oneAdvanced

Purchasing

FY25 Q3 Roadmap Update

Presented by Abigail Briggs & Gary Leach

Monthly Stats

+25%
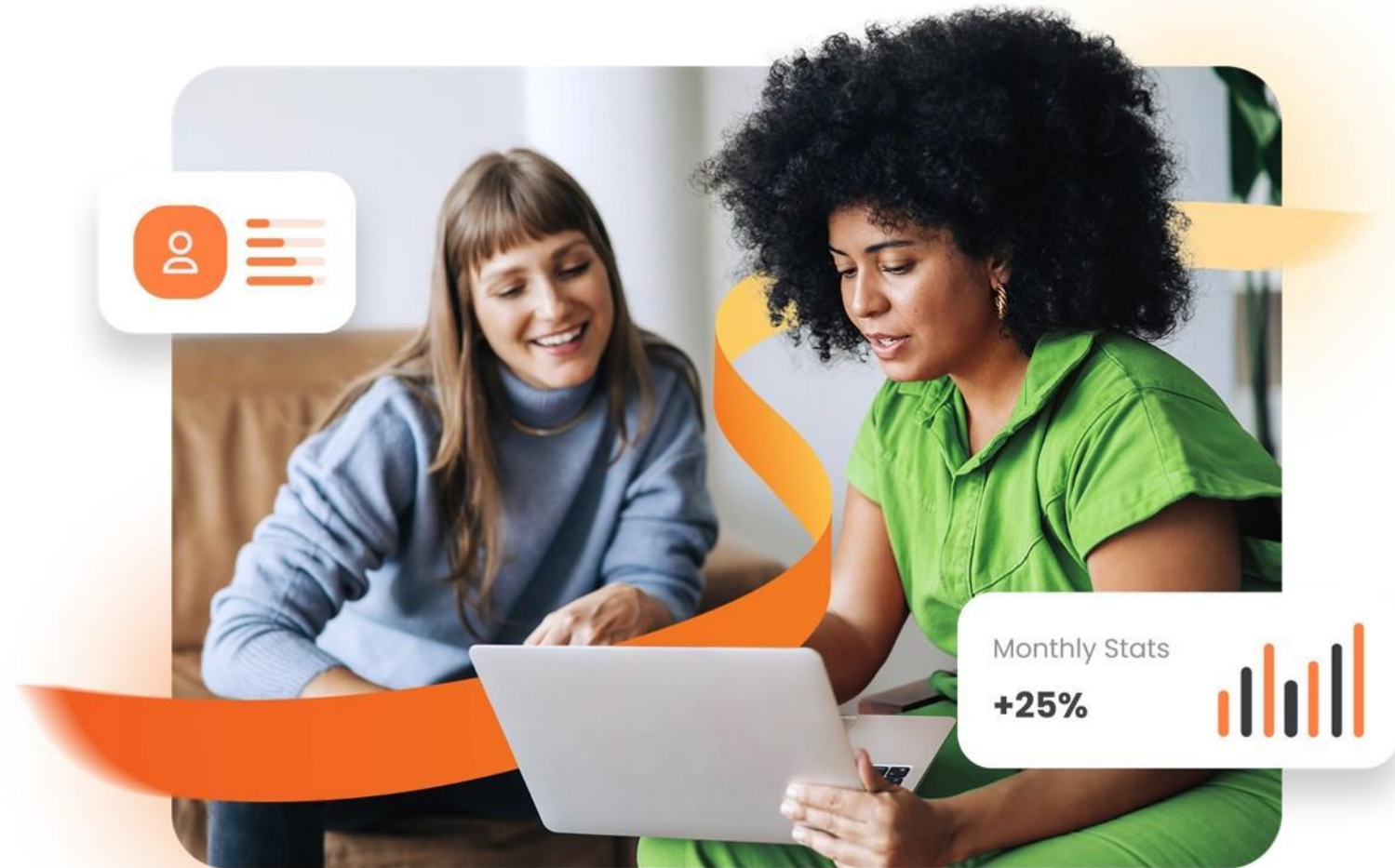
Purchasing Product Team

Abi Briggs

Product Manager

Gary Leach

Product Owner

Agenda

01 **Product Priorities Update**

02 **A deep dive into what we delivered in June- August (Q2)?**

03 **A look at what is planned in September – November (Q3)?**

04 **Get Involved**

05 **Q&A**

Pop your questions in the Q&A box and we will answer them at the end

Use the emojis to let us know what you think

Complete the survey at the end of the webinar to let us know what you think

01

Product Priorities Update
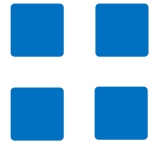
Product Priorities

We focus on building important and unique features, but still spend time maintaining performance and quality
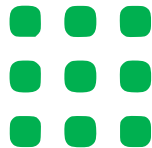
Quantum leaps

Based on thought leadership that is driven by market trends and customer feedback, we plan and prioritise big feature releases
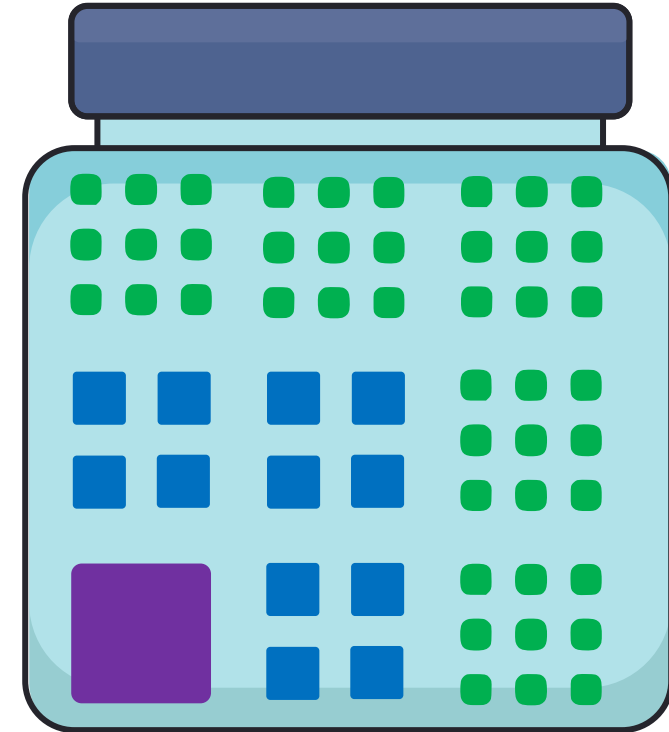
Bitesize enhancements

Small, but powerful, innovations that push the envelope and solve decades-old work problems with new age solutions

Fixes and performance improvements

We constantly make optimisations to the software to make it run faster and more smoothly, and maintain high quality with small improvements and bug fixes

Illustrative Example

The "Cookie Jar"

As capability is complete it is added to the cookie jar, ready to be used and consumed by products and users as required.

Timeframe Definitions

Any development cycle for a product is constantly evolving – we use three key phrases to help timebox our developments

DELIVERED

Capability already released and available for customers and users to adopt

NEXT

Capability being worked on as we speak. This will be any feature, enhancement or improvement that is currently in development

FUTURE

Items in the queue to be developed. Likely to be 3-6 months from being worked on but could be longer depending on the product and size of the capability

Product Priorities – FY25 Q2-Q3

DELIVERED

Categorisation: Search
Filter and Browse by UNSPSC/eClass category categories. *Currently in Early Adopter

Categorisation: Supplier Insights - UNSPSC Tracking
Helping suppliers understand adoption to the v26 UNSPSC schema

Insights: Off Catalogue Spend Breakdown
Further insight into off catalogue spend by providing clarity on which orders lines are Free Format, eServices, eOligos or Punchout

Sustainability Mappings enhancement
Allowing buyer organisations to control which of their ESG mappings are displayed in the search results

Fixes
Addressing product defects raised by customers

NEXT

Categorisation: Controlling product visbility through categories
Control product visibility via the UNSPSC/eClass schema categories.

Categorisation: Insight Reports on UNSPSC levels
Providing insights into the level of UNSPSC products are categorised at i.e. Segment, Family, Class, Commodity

Categorisation: Insight-Reporting on spend via UNSPSC/eClass categories
Update existing insights reports to allow users to report on spend insights using UNSPSC categories

OneAdvanced Identity: User Authentication
Further enhancing user authentication and security by adopting OneAdvanced authentication platform services

Amazon Business eInvoicing
Enabling eInvoicing with Amazon Business .. Automating the current manual invoice process for the Amazon Business Punchout

FUTURE

Categorisation: Price Approval, RFQ, eServices
Ensuring all modules use UNSPSC or eClass categories

Delivery Charges
Improving accuracy of purchase orders by ensuring POs are adhering to the applicable delivery charge and minimum orders set by suppliers

Insights: Price Trends
Enhancements to Insights Reports: introducing price change history analysis for both buyers and suppliers, to gain insight on the price trends of items

Insights: Product Visbility
Enhancements to Insights Reports: introducing product visibility reports to gain insight on which items are visible to your purchasers

Integrations
Integrations with the wider OneAdvanced supplier and contract management suite

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Quantum leaps in user functionality and workflows

Unique and bitesize enhancements

Regular fixes and performance improvements

Categorisation

FROM
Internally created category schemas

TO
Industry standard category schemas

The History...
Purchasing created and uses its own hierarchical category schema (made up of super domains and categories), to provide standardized and structured schema to be applied to supplier's products.

Product categories are surfaced across the purchasing application to support your buyers and procurement teams in their purchasing and spend management process

🔍 Search

👁️ Controlling Product Visibility

📊 Insights

🏷️ Price Approval

We are migrating away from using our own internal Category schema by adopting global/national schema standards🥴

UNSPSC® and eClass (NHS) will be used as our categorisation schema(s) and surfaced across the application

Suppliers are already providing UNSPSC or eClass for each of their products, meaning that products will automatically be categorised!

The new functionality will give you options for primary and secondary schemas – providing the ability to have 2 schemas but also supporting the process of migrating away from our internal category schema

Categorisation Roadmap

July 2024 – In Early Adopter

Categorisation: Search

Filter and Browse by UNSPSC/eClass category categories

August 2024

Categorisation: Supplier Insights - UNSPSC Tracking

Helping suppliers understand adoption to the v26 UNSPSC schema

Categorisation: Controlling product visbility through categories

Control product visibility via the UNSPSC/eClass schema categories.

Categorisation: Insight Reports on UNSPSC levels

Providing insights into the level of UNSPSC products are categorised at i.e. Segment, Family, Class, Commodity

Categorisation: Reporting on spend via UNSPSC/eClass categories

Update existing insights reports to allow users to report on spend insights using UNSPSC categories

Categorisation: Price Approval, RFQ, eServices

Ensuring all areas of the system use UNSPSC or eClass categories

Quantum leaps in user functionality and workflows

Unique and bitesize enhancements

Regular fixes and performance improvements

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02

A focus on what was delivered in Q2

June – August 2024
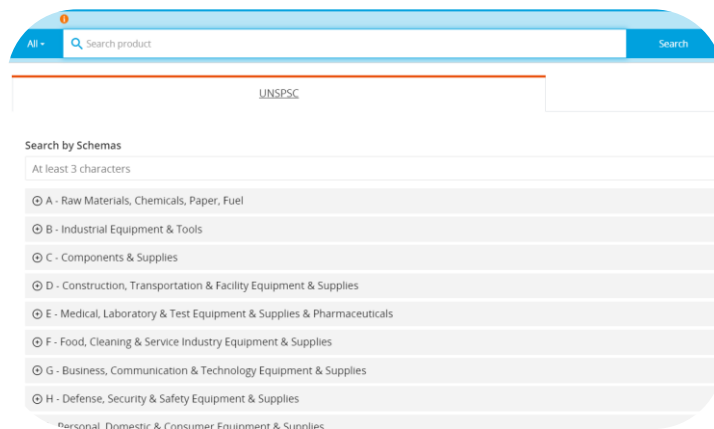
Purchasing- Delivered

DELIVERED

Categorisation: Search

July 2024 – In Early Adopter

Helping users find their products easier by enhancing the categorisation of items when searching for items

The introduction of UNSPSC or eClass categories allows your users to Filter and Browse by those categories when searching for their products.
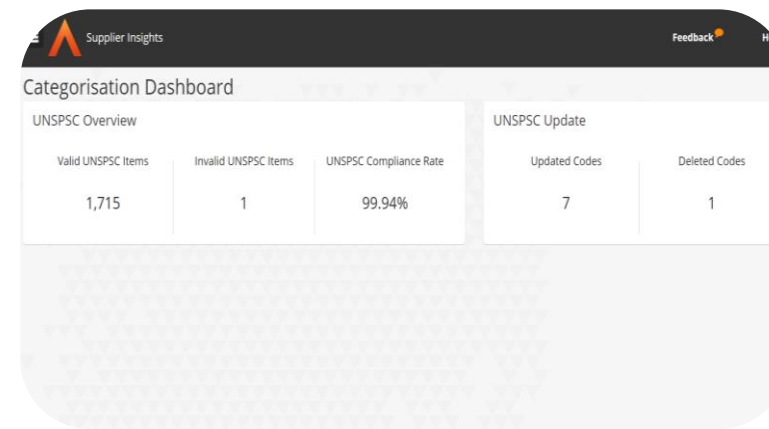

Categorisation: Supplier Insights - UNSPSC Tracking

August 2024

Helping suppliers understand adoption to the v26 UNSPSC schema

A new categorisation dashboard was introduced for suppliers to help understand the adoption to v26 UNSPSC schema

Quantum leaps in user functionality and workflows

Unique and bitesize enhancements

Regular fixes and performance improvements

Purchasing- Delivered

Insights: On and Off Catalogue Spend Breakdown

October 4th

Giving greater insight into off catalogue spend

The On and Off Catalogue report now provides a breakdown of spend all the possible methods of purchase i.e. Free Format, Punchout, Oligos, eServices so you can fully understand how users are purchasing when its not On Catalogue.

Sustainability Mappings enhancement

July 2024

Allowing buyer organisations to control which of their ESG mappings are displayed as social and sustainable on the search page

An additional mapping option is available for buyer when creating social and sustainable mappings, allowing you to control which items show as Social & Sustainable on the search page. *The supplier attributes are still available on the product details page*

	Quantum leaps in user functionality and workflows		Unique and bitesize enhancements		Regular fixes and performance improvements

Demonstration

03

What is the focus for the next quarter?

September – November (Q3)

Purchasing - Next

Categorisation: Controlling product visbility through categories

Allowing buyer organisations to control the visibility of products through the new category schemas.

Through an improved user experience buyer administrators will be able to choose categories from UNSPSC or eClass schemas and define if those categories of product should be **selected, deselected or preferred.**

This phase will address how we can support buyers through a seamless transition to migrate their existing category preferences, to use UNSPSC or eClass
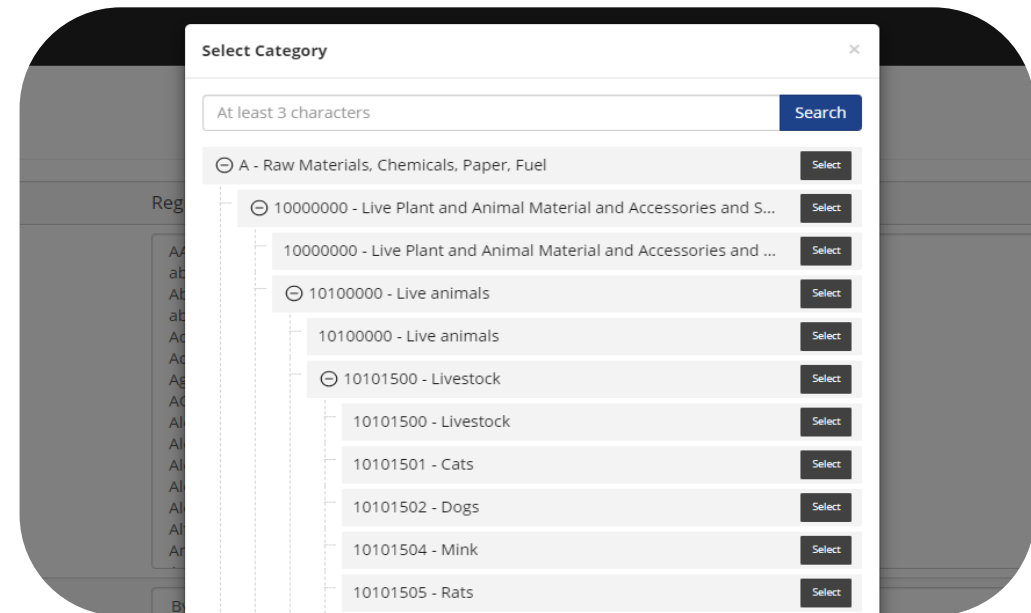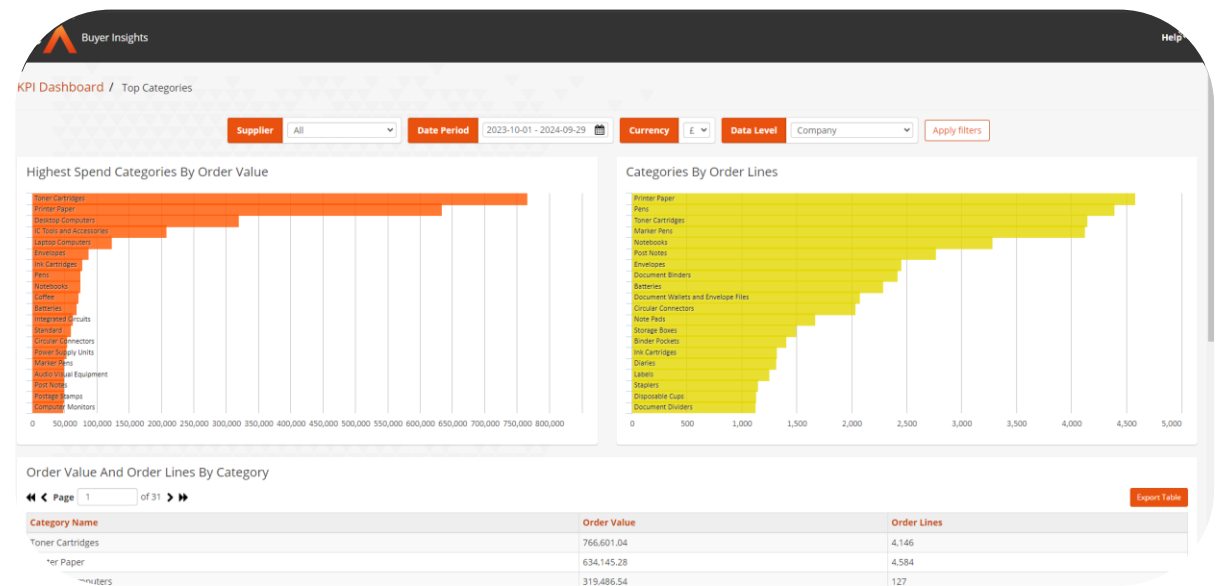
Purchasing - Next

Categorisation: Reporting on spend via UNSPSC/eClass categories

Improving your ability to report on spend by category by allowing you to report on spend by UNSPSC or eClass categories* (*as an alternative to our existing Advanced schema)

Existing spend reports available in Insights will be updated so you can report on spend by eClass or UNSPSC categories

Using the UNSPSC or eClass data means that all your spend data will have a product category to help you
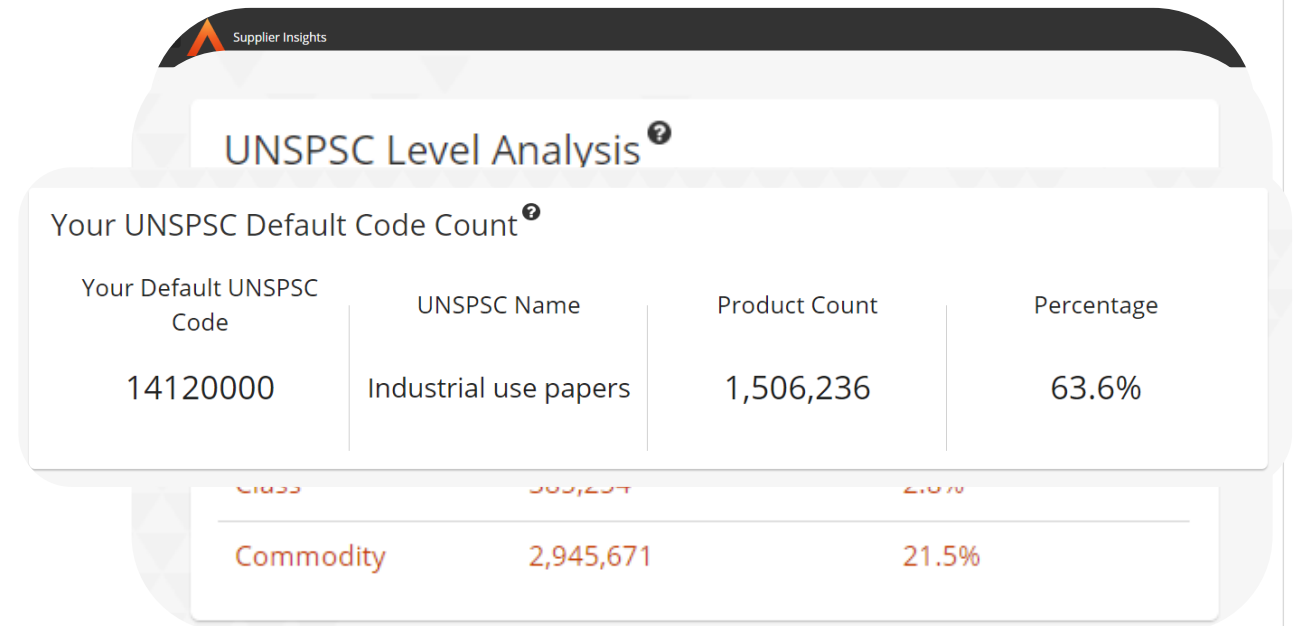

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Purchasing- Next

Categorisation: Insight Reports on UNSPSC levels

Helping both buyers and suppliers gain insights into how product data is categorised.

Now the use of UNSPSC data is becoming so important across the marketplace, we want to help you understand how you can improve your categorisation of products to create a better experience.

This will expand the new categorisation dashboard to show the level of at which your products are categorised in the UNSPSC schema i.e. Segment, Family, Class or Commodity

Level	Code	Description
Segment	**10**000000	Live Plant and Animal Material and Accessories and Supplies
Family	10**100**000	Live animals
Class	1010**15**00	Livestock
Commodity	101015**01**	Cats

Supplier Insights

UNSPSC Level Analysis ❓

Your UNSPSC Default Code Count ❓

Your Default UNSPSC Code	UNSPSC Name	Product Count	Percentage
14120000	Industrial use papers	1,506,236	63.6%
Class		505,254	2.8%
Commodity		2,945,671	21.5%

Purchasing - Next

NEXT

OneAdvanced Identity: User Authentication

Further enhancing user authentication and security by adopting OneAdvanced Identity services.

What is Identity?

Identity is a cloud-based platform service that provides a centralised system for managing user identities and authentication across multiple applications.

Empowers you as customers to manage user identities, and access control management across multiple products, ensuring a consistent and secure user experience whilst reducing the overhead of managing identities separately for each system

What are some of the benefits?

- MFA capabilities such MFA via email
- Enabling seamless authentication into all OneAdvanced products
- Ability to integrate your Identity provider such as Azure
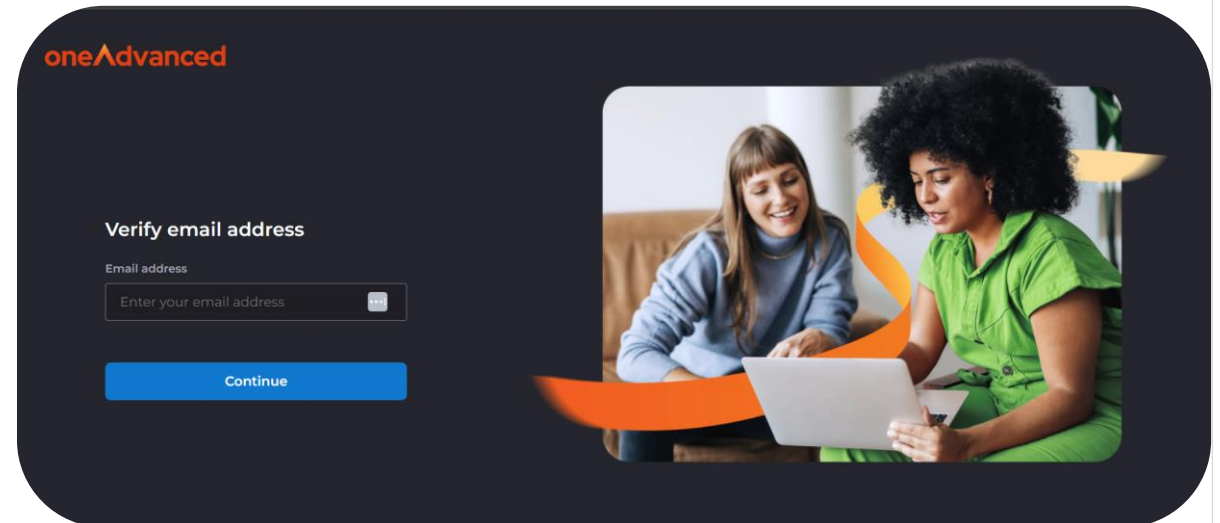
Purchasing - Next

Amazon Business eInvoicing

Helping buyer organisations control their Amazon business spend

To further simplify your Amazon Business purchasing, we will be integrating with Amazon Business to streamline the end-to-end invoice process for customers by enabling eInvoicing.

The integration will support eInvoices and credit notes received for an individual delivery or purchase order (as you do with other suppliers through our platform).

amazon business

04

Get Involved

Reminder: Delivery Charges Research💡

Delivery Charges enhancement is identified as a 'Next' roadmap item

Your Input is Crucial

To ensure our solution meets your needs, we want to delve deeper into your process and configuration of delivery charges. Specifically, we seek to understand:

- What are your delivery charges and minimum order charges

- The different factors that determine your charges

- Understanding your end-to-end process and how the limitations of delivery charges in the marketplace now creates challenges for you

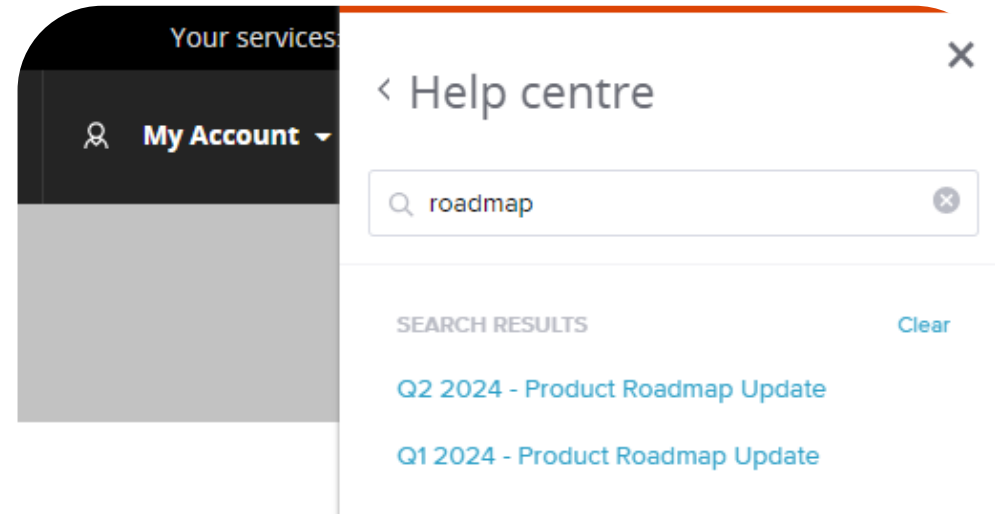If you haven't already been in touch we would love to speak to both buyer and supplier organisations!

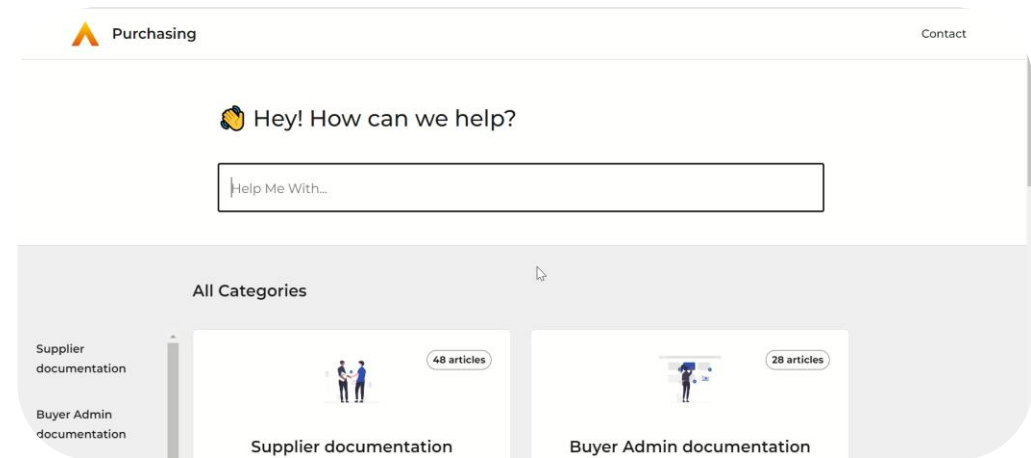**Join Us in Shaping the Future**

If you haven't already got involved in the **research** sessions and would like to, let your **customer success manager** know.

Reminder: Where to find roadmap updates

Access it via the **Resource Centre > Help Centre** and search for roadmap

Or if you are within our help articles area, navigate to the **Release and Product Roadmap** area

05

Q&A

Thank you for your time.

We will see you in the update next quarter – look out for the invite!