# iRaiser Global Donation Platform





# **About us**

The Virtual Fundraising Hub (the Hub) is a coordination initiative which will bring together fundraising expertise from across the Red Cross Red Crescent Movement to maximise fundraising and coordinate support for National Societies' fundraising capacity development.

This will be achieved by seeking opportunities for colleagues to fundraise together and by supporting National Societies to develop their domestic fundraising capacity to ensure the sustainability of the Movement on a local and global level









# Our workstreams



# Fundraising Center of Excellence

Supporting fundraising learning and professional development



## Digital Fundraising Platform

Developing tools and platforms for the Movement



# Data analysis

Collecting, creating and sharing vital resources such as data analysis, case studies and market intelligence



# Fundraising investment fund

Coordinating fundraising initiatives and support to National Societies





# Why iRaiser - Project Summary

- New global digital fundraising platform as a long term solution for digital fundraising and replacement of previous platform Ammado
- Inclusive Movement approach, ensuring the Movement can collectively fundraise online in order to maximize its potential and to be the partner of choice for future global digital opportunities
- In 2018 the Virtual Fundraising Hub agreed to identify a global digital fundraising solution on behalf of the Movement, to provide support to National Societies and to develop a Movement-wide approach to digital fundraising
- After an extensive selection process led by the Virtual Fundraising Hub with joint collaboration of the IFRC, the ICRC and a number of National Societies, the contract was signed between iRaiser and the IFRC, on behalf of the Hub.
- The Hub is coordinating the roll out of the digital solution, with the long term aim to have all National Societies registered
  on the platform.
- Based on existing rules and procedures, procedures for the set-up of multi-country digital fundraising campaigns on iRaiser
  are being drafted. The procedures outline the donor journey for the platform, as well as the steps in the process for all
  Movement components from launch to reporting. These procedures will be consulted on with a Sounding Board of
  multiple National Societies before submission for approval by the Hub chairs

# Why iRaiser - Background information

The new global digital fundraising platform is a long term solution for digital fundraising and replaces the previous platform in use by the ICRC, IFRC and numerous National Societies. After the relationship with the previous platform provider was terminated in 2017, many National Societies did not have digital fundraising functionality. There was also a desire to move towards a more inclusive Movement approach, to ensure the Movement can collectively fundraise online in order to maximize its potential and to be the partner of choice for future global digital opportunities.

The resolution on Movement-wide Principles for Resource Mobilization (CD/R2/17) laid the groundwork for greater coordination to maximize the Movement's potential in fundraising. In 2018 the Virtual Fundraising Hub (the Hub, an initiative of National Societies, the ICRC and the IFRC) agreed to identify a global digital fundraising solution on behalf of the Movement, to provide support to National Societies in development of digital fundraising capacities, and to develop a Movement-wide approach to digital fundraising.

The Hub carried out a digital fundraising needs assessment of National Societies and a selection process for appropriate providers, and the contract has now been signed between iRaiser and the IFRC, on behalf of the Hub. The Hub is now coordinating the roll out of the digital solution, which has been identified as a priority area particularly in the current global and local emergency of COVID-19. A digital technical working group (Swiss Red Cross, Canadian Red Cross, British Red Cross, IFRC and ICRC) has been working together since June 2019, providing technical support to National Societies to be able to fundraise as soon as possible. The Hub is now identifying National Societies to take part in the next phase of the roll out. The long term aim is for all National Societies to be registered on the platform. In particular, the Swiss Red Cross and ICRC will be providing support to NS to build capacities as quickly as possible.

# What is the status of the project?

Virtual Fundraising Hub selection process (digital fundraising working group) and IFRC procurement process (2019/2020)

Global contract with iRaiser & Official announcement (2020)

Piloting (2020)
SRC partners of Eastern Europe and Central Asia

First going Live (2020)

Lebanon, Georgia, Switzerland

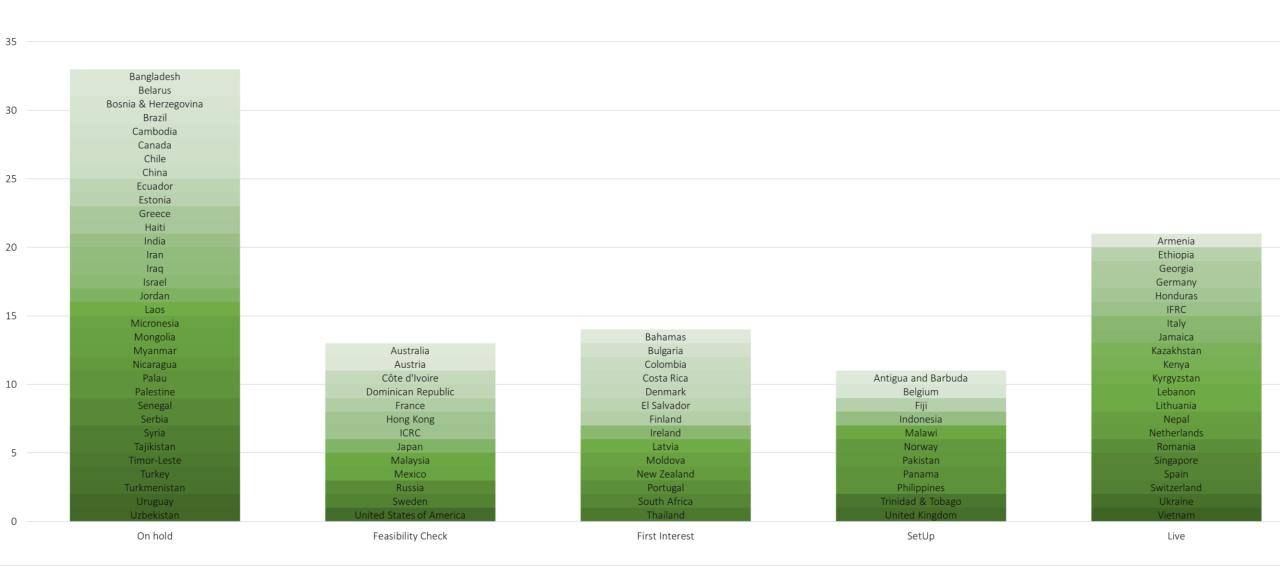
International role-out (Started in Summer 2020)

PM hosted at SRC, Steered by Virtual Fundraising Hub's coordinated priorities



# **Onboarding status**

01.06.2022



## What is iRaiser?



- 1. An Online Platform to raise funds through individual giving
- 2. An Online Platform to raise funds from corporates through employee giving
- 3. An Online Platform for global Movement campaigns (individual & corporate)
- Easy to use & highly secure without technical knowledge needed
- ✓ Very flexible branding / design / layout
- Create as many campaigns as you wish
- Fast and efficient, start raising funds in minutes in case of an emergency
- Payments directly from donor to NS through existing payment gateways; money does not go to iRaiser
- Use donation data with your CRM
- Tracking: GTM, Google Analytics, Google Adwords, Facebook, etc.
- +500 Customers







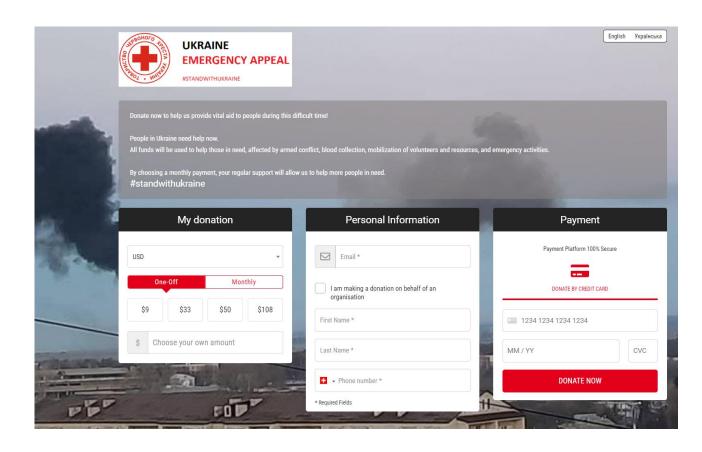


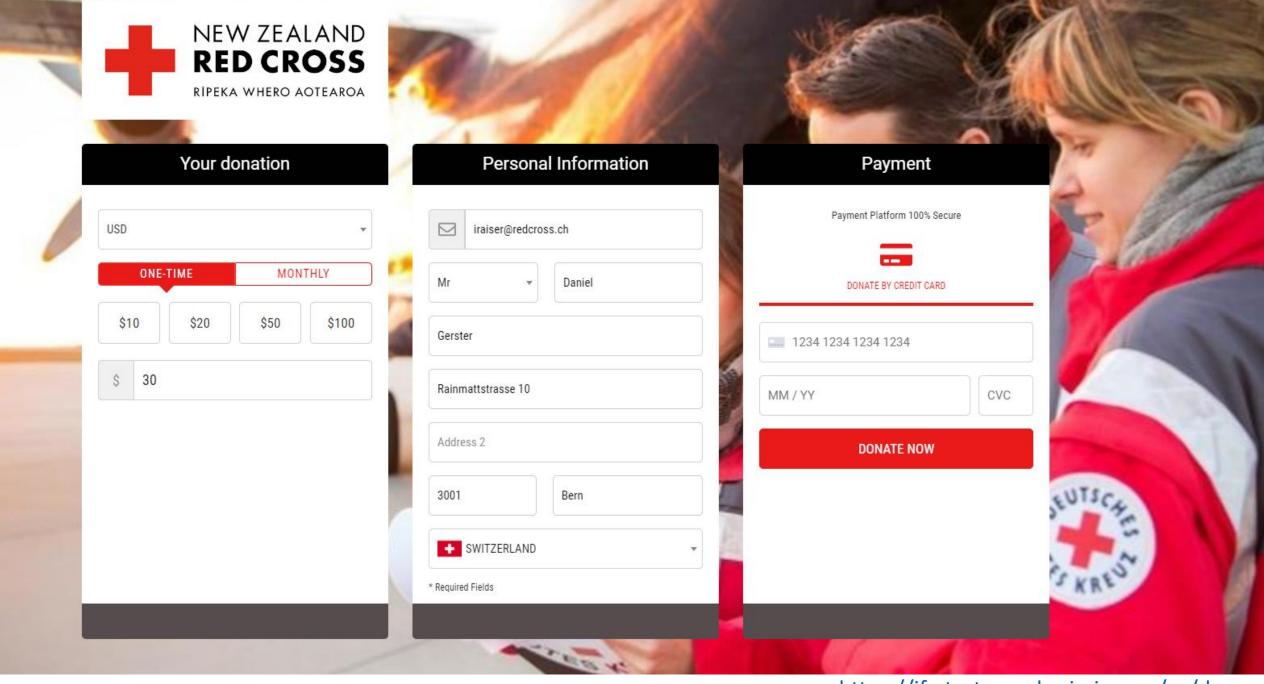




# Ukraine Crisis as a Case Study

- Ukraine Red Cross was very fast with starting an emergency campaign because they were already onboarded on the iRaiser-platform before the crisis started.
- First donations incoming after few hours and collected \$15 mio, mostly international donations in a month
- If a NS is in a crisis they should be ready to start collecting donations instantly
- In a crisis a NS has other priorities as setting up a new donation platform







test

#### Mi donación Mis datos USD daniel.gerster@redcross.ch Hacer un único Hacer un donativo Sr. Daniel periódico donativo Gerster 5\$ 25\$ 100\$ 10\$ Rainmattstrasse 10 2 MM / AA N/A

# Mi pago Plataforma de pago 100% seguro CONFIRMO CON MI TARJETA DE CRÉDITO 1234 1234 1234 1234 MM / AA CVC VALIDAR

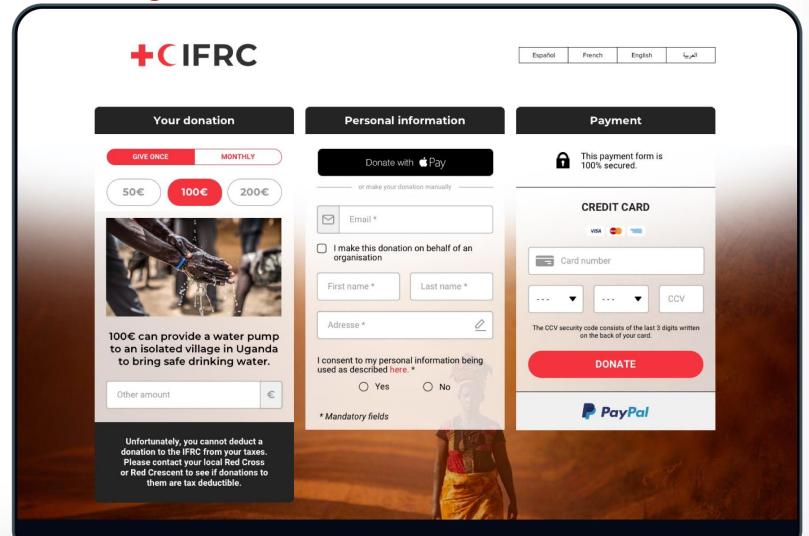
Bern

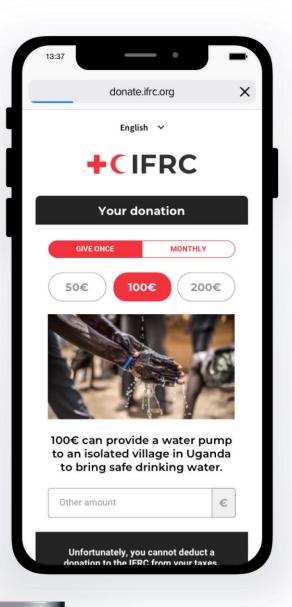
3001

SUIZA

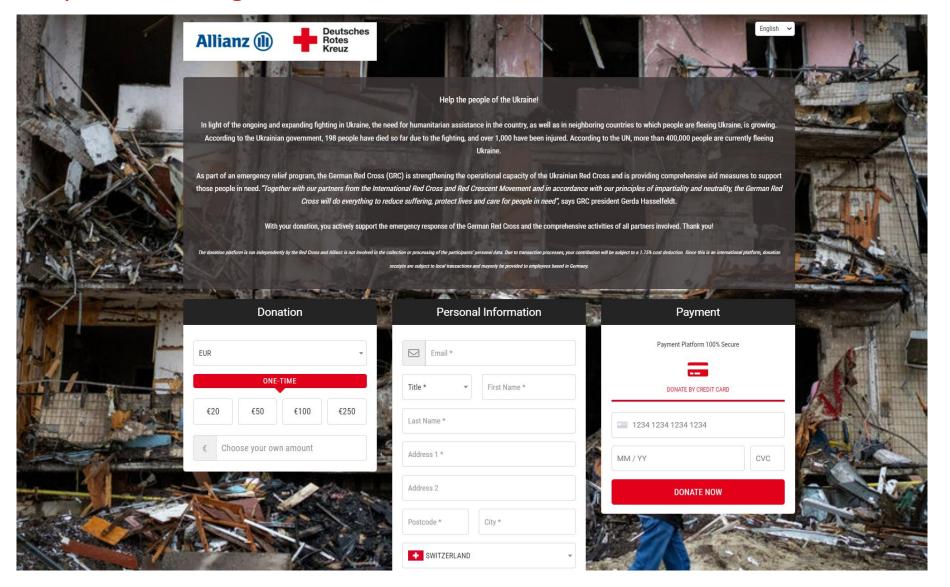
<sup>\*</sup> Campos requeridos

# **Individual Giving**





# **Corporate Giving**



# **Global Campaigns**





## Novartis doubles your donation to respond Covid19 emergency.

€5,703 already raised by 52 people accross the world. Let's make it €500,000.

1% €500,000

Novartis is a proud sponsor and supporter of the Swiss Red Cross. In times of desperate needs, we urge you to put your give to those who need it the most. For every donation you make, Novartis will donate the same amount to the Swiss Red Cross up to €200,000 to help the victims of Covid19. **Make it counts. Thank you.** 

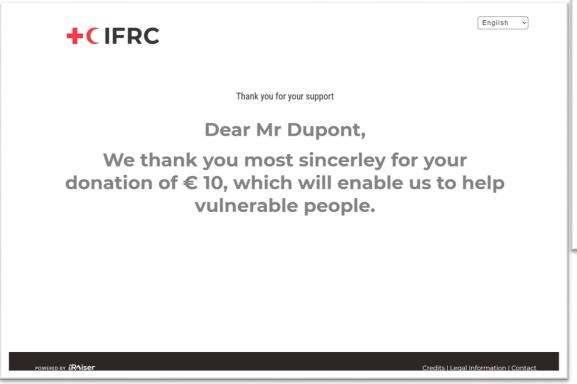
## Where are you based?

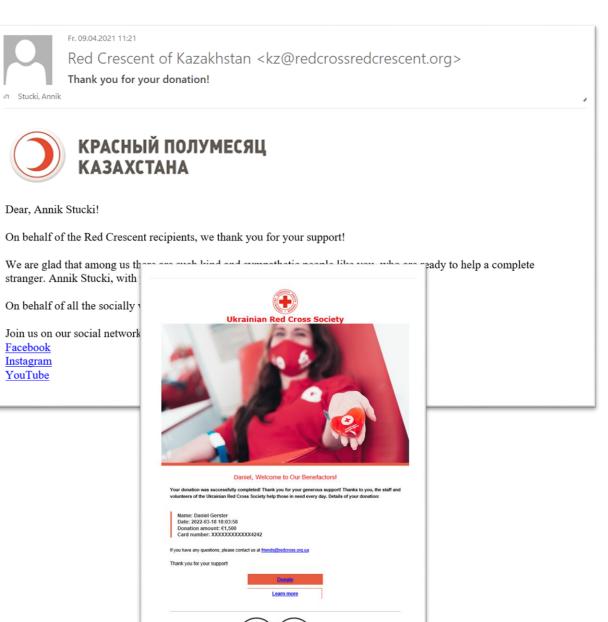


Your donation will support the selected National Red Cross or Red Crescent Society's projects. Please contact us for any inqueries.



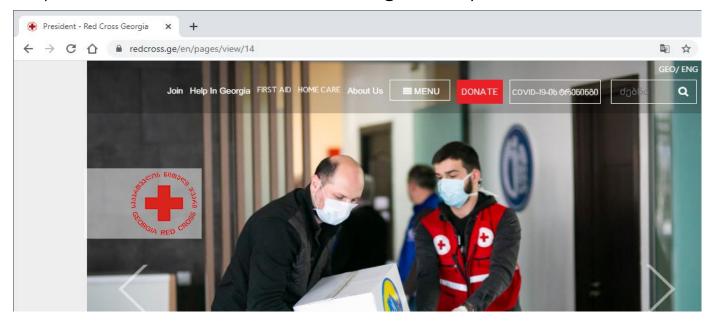
# Thank you page & Email





## **Promotion**

https://donate.redcrossredcrescent.org/countrycode

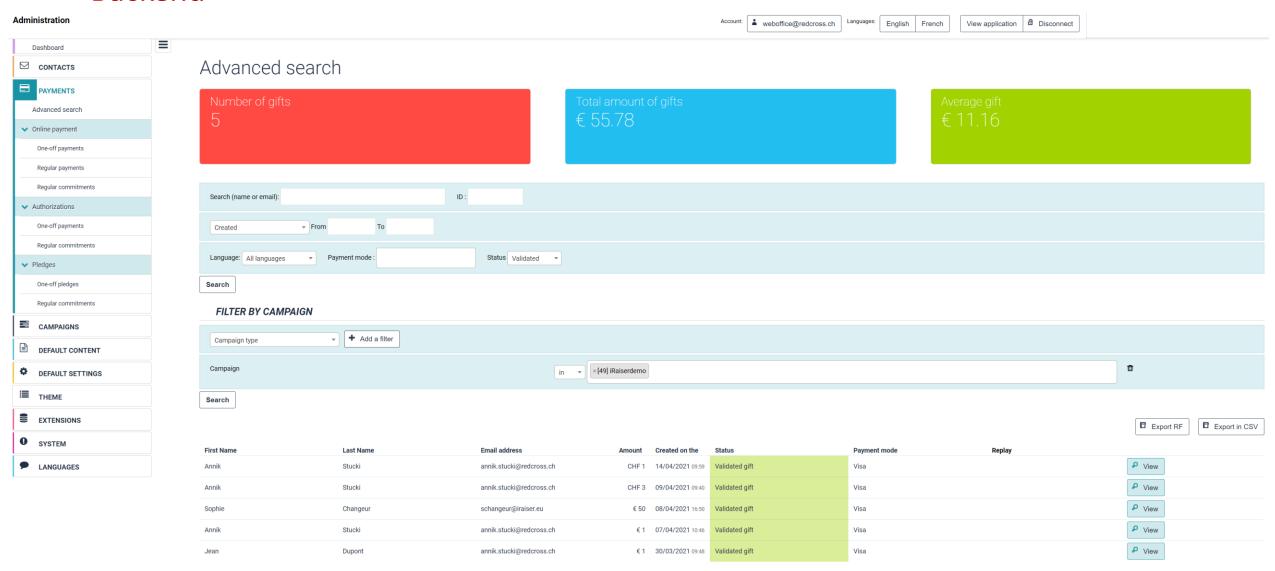






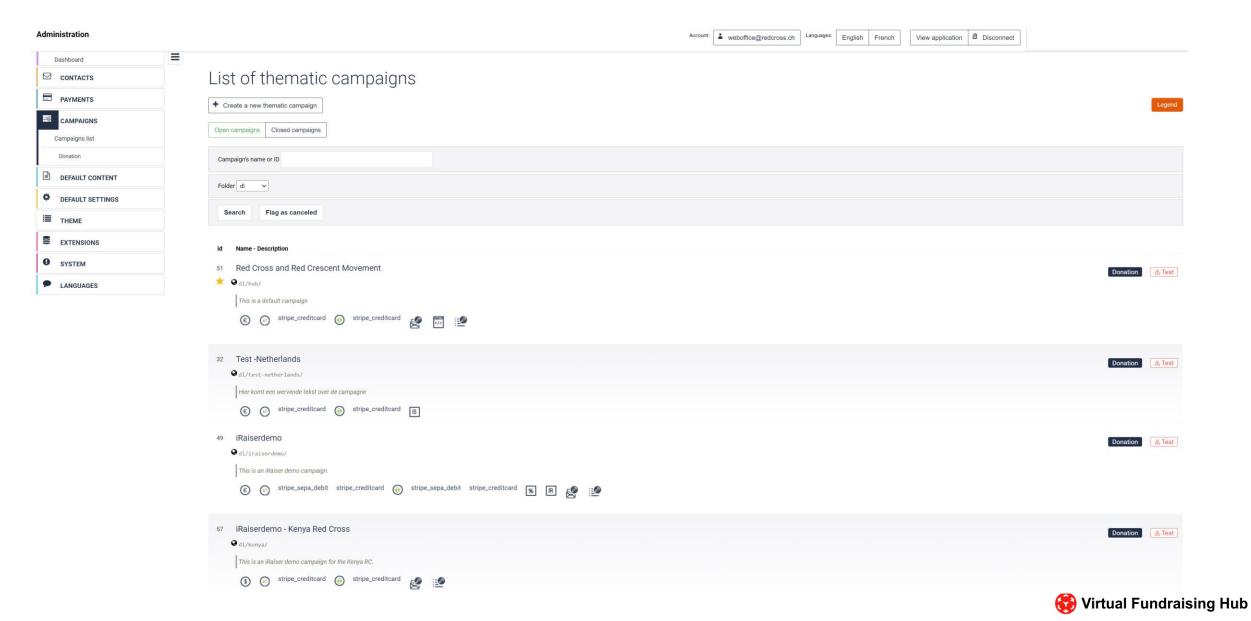


# **Backend**





# **Backend**



# Legal Framework

The National Society can join the General Framework Agreement between IFRC and iRaiser by signing the Annex 8 of the contract.

## General Framework Agreement:

- Contract
- Summary of annexes
- 1. Terms of reference: outlines the services required of the platform provider;
- 2. IFRC Requirement List: detailed functionality of iRaiser;
- 3. Technical offer: the technical solution iRaiser is providing to the Movement;
- 4. Financial offer: the costs for the services agreed, and for possible future purchase (e.g. further development);
- 5. Statement of Work: summary of the work agreed between iRaiser and the IFRC;
- 6. IFRC Policy on the protection of personal data
- 7. Data Processing Agreement: iRaiser's summary of how they process data
- 8. Supplementary Agreement: for National Society signature (each National Society must sign their own document, co-signed with IFRC and iRaiser)
- 9. iRaiser Business Continuity Planning & Disaster Recover Planning (BCP-DRP)
- 10. iRaiser GDPR Security & Data Privacy Policies





# How can you opt-in and start using iRaiser?

# Requirements

#### Cost

- One-off set up cost: CHF 925 (~ USD 1'100.-)
- Donation Fee: 1.75% commission + payment service provider transaction fee
- Optional: Translation cost approx. CHF 2'000 (for new languages)

## Contract

• Become part of the Global Framework Agreement between IFRC and iRaiser by signing the Supplementary Agreement Annex 8

## Payment Gateway

PayPal or Stripe account

# How do you onboard the iRaiser platform?

Sign Annex 8 to opt in to the Global Framework Agreement Contract Confirm funding for the one-off set up fee of CHF 925 or contact the Hub if funding is needed Set-Up Fee Provide your Stripe or PayPal account Payment Provide content for technical setup by Virtual Fundraising Hub (i.e. logo, background) Technical Setup Backend training of NS staff Backend training Go Live and be ready to start fundraising! Go Live





