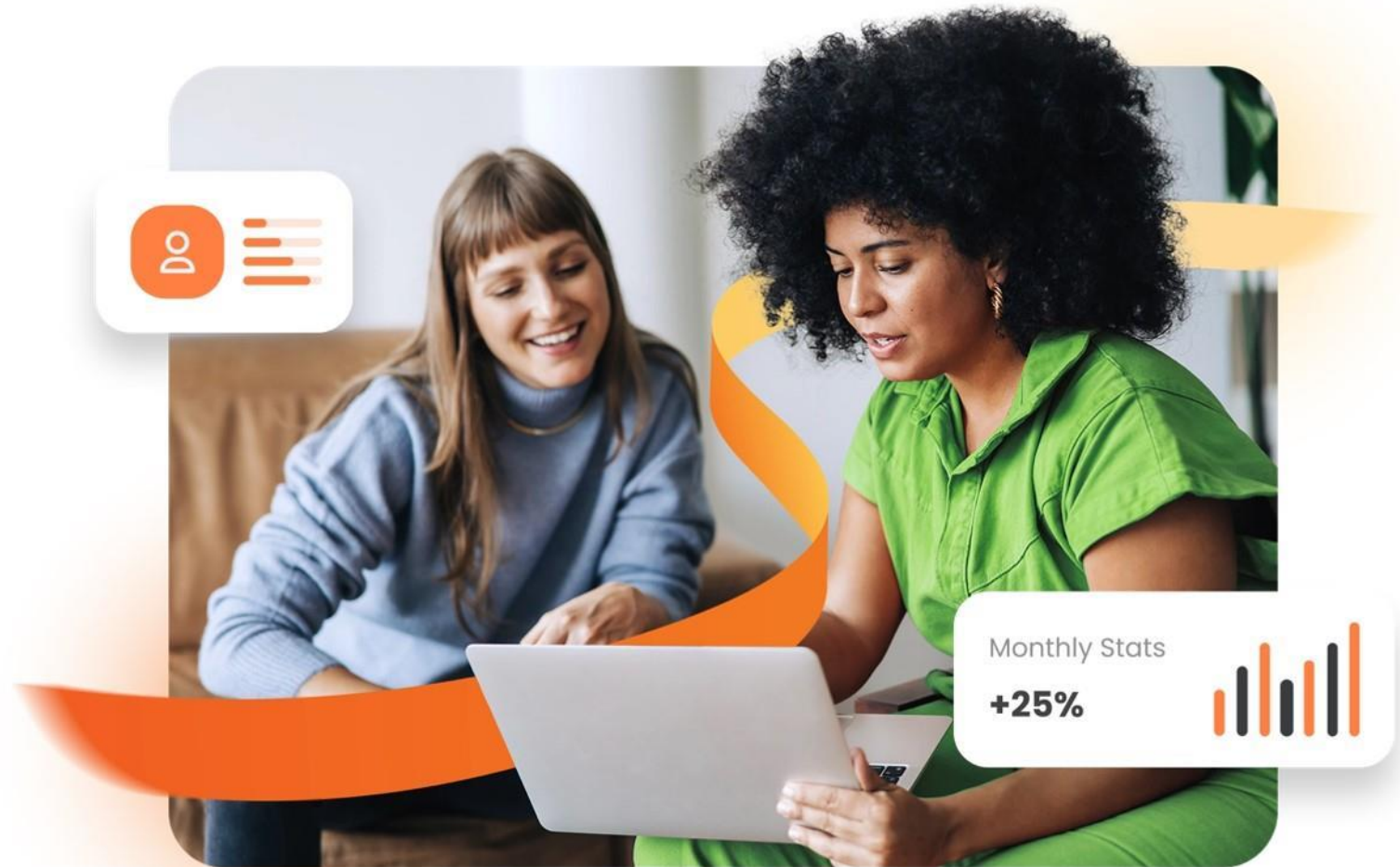**oneAdvanced**

Purchasing

FY25 Q4 Roadmap Update

Presented by Abigail Briggs

Purchasing Product Team

Abi Briggs

Product Manager

Also joining me today...

Shaza Abdel-Aziz

Head of Customer Experience

Sidonie Magnus

Customer Success Manager

Matt Howe

Customer Success Manager

Beena Patel

Support Team Manager

Nicholas Thorpe

Support Consultant

Agenda

01   **Product Priorities Update**

02   **A deep dive into what we delivered in September- November (Q3)?**

03   **A look at what is planned in December – February (Q4)?**

04   **Procurement Act: Are you ready?**

05   **Customer Support Update**

06   **Q&A**

Pop your **questions** in the Q&A box and we will answer them at the end

Use the **emojis** to let us know what you think

Complete the **survey** at the end of the webinar to let us know what you think

01

Product Priorities Update
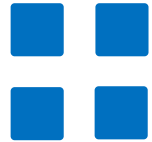
Product Priorities

We focus on building important and unique features, but still spend time maintaining performance and quality
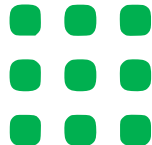
Quantum leaps

Based on thought leadership that is driven by market trends and customer feedback, we plan and prioritise big feature releases

Bitesize enhancements

Small, but powerful, innovations that push the envelope and solve decades-old work problems with new age solutions

Fixes and performance improvements

We constantly make optimisations to the software to make it run faster and more smoothly, and maintain high quality with small improvements and bug fixes

Platform Components

Shared capabilities built from the OneAdvanced Platform and deployed across multiple products
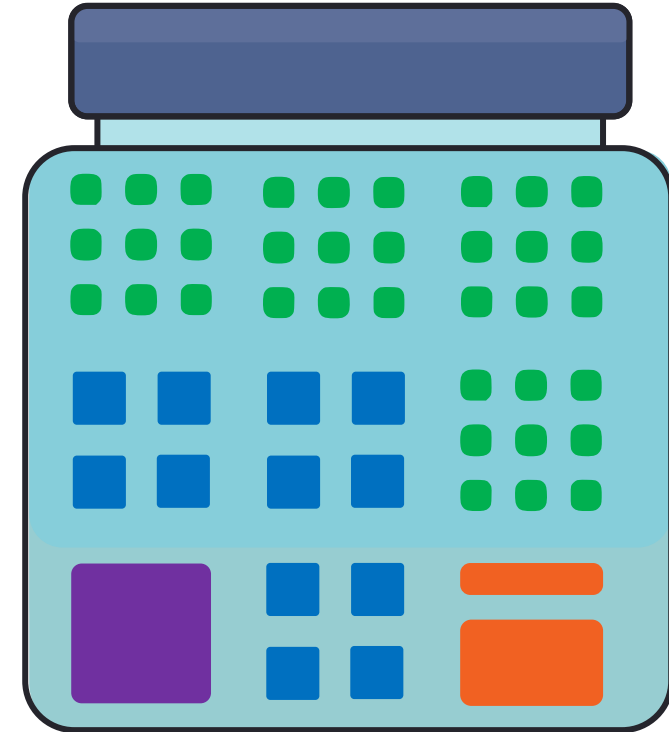
Illustrative Example

The "Cookie Jar"

As capability is complete it is added to the cookie jar, ready to be used and consumed by products and users as required.

Timeframe Definitions

Any development cycle for a product is constantly evolving – we use three key phrases to help timebox our developments

DELIVERED

Capability already released and available for customers and users to adopt

NEXT

Capability being worked on as we speak. This will be any feature, enhancement or improvement that is currently in development

FUTURE

Items in the queue to be developed. Likely to be 3-6 months from being worked on but could be longer depending on the product and size of the capability

Product Priorities – FY25 Q3-Q4

DELIVERED	NEXT	FUTURE

Categorisation: Search `Early Adopter`

Filter and Browse by UNSPSC/eClass category categories. *Currently in Early Adopter

Categorisation: Supplier Insight UNSPSC Analysis

Providing insights into the level of UNSPSC products are categorised at i.e. Segment, Family, Class, Commodity

Insights: Off Catalogue Spend Breakdown

Further insight into off catalogue spend by providing clarity on which orders lines are Free Format, eServices, eOligos or Punchout

Fixes

Addressing product defects raised by customers

Categorisation: Buyer Insight UNSPSC Analysis

Providing insights into how your suppliers product is categorised

OneAdvanced Identity: User Authentication

Further enhancing user authentication and security by adopting OneAdvanced authentication platform services

Amazon Business eInvoicing

Enabling eInvoicing with Amazon Business .. Automating the current manual invoice process for the Amazon Business Punchout

Fixes

Addressing product defects raised by customers

Categorisation: Controlling product visbility through categories

Control product visibility via the UNSPSC/eClass schema categories.

Categorisation: Insight-Reporting on spend via UNSPSC/eClass categories

Update existing insights reports to allow users to report on spend insights using UNSPSC categories

Categorisation: Price Approval, RFQ, eServices, eOligos

Ensuring all modules use UNSPSC or eClass categories

Delivery Charges

Improving accuracy of purchase orders by ensuring POs are adhering to the applicable delivery charge and minimum orders set by suppliers

OneAdvanced Spend Management Integrations

Integrations with the wider OneAdvanced supplier and contract management suite

Insights: Price Trends

Enhancements to Insights Reports: introducing price change history analysis for both buyers and suppliers, to gain insight on the price trends of items

Insights: Product Visbility

Enhancements to Insights Reports: introducing product visibility reports to gain insight on which items are visible to your purchasers

02

A focus on what was delivered in Q3

September – November 2024

Purchasing- Delivered

DELIVERED

Insights: On and Off Catalogue Spend Breakdown

Giving greater insight into your **off catalogue spend**

The On and Off Catalogue report now provides a breakdown of spend all the possible methods of purchase i.e. Free Format, Punchout, Oligos, eServices so you can fully understand how users are purchasing when its not On Catalogue.

1 Year

1 Year

On And Off Catalogue Orders

Order lines made for items which have been loaded into the Purchasing supplier catalogues.

			Variance
-86.17%			
-74.7%			
Catalogue	13	1,930.30	-98.24%
Free Format	1	9.00	
Punchout	2	351.90	206.66%
Oligo	11	4,180.85	91.87%
eService	1	9,060.00	

Quantum leaps in user functionality and workflows	**Unique and bitesize enhancements**	**Regular fixes and performance improvements**

Purchasing- Delivered

DELIVERED

Categorisation:
Supplier Insights - UNSPSC analysis

Insights into how your products are categorised

- View the **level** of UNSPSC you have assigned to your product (The more granular the UNSPSC the better)

Level	Code	Description
Segment	**10**000000	Live Plant and Animal Material and Accessories and Supplies
Family	10**10**0000	Live animals
Class	1010**15**00	Livestock
Commodity	101015**01**	Cats

- Understand how many products are using your **default UNSPSC code**, and therefore may not be representative of the true category

Supplier Insights

Categorisation Dashboard

UNSPSC Overview

Valid UNSPSC Items	Invalid UNSPSC Items	UNSPSC Compliance Rate
1,715	1	1.00 %

UNSPSC Update

Updated Codes	Deleted Codes
7	1

UNSPSC Level Analysis

Level	Product Count	Percentage
Segment	85	4.96%
Family	3	0.17%
Class	96	5.6%
Commodity	1,531	89.27%

Your UNSPSC Default Code Count

Your Default UNSPSC Code	UNSPSC Name	Product Count	Percentage
41000000	Laboratory and Measuring and Observing and Testing Equipment	71	4.14%

Quantum leaps in user functionality and workflows

Unique and bitesize enhancements

Regular fixes and performance improvements

Demonstration

03

What is the focus for the next quarter?

December – February (Q4)

Purchasing - Next

NEXT

OneAdvanced Identity

Further enhancing user authentication and security by adopting OneAdvanced Identity services.
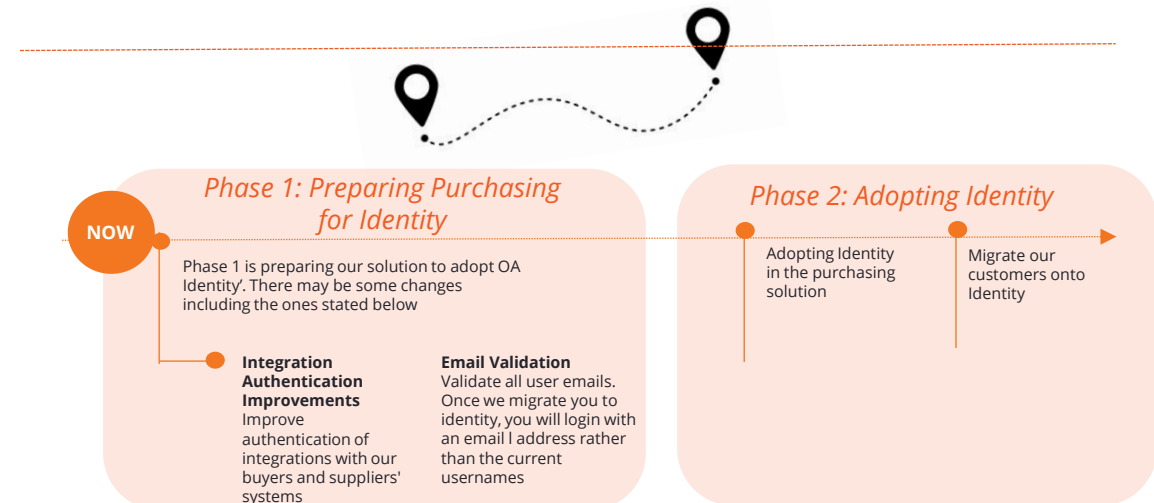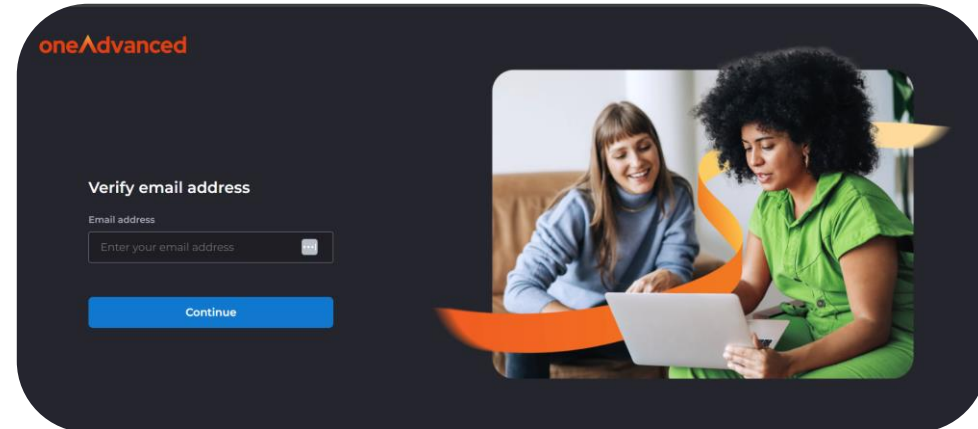
What is Identity?

Identity is a cloud-based platform service that provides a centralised system for managing user identities and authentication across multiple applications.

Empowers you as customers to manage user identities, and access control management across multiple products, ensuring a consistent and secure user experience whilst reducing the overhead of managing identities separately for each system

What are some of the benefits?

For all our users who login with a username and password here are some benefits:

• MFA capabilities via email

• Enabling **seamless** authentication into all OneAdvanced products

• Ability to **integrate** your Identity provider e.g. Azure so that you can just use one set of credentials

• Manage password policies for your OneAdvanced applications

Phase 1: Preparing Purchasing for Identity

NOW

Phase 1 is preparing our solution to adopt OA Identity'. There may be some changes including the ones stated below

Integration Authentication Improvements
Improve authentication of integrations with our buyers and suppliers' systems

Email Validation
Validate all user emails. Once we migrate you to identity, you will login with an email I address rather than the current usernames

Phase 2: Adopting Identity

Adopting Identity in the purchasing solution

Migrate our customers onto Identity

15

Purchasing - Next

NEXT

Amazon Business eInvoicing

Helping buyer organisations control their Amazon business spend

To further simplify your Amazon Business purchasing, we will be integrating with Amazon Business to **streamline the end-to-end invoice process** for customers by enabling **eInvoicing**.

The integration will support eInvoices and credit notes received for an individual delivery or purchase order (as you do with other suppliers through our platform).

amazon business

Purchasing- Next

NEXT

Categorisation: Buyer Insight Reports on UNSPSC levels

Helping buyers gain insights into how product data is categorised.

Now the use of UNSPSC data is becoming so important across the marketplace, we want to help you understand the quality of your suppliers data

A new categorisation dashboard will be launched providing analysis of each of your suppliers data to tell you the compliance with

Level	Code	Description
Segment	**10**000000	Live Plant and Animal Material and Accessories and Supplies
Family	10**10**0000	Live animals
Class	1010**15**00	Livestock
Commodity	101015**01**	Cats

Buyer Insights

Help

Categorisation Dashboard

Supplier: 1Alexandra

UNSPSC Catalogue Overview

Valid UNSPSC Items	New UNSPSC Codes	Invalid UNSPSC Items	UNSPSC Compliance Rate
14,943	100,208	4,941	0.75 %

UNSPSC Orders Overview

Updated Codes	Deleted Codes
0	0

UNSPSC Level Analysis

Level	Product Count	Percentage
Segment	5	0.03%
Family	676	4.52%
Class	2,708	18.12%
Commodity	11,554	77.32%

Supplier UNSPSC Default Code Count

Supplier Default UNSPSC Code	UNSPSC Name	Product Count	Percentage
53100000	Clothing	422	2.12%

04

Procurement Act

The New Procurement Act 2023

Launch Date 24th February 2025

Applies to all public authorities

Significant change

Transparency obligations

Suppliers are impacted

Procurement operational changes

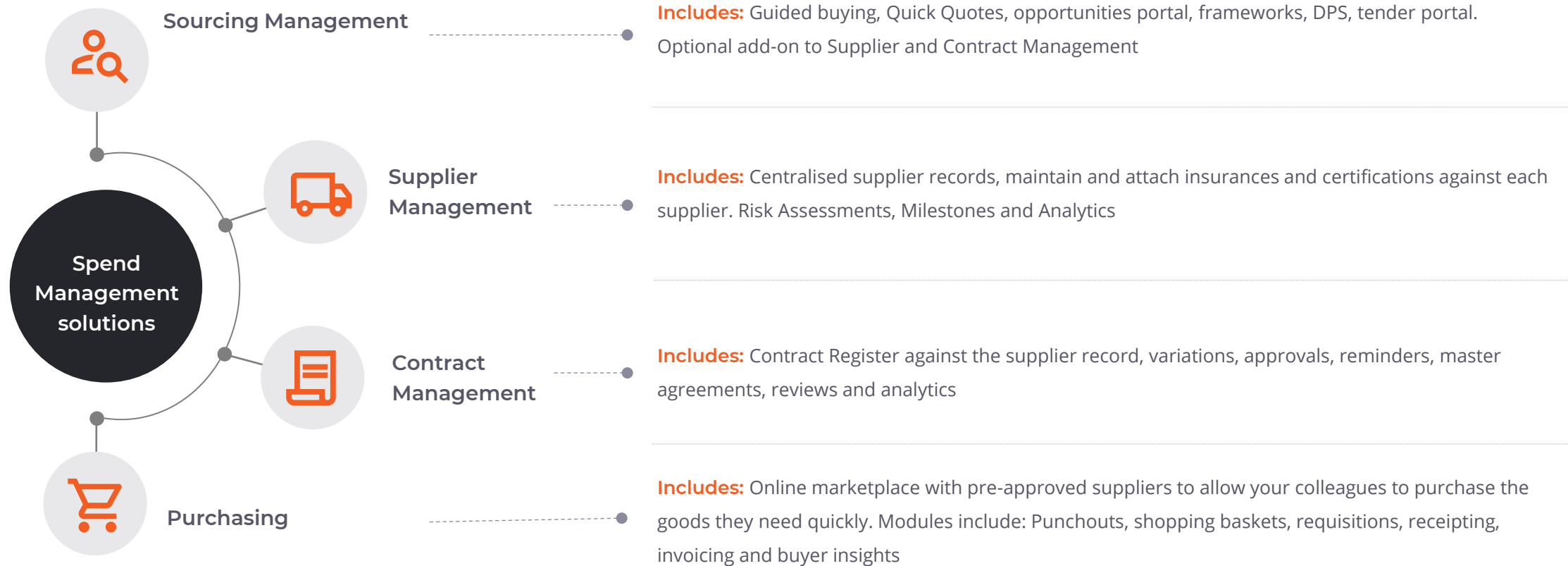Impact for Finance & all Contract Managers

New Act Objectives

- Delivering Value for Money
- Maximising Public Benefit
- Sharing Information about Policies & Decision-Making
- Acting and evidencing integrity
- Equal treatment of suppliers, unless a difference justifies otherwise
- Avoiding unfair advantage or disadvantage
- Removing barriers to engage with SMEs

Oct 26th 2023
Procurement Act receives Royal Assent and becomes the Procurement Act 2023

Nov 2023
Government "Knowledge Drops" launched – on demand video resources providing an overview of the changes in the Act

Feb 2024
Official Policy notes expected to be published

Mar 2024
Secondary legislation finalised and laid before Parliament

Mar 2024
Government self-guided e-Learning product launched. Comprises ten one-hour modules with a Skilled Practitioner Certification

May 2024
Government launches "Communities of Practice" – to provide a system of collective critical inquiry and reflection into the regime changes

Feb 2025
Procurement Act 2023 comes into force (potentially in successive stages)

Equipping you with greater spend clarity and control

A dedicated portfolio of Spend Management solutions for effective management of procuring goods and services, and governance over suppliers and contracts.

Sourcing Management

Includes: Guided buying, Quick Quotes, opportunities portal, frameworks, DPS, tender portal. Optional add-on to Supplier and Contract Management

Spend Management solutions

Supplier Management

Includes: Centralised supplier records, maintain and attach insurances and certifications against each supplier. Risk Assessments, Milestones and Analytics

Contract Management

Includes: Contract Register against the supplier record, variations, approvals, reminders, master agreements, reviews and analytics

Purchasing

Includes: Online marketplace with pre-approved suppliers to allow your colleagues to purchase the goods they need quickly. Modules include: Punchouts, shopping baskets, requisitions, receipting, invoicing and buyer insights

If you'd like to find out more:

https://www.oneadvanced.com/campaign/new/public-sector/procurement-act-hub/

GOV.UK

Home > Government > Public services > Procurement Act 2023: short guides

Government Commercial Function

Guidance

The Procurement Act 2023: A short guide for suppliers (HTML)

Updated 21 January 2025

Contents

Making it easier to bid and work in partnership with the public sector

More flexibility

Greater transparency - a central digital platform

Greater oversight

What you need to do to get ready

Frequently Asked Questions

🖨 Print this page

Making it easier to bid and work in partnership with the public sector

Public Procurement is changing next year.

On 24 February 2025, the rules that shape how public bodies buy goods and services will change. The Procurement Act 2023 will improve and streamline the way procurement is done and benefit prospective suppliers of all sizes, particularly small businesses, start-ups and social enterprises.

If your business supplies goods, works or services to organisations in the public or utility sectors – or hopes to do so in the future – you need to know about the changes. This includes supplying to government departments, the NHS, local authorities, universities, schools, social housing organisations, police and fire brigades and utility companies.

Key benefits for suppliers include more standardisation and streamlining of procurement processes - but there are also additional benefits in the Act such as requiring better oversight of procurement decisions and strengthening payment terms.

If you'd like to find out more:

https://www.gov.uk/government/publications/procurement-act-2023-short-guides/the-procurement-act-2023-a-short-guide-for-suppliers-html

05

Customer Support Update

Customer Support – new contact channels

Purchasing Support service desk is open Monday to Friday 09:00 – 17:00 (excluding UK Bank Holidays)

- **New telephone line** now live with enhanced governance and technology to route you directly to a support agent.
  You will need your Account Number and User Pin to help us verify your identity.
  If calling from UK: 0330 343 5000
  If calling from Ireland: +353 1 270 9448

  New Customer Portal available 24/7. To login or register, please use the following link:
  https://services.oneadvanced.com/hub

- **Who you should contact if you have questions**
  - Contact your Customer Admin in the first instance
  - If you need help accessing the portal, please contact us at *portalsupport@oneadvanced.com*

- **Support Handbook:** https://www.oneadvanced.com/siteassets/resources/customer-support-handbook.pdf

06

Q&A

Thank you for your time.

We will see you in the update next quarter – look out for the invite!