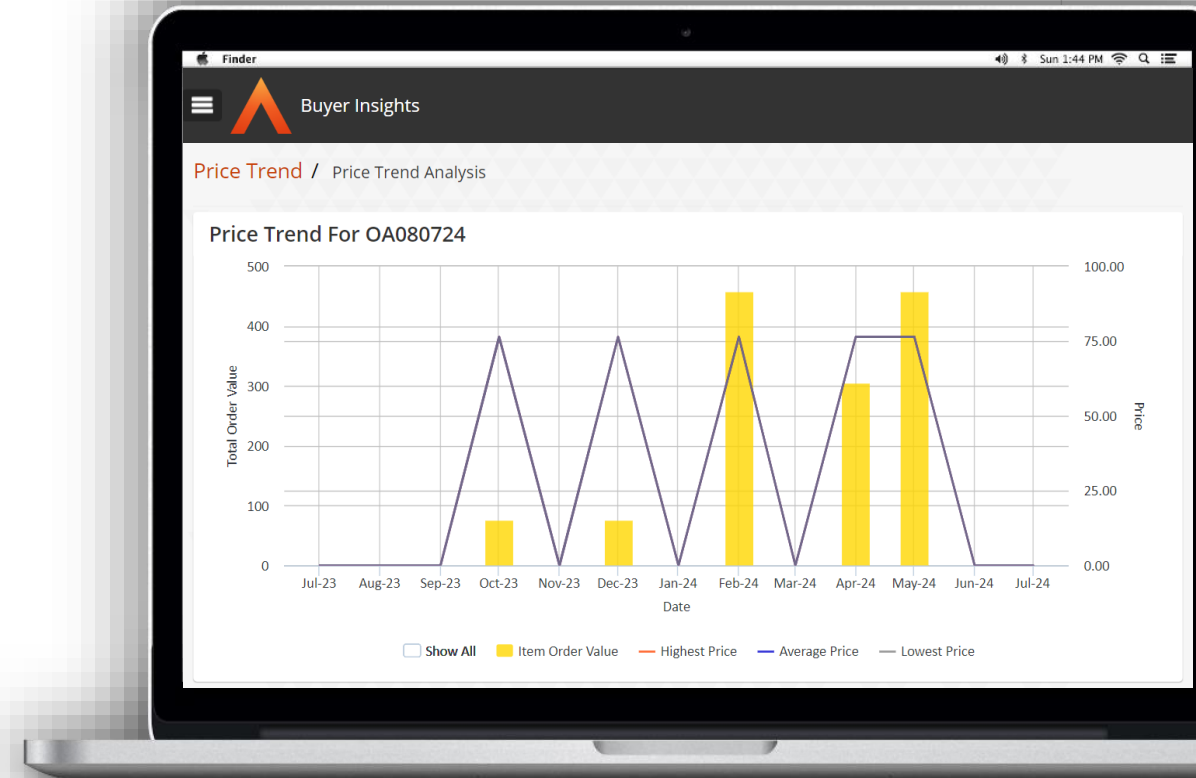


Insight Report: Price Trends

Understanding price trends

- Providing **insights** to buyers and suppliers on **price trends** across the items being sold and purchased
- *Buyers** can view how the price has changed for an item helping to understand if there is a trending increase or decrease
- *Suppliers** can too look at their items being sold and how the price has changed for their customers they trade with.

**Currently only available to customers involved in an Early Adopter (EA).*



What was release last quarter?

Price Trend Insights

First release of the new report providing insights on price trends across catalogue items. Available as Early Adopter, rollout to customers tbc

MARCH 2023

Early Adopter

Categorisation

Enhancing the search

Enhancing the experience for purchasers to find and refine the search for products.

JUNE 2024

Early Adopter

MAY 2024

Rebrand to Purchasing

Rebrand of the product to update any existing references to the Advanced & Marketplace brand (Logos, emails)

JULY 2024

Categorisation Supplier Insights: UNSPSC Tracking

Insight reports to assist with UNSPSC visibility and usage tracking

02

Deep Dive into key features



Categorisation

The future of categorisation



The History...

Purchasing created and uses its own hierarchical category schema (made up of super domains and categories), to provide standardized and structured schema to be applied to supplier's products.

Product categories are surfaced across the purchasing application to support your buyers and procurement teams in their purchasing and spend management process



Search



Controlling Product Visibility



Insights



Price Approval

We will **migrate** away from using our own internal Category schema by adopting global/national schema standards 🌍

UNSPSC® and eClass (NHS) will be used as our categorisation schema(s) and surfaced across the application

Suppliers are already providing UNSPSC or eClass for each of their products, meaning that products will automatically be categorised!

The new functionality will give you options for primary and secondary schemas – providing the ability to have 2 schemas but also supporting the process of migrating away from our internal category schema



Our roadmap of development



UNSPSC migrate to v26

Unlocking categorisation:

The first phase will provide the introduction of categorisation domains and migration of UNSPSC to v26

APRIL 2024

Insights Reports UNSPSC Tracking

New Insight reports to assist with UNSPSC visibility and usage tracking – providing visibility to suppliers on the adoption of the latest UNSPSC schema, plus buyers can understand what is changing

JULY 2024

Insight Reports & Price Approval

Update existing insights reports to allow users to report on spend insights using UNSPSC categories v& Embedding into existing price approval reports

TBC

JUNE 2024

Early Adopter

Search

Search using an alternative categorisation schema.

- **Refine** the search by UNSPSC/eClass category
- **Browse** by UNSPSC/eClass category
- **View** UNSPSC/eClass category on product page

TBC

Controlling Product Visibility

Controlling the visibility of items through UNSPSC or eClass category schemas, replacing the existing superdomain and category selection

Demonstration

- **Categorisation:** Search
- **Categorisation:** Supplier Insights UNSPSC tracking
- **Insights:** Price Trends



What is the focus for the next quarter?

June-August (Q2)



The focus for June-August 2024..



Categorisation: Item Visibility

Enhancing categorisation continues...

The next phase will focus on allowing procurement teams to control the visibility of products through the new category schemas (UNSPSC and eClass).



Insights

Continue to improve and expand the insights that on our buyers and suppliers data including:

- A breakdown of Off Catalogue spend (Free Format, Punchout, Oligos)
- Further enhancements to the Price Trends report



User authentication

Further enhancing user authentication by adoption OneAdvanced authentication platform services.

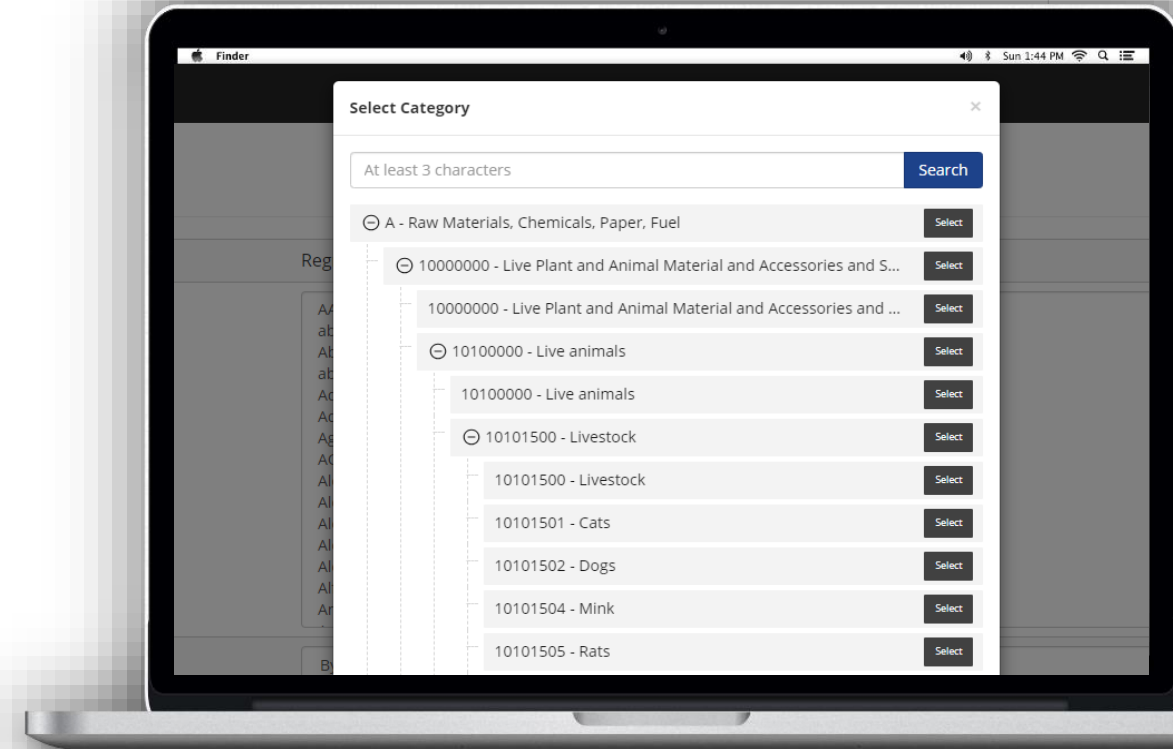
Providing additional MFA capabilities and enabling seamless authentication into other OneAdvanced products.



Categorisation: Controlling Product Visibility

Enhancing categorisation continues...

- The next phase will focus on allowing procurement teams to **control the visibility of products through the new category schemas** (UNSPSC and eClass).
- Buyer Administrators will now be able to choose categories from UNSPSC or eClass schemas and define if those categories of product should be available to users.
- This phase will address how we can support and ensure buyers through a seamless transition to move their category selections/deselections to use UNSPSC categories





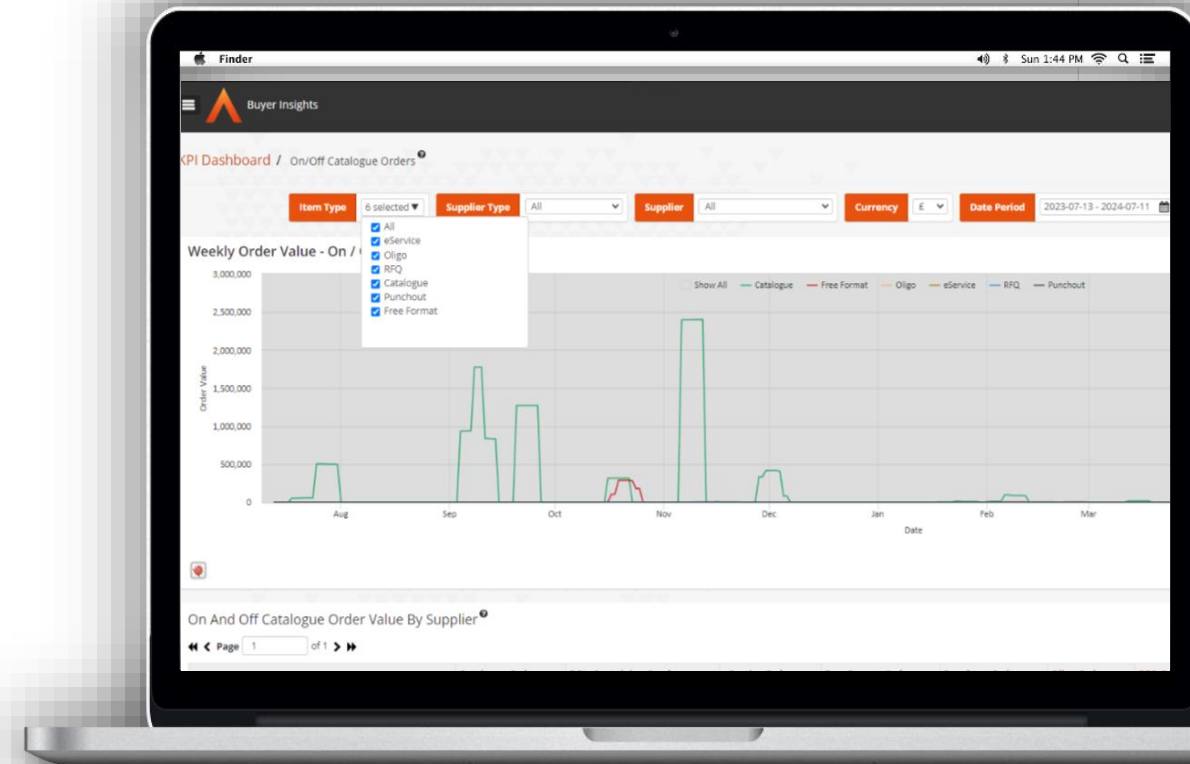
Insights

Off Catalogue Spend Breakdown

Enhancing the existing Off Catalogue spend insights to provide a breakdown of the line type i.e is it..

- Free Format
- Punchout
- Oligos etc

Available to buyers and suppliers





Price Trends

Date TBC

Addressing feedback from customers using the price trends report in the early adopter.

- Using pricing data in addition to order data to establish price trends
- Summary dashboards to establish price trends at a higher level such as supplier level,

User authentication

- Further enhancing user authentication and security by adopting OneAdvanced authentication platform services

What are the benefits?

- MFA capabilities such MFA via email
- Enabling seamless authentication into other OneAdvanced products.
- Ability to integrate your Identity provider such as Azure

Further details will be shared on timelines for rollout later in the financial year

Purchasing Roadmap Vision Update (June 2024)

Now

Next

Future

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ENHANCED UX & GUIDED BUYING

Categorisation Enhancements: Insights, Price Approval

Embedding new category schemas into Insights spend reports, and price files

Delivery Charge/Minimum Order Information

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SECURITY, MAINTENANCE & ACCESSIBILITY

03

Get Involved



Delivery Charges Research

Delivery Charges enhancement is identified as a 'Next' roadmap item

We have listened to your feedback regarding the difficulties associated with delivery charges. Many of you have shared the problems and complexities this aspect brings to your operations

Your Input is Crucial

To ensure our solution meets your needs, we want to delve deeper into your process and configuration of delivery charges. Specifically, we seek to understand:

- What are your delivery charges and minimum order charges
- The different factors that determine your charges
- Understanding your end-to-end process and how the limitations of delivery charges in the marketplace now creates challenges for you

We would love the opportunity to speak with you directly. By engaging in conversations and gathering your insights, we aim to develop a solution that meets customer requirements and enhances your experience.

Join Us in Shaping the Future



If you would like to be involved in the **research** sessions with the Purchasing product team get in touch with your **customer success manager**.

We will be commencing the sessions from August



Contract and Supplier Management Validation



As part of expanding our portfolio of procurement technology we have recently gone live with 2 Purchasing customers on our **Contract and Supplier management** software.

Our contract and supplier management software is built to give immediate management capability uplift with **pre-configured good practice** on managing contracts & managing suppliers

Your Input is Crucial

With future integration to the marketplace pending. We'd love to get your feedback on if this solution could work for your organisation and what integrations to the marketplace, if any, would enhance the solution further.

How can you help?

- Join a 30-minute validation session with one of our team

What will you get?

- A look at our Contract and Supplier management software which other purchasing customers are using and feed into the future solution

We would love the opportunity to speak with you directly. By engaging in conversations and gathering your insights, we aim to develop a solution that meets customer requirements and enhances your experience.

**Join Us in Shaping
the Future**



If you would like to be involved in the Contract and Supplier Management validation project please contact:

Martin.weal@oneadvanced.com
Or your customer success manager

04

Q&A





Thank you for **your time.**

We will see you in the roadmap update next quarter – look out for the invite!